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## Effort rights-based management

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Suggested running title: Effort rights based management

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Abstract

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Effort rights-based fisheries management (RBM) is less widely used than catch rights,

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whether for groups or individuals. Because RBM on catch or effort necessarily requires a

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Total Allowable Catch (TAC) or Total Allowable Effort (TAE), RBM is discussed in

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conjunction with issues in assessing fish populations and providing TACs or TAEs. Both

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approaches have advantages and disadvantages, and there are trade-offs between the

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two approaches. In a narrow economic sense, catch rights are superior because of the

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type of incentives created, but once the costs of research to improve stock assessments

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and the associated risks of determining the TAC and costs of monitoring, control,

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surveillance and enforcement are taken into consideration, the choice between catch or

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effort RBM becomes more complex and less clear. The results will be case specific.

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Hybrid systems based on both catch and effort are increasingly employed to manage

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marine fisheries to capture the advantages of both approaches. In hybrid systems, catch

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or effort RBM dominates and controls on the other supplements. RBM using either

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catch or effort by itself addresses only the target species stock externality and not the

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remaining externalities associated with bycatch and the ecosystem.

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131 Key words: Effort rights, catch rights, fisheries management, Total Allocable Catch, Total  
132 Allowable Effort

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134 Suggested running title: Effort rights-based management

135 Outline

136

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161 Deng Xiaoping, “It doesn't matter if a cat is black or white, so long as it catches mice.”

162 **1. Introduction**

163 Effort rights-based fisheries management (RBM), an input control, is an  
164 important form of fisheries management, even if less widely used than the more  
165 broadly employed catch rights, an output control, for groups or individuals (e.g.  
166 individual transferable quotas or ITQs). (Note that throughout this document the word  
167 “quota” refers to an allocation to a rights holder from an overall limit, whether TAC or  
168 TAE, and not to the limit itself.) Both rights systems were established to address the  
169 problems that arise with target species, notably the resource stock externality and  
170 accompanying overcapacity and overcapitalization, overfishing, and overfished stocks.  
171 (An externality is an unintended and uncompensated consequence of one economic  
172 agent’s actions upon another economic agent’s wellbeing or profitability. The resource  
173 stock externality, due to absent or incomplete property rights, leads to overfished  
174 stocks and economic inefficiency, Gordon 1954)

175 The results of this paper, while focused upon effort RBM, should largely hold for  
176 other cap-and-trade approaches, such as effort credit systems. Credit systems, arising  
177 out of pollution control, are quotas made flexible, and not property rights (Nentjes and  
178 Woerdman 2012).

179 Neither output nor effort RBM was established for the broader goal of  
180 ecosystem based fisheries management (EBFM) or biodiversity conservation, although  
181 they both have potential in this regard. As raised by Emery et al. (2012) and as we also  
182 discuss in this paper, combined catch and effort hybrid systems, sometimes coupled  
183 with area specifications of rights, are emerging to address the multiple externalities  
184 associated with EBFM and biodiversity conservation.

185 Effort RBM has received considerably less conceptual or empirical attention in  
186 the literature than transferable catch quota approaches, and the intent of this paper is  
187 to close this gap. This paper is the outcome of a workshop held at the University of the  
188 Basque Country, September 17-20, 2013, and background papers, published in Squires  
189 et al. (2016a). We synthesis the workshop results, summarized by Squires and Maunder  
190 (2016), conceptual papers (Hannesson 2016ab, del Valle and Astorkiza 2016, Segerson  
191 2016, Squires et al. 2016b) and case studies (Caballero et al. 2016, Clarke et al. 2016,  
192 Ellefsen 2016, Havice 2016, Hoydal 2016, Maharaj 2016, Sidique et al. 2016, Thunberg  
193 2016, Thunberg and Lee 2016) and relevant existing literature, notably Shephard (2003,

194 n.d.). Specific references to this literature are not, in general, made in this synthesis  
195 paper. Many surveys of catch-based RBM abound, notably ITQs, introduced by Christy  
196 (1973) and given economic rigor by Maloney and Pearce (1979) (see for example Copes  
197 1986, Squires 1995, Shotten 2000, 2001, Hannesson 2004, Grafton et al. 2006, MRAG  
198 2007, Scott 2008, Chu 2009, Branch 2009, Allen et al. 2010, Jardine and Sanchirico 2012,  
199 Squires et al. 2013, and Del Valle and Astorkiza 2015), and of group catch rights (Ostrom  
200 1990, Balland and Platteau 1996, Deacon 2012, Segerson 2016, Zhou and Segerson  
201 2016). This paper does not make specific references to these reviews. RBM, whether  
202 through catch or effort and private or group property, may or may not be through co-  
203 management (Jentoft et al. 2010), a feature we do not develop further. (Co-  
204 management is a fishery in which the resource user group and governing body share  
205 responsibility and authority over the fishery.)

206 The main focus of the workshop was effort RBM for “target” species, although  
207 bycatch, associated ecosystem, and biodiversity issues necessarily entered into the  
208 discussion. The workshop also did not consider the characteristics and design of a  
209 particular property right, such as duration, divisibility, transferability, etc., or methods of  
210 allocation, or other issues that arise in the design of rights-based management (see  
211 Scott 2008). The workshop also did not explicitly consider RBM in international fisheries,  
212 although the results should hold (see Allen et al. 2010, Squires et al. 2013). The  
213 workshop surveyed the practice of, and discussed issues associated with, transferable  
214 effort RBM and effort management in general. Strauss and Harte (2013) extensively  
215 discuss effort RBM design issues that are especially germane to an actual program.

216 All forms of RBM reorient the economic incentives motivating fisher behavior  
217 from the open access, perverse “race to fish” incentives to incentives that more closely  
218 align the private behavior of fishers with society’s desired social-economic-ecological  
219 objectives of harvests satisfying a sustainable yield or effort target and sustainable social  
220 and economic benefits. Some forms of RBM perform more effectively than others under  
221 different conditions, and some forms are more effective in resolving some issues than  
222 others. The workshop aimed to compare catch and effort forms of RBM, evaluating their  
223 strengths, weaknesses, trade-offs, and the conditions under which each might be  
224 preferred to the others. Although limited access, including license limitation and limited  
225 entry, is a widely used form of effort management (see Wilen 1988 and Townsend 1990

226 for domestic fisheries and Hallman et al. 2010 for international fisheries), this workshop  
227 focused upon some unit of time or gear as effort.

228 Effort RBM programmes represent a major progression from open access and  
229 limited entry by providing a more completely structured right through stronger  
230 exclusive use of the right by individual firms, vessels, or groups. Effort RBM programmes  
231 set an annual Total Allowable Effort (TAE) for the fishery, typically denominated in  
232 nominal units of effort such as days at sea, or number of sets of gear, or number of gear,  
233 such as pots, traps or hooks. When the TAE is allocated to individuals and explicit  
234 transferability of effort rights is allowed between individuals, giving individual  
235 transferable effort (ITE), flexibility and economic efficiency increases. Group rights with  
236 effective management can give comparable efficiency gains, depending upon their intra-  
237 group coordination and organization, and upon other factors (see Ostrom 1990, Baland  
238 and Platteau 1996, Segerson 2016, Zhou and Segerson 2016). The workshop did not  
239 favour individual or group rights for effort or catch, recognizing that the choice between  
240 the two depends upon the circumstances.

241 Effort can be area-denominated (as in the Faroe Islands (Jákupsstovu 2007,  
242 Ellefsen 2016, Hoydal 2016), or Malaysia (Sidique et al. 2016) to preclude local stock  
243 depletion, to protect sensitive areas, or to protect particular groups such as artisanal  
244 fishers in Malaysia. Area denomination can lead to economic-ecological-social gains  
245 through more spatially efficient allocation of effort. Area denomination allows for area  
246 closures. Effort can be further denominated and allocated across species and/or gear  
247 combinations to realize efficiency gains, and stock and biodiversity conservation, both  
248 by reducing unwanted bycatch, or by separating different methods of fishing or  
249 different groups, or in some instances by preventing localized overharvesting. Effort  
250 rights can also be supplemented by technology standards, such as restrictions on gear or  
251 fishing practices.

252 Fisheries management by catch or effort property rights simultaneously requires  
253 estimation of, and management under, a TAC or TAE. Nonetheless, fisheries might  
254 simply be managed by TACs or TAEs without catch or effort property rights. When  
255 considering catch and effort management under TACs or TAEs as general approaches,  
256 RBM can in one sense be viewed as special cases of these two approaches.



257 Both effort and catch RBM have strengths and weaknesses, and both have the  
258 potential to be applied in different circumstances as well as in conjunction with one  
259 another through hybrid programmes. Providing an indication of the limitations of pure  
260 effort and catch systems, hybrid programmes are increasingly found (Emery et al. 2012).  
261 The property and use rights are focused on either catch or effort, but they are  
262 accompanied by supplementary catch or effort limits. The choice between catch, effort,  
263 and hybrid approaches to managing a fishery is likely to be best determined on a case-  
264 by-case basis. This paper is intended to guide informed choices between catch and  
265 effort RBM systems, and to evaluate the trade-offs involved.

266 Transferability, when allowed, is explicit with individual rights, and is often  
267 conducted through secondary markets but also through informal bilateral exchanges.  
268 Transferability with group rights can be allowed between groups or occur solely within  
269 the group, with a number of arrangements ranging from informal exchanges to formal  
270 exchanges with legally binding contracts.

271 The balance of this paper is organized as follows. Section 2 briefly surveys global  
272 effort programmes. Section 3 discusses the microeconomics of a vessel's harvesting  
273 process, economic incentives, and law and economics of property rights with their  
274 implications for catch and effort rights. Section 4 considers technical change,  
275 catchability, and effort productivity (fishing power) differences. Section 5 briefly  
276 discusses bycatch. Section 6 considers denomination of catch and effort rights. Section 7  
277 discusses allocation. Section 8 discusses the transition from one system to another and  
278 hybrid systems. Section 9 considers nationality restrictions. Section 10 considers  
279 multispecies and protected species issues. Section 11 discusses spatial management.  
280 Section 12 considers management costs. Section 13 discusses issues of political  
281 economy. Section 14 considers stock assessments and estimation of TACs and TAEs.  
282 Section 15 summarizes implications from formal bioeconomic modeling. Finally, section  
283 16 provides summary conclusions. The conceptual and case study chapters in Squires et  
284 al. (2015a) contain many more details about effort management and associated  
285 references.

## 286 **2. Global effort programmes**

287 Individual non-transferable effort (hereafter individual effort, IE) and ITE programmes  
288 have been applied around the world from the United States and Australia to Estonia and

289 the Falkland Islands on species ranging from groundfish and large pelagic species to  
290 squid, scallops and especially shellfish (Table 1). Limits have been applied to a variety of  
291 effort measures ranging from days fishing and fleet capacity to traps, and some have  
292 been transferable, but others not. Some of these fisheries transitioned to ITQs, although  
293 the pot-and-trap fisheries retained many of their ITE features. More details are given in  
294 Andersen et al. (2016), Caballero et al. (2016), Clarke et al. (2016), Havice (2016), Hoydal  
295 (2016), Sidique et al. (2016), Squires et al. (2016b) (which also gives references to case  
296 studies not explicitly referenced here), Thunberg (2016), and Thunberg and Lee (2016).  
297 Table 1 lists the fishery, the type of effort, other notable details and references for the  
298 source information. It excludes the hybrid systems of individual quotas (IQs) and ITQs  
299 coupled with individual days-at-limitations found in many Northern European fisheries  
300 and increasingly elsewhere, and further discussed in Emery et al. (2012).

301 <Insert Table 1>

### 302 **3. Microeconomics of vessel harvesting, economic incentives, law and economics of** 303 **property rights**

304  
305 Catch rights programmes are largely preferred from the perspective of the  
306 microeconomics of a vessel's production process and the law and economics of property  
307 rights, due to catch rights programmes' more comprehensive and stronger  
308 characteristics as a right (see Scott 2008 for characteristics) and the superior economic  
309 incentives that are created. These factors lead to economic efficiency, minimizing effort  
310 usage and costs, and matching catches with TACs (but recognizing that the match is not  
311 perfect due to discards of quota overages and highgrading, whereby higher valued catch  
312 replaces lower valued catch). ITQs and group catch rights within the context of TAC-  
313 management, reflecting their antecedents in the environmental economics literature  
314 aimed at controlling pollution externalities, were explicitly designed to overcome the  
315 common resource stock externality.

316 Effort is less well defined and homogenous as an input than catch is as an  
317 output. (Here we discuss effort as nominal and effective effort, rather than fishing  
318 mortality.) Effort is ideally a consistent composite input, comprised of all the various  
319 components such as various capital stocks, labour, fuel or fishing time, skipper skill, etc.,  
320 and that satisfies specific conditions (Hannesson 1983). Effort in practice is typically

321 defined as just one of these components and a proxy variable. Effort is often  
322 denominated as a measure of fishing time such as days, or one element of the capital  
323 stock, usually the vessel or gear such as pots or traps. On rare occasions, effort might be  
324 defined as a composite of two inputs such as headrope and footrope length in the  
325 Northern Prawn Fishery before transitioning to ITQs (MRAG 2007, Dichmont et al.  
326 2012). Controlling a single dimension of effort, say days, leaves unregulated dimensions  
327 that can be expanded to increase catch (Pearce and Wilen 1979). The input days is also  
328 not homogeneous, with effectiveness varying by vessel according to vessel size, levels of  
329 investment, productivity (fishing power) and skipper skill that varies between vessels,  
330 and other factors (Shepherd 2003, Maunder and Punt 2004). The Faroe Islands  
331 addressed this issue as follows (Hoydal, Section 5, 2016), “Fishing effort is traditionally  
332 estimated by combining available physical measurements of fishing capacity (fixed  
333 production inputs) and of fishing activity (variable production inputs). In the Faroese  
334 case vessels with similar physical characteristics and fishing patterns were grouped in 11  
335 fleet categories and the partial fishing mortalities were estimated and subsequently the  
336 relationship between fishing days and fishing mortality. The number of categories has  
337 since been reduced to 7.”

338 The length of time actually fished during a day can also vary considerably, giving  
339 variations in capacity and capital utilization (Kirkley and Squires 1998). This issue affects  
340 the Parties to the Nauru Agreement (PNA) Vessel Day Scheme (VDS), for example  
341 (Havice 2013, 2016). Pot and trap size and design, number and frequency of hauls, and  
342 soak time are also heterogeneous, so that simply regulating the number of pots or traps  
343 does not control effort fully, again due to differences in utilization of capacity and  
344 capital. Furthermore, skipper skill can be viewed as one of other unmeasurable inputs  
345 that cannot be regulated in effort management (Kirkley et al. 1998).

### 346 **3.1. Economic incentives**

347 Effort rights (both individual and group) are weaker than catch rights from the  
348 perspective of the law and economics and microeconomics, since effort is less clearly  
349 defined. Effort is an input with possibilities for substitution between inputs that are and  
350 are not denominated and regulated in the effort definition (“capital stuffing”) (Pearce  
351 and Wilen 1979). There are also possibilities for increasing effectiveness of effort due to

352 technological progress and investment in physical capital, both leading to increases in  
353 effective effort or “effort creep” (Shepherd 2003).

354 Effort RBM, in contrast to catch rights, creates incentives to increase input use  
355 and costs in an attempt to maximize individual vessel catches and revenues. Given effort  
356 (one or more individual inputs), the individual vessel’s simple incentive (under certainty)  
357 lies in the direction of maximizing catch or revenue. The point is that the incentive is far  
358 stronger toward maximizing output and revenue than toward minimizing effort and  
359 costs. Adding in uncertainty, skipper preferences, etc. may complicate the incentive, but  
360 the major thrust of the incentive created by effort RBM remains toward maximizing  
361 catch and revenue. This incentive in turn raises, rather than minimizes, input usage and  
362 costs, at least collectively for a fleet as a whole.

363 In contrast to catch rights, effort RBM does not create incentives to overcome  
364 biological overfishing or to minimize costs. For many vessels, trading through markets,  
365 or informal exchanges with ITEs or within a group for rights commonly held, can be  
366 expected to lead to increases in effective effort (productivity). This in turn leads to  
367 increased catches and fishing mortality, as rights gravitate towards more efficient  
368 vessels and less efficient vessels drop out of the fishery or fish less. Particularly under  
369 conditions favouring effort approaches to management, such as when effort and fishing  
370 mortality are proportional (see below), fish stocks can be maintained at desired levels,  
371 but weaker incentives are created to maximize economic resource rents compared to  
372 catch rights programmes.

373 In contrast to effort rights, catch rights generate stronger incentives to reduce  
374 effort and costs and to increase price. Catch rights thereby increase revenue through  
375 improved quality or smoothing out seasonality of production (since there is a limited  
376 catch). This was the case in the British Columbia ITQ fishery for halibut, where the key  
377 efficiency gains were a more than doubling of ex-vessel price as the fishery shifted from  
378 an extremely short season and frozen product to a much expanded fishing season and  
379 fresh, higher quality product (Grafton et al. 2000).

380 The effectiveness of economic incentives depends not just on whether the right  
381 is defined as effort or catch, but the composition of the rights holders. RBM will align  
382 incentives, but in practice the incentives depend on who holds the rights, who the  
383 harvesters are, and who establishes the rules. For instance, PNA VDS property rights

384 holders are multiple governments, and use rights holders are multiple fishing nations  
385 who hold the use right for limited duration (Havice 2016). All PNA parties' interests are  
386 to stretch vessel days and to create or maintain overcapacity to increase the derived  
387 demand for vessel days. Receipts from this programme are often major sources of  
388 government revenues. In contrast, use rights in the Falklands/Malvinas squid fishery are  
389 held by a limited number of vessels (individuals or companies), a single government  
390 holds the property right, and all parties have the incentive is to maximize profits, and in  
391 the process maximize the fishery's resource rent (Barton 2002, Baudron 2007, MRAG  
392 2007, Baudron et al. 2010, Maharaj 2016).

### 393 **3.2. Substitution of unregulated for regulated inputs**

394 Effort rights create incentives to increase input use by expanding along unregulated  
395 dimensions of effort through substituting unregulated inputs for regulated inputs  
396 ("capital stuffing"), increasing input utilization (fishing time), replacing inefficient vessels  
397 with efficient ones, and investment that augments the capital stock (such as more  
398 effective gear, electronics, etc.) that raise productivity (fishing power) and catchability  
399 (Pearce and Wilen 1979, Hannesson 2003, Shepherd 2003). Innovations embodied in the  
400 physical capital stock, such as electronics to find fish or gear, are especially important.  
401 Comparable incentives exist to expand catches of unregulated species or to discard  
402 under catch quotas (catch is not homogeneous over species, sizes, ages, locations,  
403 susceptibility to different gears, etc., and consequently neither as regards revenue  
404 generation). Incentives are also created for high grading (discarding lower value for  
405 higher value fish). Nonetheless, programs have been developed to create incentives for  
406 landing these otherwise discarded fish (Squires et al. 1995, 1998, Sanchirico et al. 2008).

407 An effort programme may require limits on vessel size and other forms of capital  
408 stock (e.g. gear) to limit input usage, to accommodate replacement of old by new  
409 vessels or gear and other upgrades, and transfers of effort rights across gear types. An  
410 effort programme limiting time (e.g. days) restricts utilization of capital and capacity.  
411 Supplementary restrictions on gear types used, vessel numbers for each gear type, and  
412 real-time seasonal and area closures may also be required to maintain fishing mortality  
413 levels and species mixes. For example, the United States Atlantic sea scallop fishery has  
414 been comparatively successful, not solely due to an ITE system, but also because it is  
415 area based (Thunberg and Lee 2016). Over time, restrictions on one or more dimensions

416 of effort can induce a long-term response through technical change, which may be  
417 biased towards particular inputs comprising effort.

#### 418 **4. Technical change and effort productivity differences: “effort creep” and effective** 419 **effort**

420  
421 Technical change increases the productivity (fishing power) of nominal effort, and  
422 thereby increases effective effort and fishing mortality (“effort creep”), compounding  
423 the difficulties associated with effort management. Technical change can be  
424 implemented through investment that augments the capital stock (i.e. embodied  
425 technical change) or technical change can be disembodied (technical change not  
426 embodied in the capital stock) through learning by doing and using (Solow 1957, 1960,  
427 Arrow 1962). (Learning by doing -- LBD -- describes how unit production costs tend to  
428 fall and efficiency rises as producers gain production experience. Learning by using, a  
429 concept closely related to LBD, occurs during utilization of a product.) Controlling  
430 expanding effort due to technical progress is made more difficult because rates of  
431 technical progress vary across rights holders depending upon their rates of adoption and  
432 diffusion. Accounting for increases in effective effort due to technical progress can  
433 therefore penalize those who have not been as effective in adopting new technology  
434 and becoming more productive.

435 Effective effort also varies by the state of technology, where changes in  
436 technology are not typically smooth and constant, but instead occur in fits and starts  
437 and depend upon the current state of technology. The effectiveness  
438 (productivity/fishing power) of effort grows under technological change (“effort creep”,  
439 increases in catchability), even though the nominal units of effort (e.g. days, number of  
440 pots) may remain constant.

441 When effort rights are defined as levels or nominal units (days, number of gear)  
442 rather than shares or proportions of TAE, programme design requires a built-in way to  
443 reduce nominal units of effort to match effort holdings with the TAE. When effort is  
444 denominated in days, progressive reductions in TAE lead to a growing excess capacity  
445 problem, in which there are progressively fewer days available for existing vessels that  
446 grow increasingly productive over time through technical progress, increases in  
447 technical efficiency, and substituting unregulated for regulated inputs. Across-the-board

448 reductions differentially affect vessels, since vessels differ by their state of technology,  
449 effectiveness of effort, and productivity growth (“effort creep”).

450 In contrast, catch rights systems allow vessels to more directly address  
451 increasingly productive effort. A vessel’s economic incentive is to reduce costs when  
452 utilising a quota allocated to it. That vessel then has the economic incentive to not only  
453 adopt new technology, but also to concomitantly shed variable inputs or even to exit  
454 the fishery, thereby reducing variable and/or fixed costs (Moloney and Pearse 1979,  
455 Scott 2008). The reduction of fixed costs through smaller fleet size is often the single  
456 largest source of cost efficiency gain, rather than gains in economic efficiency through  
457 economies of scale, reduction in costs through changes in catch mix (scope economies),  
458 improved capacity utilization that lowers unit variable costs, and equating marginal  
459 costs across vessels (the equi-marginal principle) (Squires et al. 2016).

460 Catch rights and TAC management are not immune from the effects of technical  
461 change, however. Technical change does not manifest directly as with effort. Rather, it  
462 indirectly shows up in stock assessments (e.g. if catch-per-unit-of-effort is used as an  
463 index of relative abundance) and TAC forecasts. There is thus “no free lunch” with  
464 technical change, which pops up somewhere, and must be explicitly taken into account  
465 at some point. Estimates of the TAE and TAC both require accounting for increases in  
466 catchability from technological progress (growth in fishing power/productivity, which  
467 manifests as time-varying catchability, Wilberg et al. 2010).

468 TAC and TAE both require acquisition of additional quota as fishing effort  
469 becomes more efficient. However, they differ in that with TAC, the need for additional  
470 quota is related to the increase in efficiency of the individual vessel. That is, as the  
471 vessel more quickly catches its portion of the TAC, the vessel needs more quota, which  
472 enables it to more fully utilize the vessel’s capacity. In contrast with TAE, the need for  
473 additional quota is related to the efficiency of all the vessels as a group. As the group of  
474 vessels increases their efficiency, the total amount of effort required to meet the TAE is  
475 reduced. The amount of an individual vessel’s nominal effort to reach a specified level of  
476 catch also decreases, so that the vessel has to obtain more quota to fully utilize its  
477 capital stock and capacity.

478 Effort regulation faces the difficulty of different productivities (fishing power),  
479 effectiveness of effort, and fishing mortalities by gear, vessel class, area fished, etc. This

480 problem becomes more acute when fishing time, rather than the number of pots or  
481 traps, defines nominal effort. Clearly, a day fished by a vessel of one gear type can vary  
482 considerably in effectiveness from another gear type, or even within a vessel size class  
483 and gear type. Different levels of fishing technology then lead to different effectiveness  
484 between vessels. The PNA VDS distinguishes purse seine vessel days by vessel size class,  
485 and effective effort between gears can be standardized (Havice 2013, 2016). Units of  
486 exchange different than one-to-one can be imposed between different gears-vessel size  
487 classes. Exchange can also be prohibited, although the latter runs the risk of creating a  
488 limited number of buyers and sellers, or thin effort markets and monopoly powers, or  
489 lower gains from trade, thereby increasing economic inefficiency.

#### 490 **5. Bycatch**

491 Both catch and effort rights systems can address “bycatch”/incidental catch, and  
492 ecosystem issues. Transferable bycatch rights or broad-based ITQ programs directly  
493 address bycatch issues. Transferable effort through a limit on sets was part of an  
494 integrated package, along with caps on total turtle takes for leatherback and loggerhead  
495 sea turtles, in the Hawaiian shallow set pelagic longline fishery for swordfish (Segerson  
496 2011, Clarke et al. 2016). The effort limit was eventually dropped, after it was  
497 considered redundant to the turtle caps.

498 Hybrid programmes of effort and bycatch catch rights or effort and area rights or  
499 time-area restrictions are possible (Emery et al. 2012). Bycatch rights become more  
500 complex when the bycatch is a rare event, such as some species of sea turtles (Segerson,  
501 2011). Bycatch may become more influential when the target catch rates are low (e.g.  
502 for high value species such as bluefin tuna). In this case, effort limits may need to be  
503 added in addition to target species catch limits to limit bycatch, forming a hybrid  
504 programme. As with quota overages, programs have been developed, which create  
505 incentives to land bycatch, such as deemed values in New Zealand (a two-part policy  
506 instrument, comprised of the quota and a payment to fishers in principle equal to their  
507 marginal costs to incentivize landing catches that exceed the allowed quota, rather than  
508 discarding the quota overages at sea) (Squires 1995).

#### 509 **6. Denomination of catch and effort rights**

510 Both catch and effort rights systems can specify rights as shares (proportions) of  
511 the TAC or TAE rather than in nominal units, such as kilograms or metric tonnes of



512 allowable catch or kilowatt-days of allowable effort. When catch and effort are  
513 denominated in shares, multiplying each right holder's TAC or TAE share by the TAC or  
514 TAE gives the catch or effort quota in nominal units. Changes in TAC or TAE then  
515 automatically lead to changes in each rights holder's amount of catch that can be landed  
516 or nominal effort that can be applied in each time period. When rights are denominated  
517 in nominal units rather than shares or proportions of TAC or TAE, the total catch or  
518 effort rights sum to the TAC or TAE. When the TAC or TAE is reduced, the total amount  
519 of excess rights must be bought or by some other means reduced to match the decrease  
520 in TAC or TAE. When the TAC or TAE is expanded, additional rights must be created and  
521 allocated.

522 Catch rights programmes are now universally defined as shares of the TAC, to  
523 allow automatic adjustments in individual vessel or group levels of catches with changes  
524 in the TAC and because units of catch are readily defined and divisible into small units.  
525 There are a few exceptions, such as the South African west coast rock lobster fisheries,  
526 which is area and individual quota based with rights durations of four years (RSP 2001,  
527 2016). Here, through a buffering system for holders of smaller shares, catch quotas are  
528 changed less frequently than for the larger commercial companies as the TAC changes in  
529 response to resource trends.

530 Effort RBM programmes have always been denominated in nominal units. The  
531 reason may in part be limited divisibility of nominal units of effort, where units of  
532 capital, such as pots or traps, are lumpy and heterogeneous in effectiveness. In this  
533 case, effort is inherently defined in terms of units of the lumpy, heterogeneous capital.  
534 In contrast, effort defined as days or number of sets lends itself to a right defined as a  
535 share due to the divisibility of such effort. Effort defined not as shares, but instead as  
536 nominal units, is susceptible to continual increases in effective effort and initial "over-  
537 allocation", a topic to which we turn next.

## 538 **7. Allocation and "over-allocation"**

539 Both effort and catch rights programmes face the issue of "over-allocating" individual or  
540 group rights. The tendency is to assign each right's recipient the share that corresponds  
541 to that recipient's maximum catch or effort, as long as: (1) rights are denominated in  
542 shares; (2) the rights programme is entered into cooperatively rather than imposed  
543 from above; and (3), rights are allocated on the basis of the usual approach of historical

544 participation (“grandfathering”). Such an allocation helps achieve cooperation among all  
545 the participants, since in the early time periods during which the agreement is made, all  
546 parties are better off and no individual party (individual or group) or coalition of parties  
547 are made worse off (Barrett 2003). This is particularly important in international RBM,  
548 where: (1) the catch or effort right is coupled with the right to fish in national Exclusive  
549 Economic Zones and the high seas under the auspices of a flag state that is a member or  
550 cooperating nonmember of a Regional Fisheries Management Organization, and (2),  
551 agreements are inherently voluntary and self-enforcing (Barrett 2003, Allen et al. 2010,  
552 Squires et al. 2013). Moreover, grandfathering rights to local users, when the allocated  
553 right matches the TAC or TAE, can be more efficient over time than auctions of such  
554 rights by raising expected rates of return for investment, lowering the cost of capital,  
555 and providing incentives for collective action (Anderson et al. 2011).

556 When nominal units of effort, not shares, are allocated through grandfathering,  
557 the conditions for cooperation can potentially lead to an actual “over-allocation” of  
558 effort, in which the allocated total amount of nominal effort exceeds the optimal TAE  
559 based upon mortality. This “over-allocation” arises because in a fishery that initially has  
560 overcapacity, the only way that all parties and coalitions of parties can gain and none  
561 lose is to borrow fish from the future. Higher discount rates aggravate the problem,  
562 since the future is valued less than the present. “Over-allocation” of catch is potentially  
563 more detrimental to the stock than over-allocation of effort, since for the later, the  
564 catch will reduce with the population size.

## 565 **8. Transition from one system to another and hybrid systems**

566 A rights system may start out as an effort right and transition into a catch right or vice  
567 versa, or transition into a hybrid system. The Australian Northern Prawn fishery has  
568 examined and could shift to an ITQ programme from a limited entry programme with  
569 vessel size limits, but has not yet made the transition. The United States New England  
570 groundfishery is transitioning from a vessel day effort system to a catch quota system  
571 that includes group rights (sector allocations) (Thunberg and Lee 2016). Four Australian  
572 rock lobster fisheries transitioned from tradable traps to an ITQ system (Strauss and  
573 Hart 2013, Thunberg 2016).

574 The tendency in the Australian tradable trap systems was for the quota unit to  
575 be denominated on a per trap basis (by dividing total quota by total number of traps)

576 (Thunberg 2016). With this denomination, the system became a hybrid ITQ-effort  
577 system that retained a legacy of the ITE system. The transition to an ITQ system in the  
578 Australian rock lobster fisheries was intended to reduce the economic inefficiencies  
579 associated with the mounting number of input restrictions needed to maintain  
580 objectives of biological sustainability, rather than inability to control total effort or  
581 achieve sustainable harvest levels (Strauss and Hart 2013, Thunberg 2016). The Spanish  
582 “300 fleet” harvesting groundfish on the Gran Sol fishing grounds transitioned from an  
583 individual days at sea programme with limited transferability to a hybrid ITQ-days  
584 programme, with effort denominated in kilowatt-days, that is de facto largely a group  
585 catch right organized around regionally oriented vessel associations (Caballero et al.  
586 2014, 2016). The Faroe Islands effort rights systems voluntarily transitioned from a catch  
587 rights system, due in part to difficulties in forecasting TACs and managing a multispecies  
588 fishery by catch quotas for individual species (Hoydal 2016).

589 Hybrid systems are individual or group rights complemented by effort  
590 restrictions and vice versa, i.e. effort rights systems supplemented by catch quotas,  
591 notably for bycatch, or catch rights systems supplemented by effort limits (Emery et al.  
592 2012). An example is the South African South Coast rock lobster fishery, which combines  
593 a TAC, individual quotas, and a TAE in the form of limited number of fishing days in a  
594 season (OLRAC 2014). A number of the transferable effort programs that transitioned to  
595 ITQs, notably the Australian pot-and-trap programs, effectively became hybrid systems  
596 by retaining elements of previous effort management regimes or even denominating  
597 quotas on a per unit of effort basis.

598 A single policy instrument, such as catch or effort quotas, may be insufficient to  
599 address all policy concerns. Multiple externalities, such as the common resource stock  
600 externality (Gordon 1954), gear/mesh size externalities (Turvey 1964), the crowding  
601 externality (Smith 1968), and ecosystem externalities (Finoff and Tschirhart 2003), imply  
602 multiple market failures, which in turn require multiple policy instruments to correct the  
603 externalities, as long as these the externalities are not linked (Tinbergen 1952). As  
604 noted, catch rights developed as a response to the resource stock externality that arises  
605 from absent or incomplete property rights, and as such they do not solve growth or  
606 biodiversity and ecosystem externalities. Effort restrictions have been introduced as a  
607 complementary measure to limit bycatch, discarding and quota overages, creating

608 hybrid systems. Effort rights, while not addressing the resource stock externality as  
609 directly as catch rights may, by their very bluntness and focus upon fishing mortality, be  
610 superior (even if not precise) at addressing part of the ecosystem externalities.  
611 Nonetheless, neither right is designed as an instrument of conservation per se. The  
612 complexity of EBFM may also lead to hybrid systems of catch and effort, perhaps  
613 denominated by area, with either catch or effort the paramount approach. This is  
614 supplemented by the other, and complemented by command-and-control measures  
615 such as time-area closures, technological change that is bycatch reducing or habitat  
616 preserving, technology standards such as mandated gear and operating procedures, and  
617 other measures. Habitat rights might also be added to the mix (Holland and Schnier  
618 2006). Emery et al. (2012) provide further discussion and examples.

619 Effort rights may also be combined with territorial rights to form a hybrid  
620 system. In some sense the Vessel Day Scheme (VDS) is such a system, in which shares of  
621 overall Western and Central Pacific Ocean tuna TAE are allocated to PNA states, where  
622 TAE share amounts are a weighted combination of historical catch and the biomass in  
623 the individual PNA Exclusive Economic Zones (EEZs) (Havice 2013, 2016). The PNA states  
624 in turn lease vessel day use rights to distant water fishing nations. Hybrid effort-area  
625 rights systems are also found for pot, trap, and shellfish fisheries, such as management  
626 of lobster pots and traps in the Northeast United States, where informal territorial units  
627 emerged (Acheson 1975). The Atlantic scallop days at sea programme was combined  
628 with area management (Thunberg and Lee 2016), as was the Faroe Islands groundfish  
629 effort programme (Ellefsen 2016, Hoydal 2016).

## 630 **9. Nationality restrictions**

631 Common to virtually all RBM programmes is some type of nationality restriction. When  
632 RBM is extended to the international arena, the issue of sovereign rights that can be  
633 obtained by non-nationals becomes important (Allen et al. 2010, Squires et al. 2013).  
634 The catch or effort right is implicitly bundled with a national right of access to an EEZ  
635 and to the high seas. The PNA VDS, even though an effort RBM programme in an  
636 international fishery, still allocates effort to national EEZs, where the TAE shares are  
637 allocated to PNA states and in turn to individual vessels, sometimes mediated through  
638 their flag state's government, the standard form of allocation with international  
639 fisheries (Grafton et al. 2010, Squires et al. 2014, Havice 2016). In the

640 Falklands/Malvinas squid fishery, effort rights are allocated to companies owned by  
641 Falkland/Malvinas residents (Maharaj 2016).

## 642 **10. Multispecies and protected species issues**

643 Both effort and catch quota management become more complicated and difficult in  
644 multispecies fisheries (where catch is not homogeneous). Multispecies fisheries under  
645 multiple quotas face the well-known problem of matching TACs with stock  
646 productivities, and the potential for under- or over-harvesting one or more species,  
647 discards at sea, and misreporting. ITQ programmes, as noted, have developed a number  
648 of approaches to address this issue (Squires 1995, Squires et al. 1998, Sanchirico et al.  
649 2006). ITEs, such as transferable days, face difficulties in matching overall TAE with  
650 sustainable catch rates, again with the potential for under- or over-harvesting one or  
651 more species, leading to supplementary regulations such as area management, gear  
652 restrictions, etc. as discussed elsewhere.

653 Bycatch of protected species such as sea turtles, birds, and sharks are likely to be  
654 independent of either system, and are one reason why hybrid systems are emerging.

## 655 **11. Spatial management**

656 Although time-area restrictions and closures or spatial management can contribute to  
657 both catch and effort RBM, they may be especially important in effort management  
658 when there are not any direct controls upon catches. Area management can be  
659 important to separate gear types and vessel classes, to preclude local stock depletion, to  
660 protect sensitive habitat, to protect or favour groups of fishers deemed socially  
661 desirable, and to protect species for both target catch and bycatch and effort  
662 management. Area management may be even more important in effort RBM compared  
663 to catch RBM, since the control over catch species is more indirect and hence less sure.

664 Both the Atlantic sea scallop and the Faroe Islands programmes combine days  
665 with area management (Ellefsen 2016, Hoydal 2016, Thunberg and Lee 2016). Incentives  
666 could also be applied to attract effort to particular areas. The Faroe Islands' individual  
667 transferable effort quota system provides incentives for vessels to fish in offshore areas  
668 by allowing each quota day to equal three fishing days in these areas (Jakupsstovu et al.  
669 2007). Variable penalty systems, such as a series of differential hook penalties, can

670 provide incentives for fishers to redirect their effort away from problem areas (Pascoe  
671 et al. 2013).

## 672 **12. Management costs**

673 Management costs need to be factored into the overall benefit-cost equation for choice  
674 between catch or effort systems to determine whether the net benefits favour catch or  
675 effort RBM. There may be fisheries where catch quota management is preferred on  
676 biological and economic efficiency grounds (at the vessel level), yielding the greatest  
677 economic net benefits compared to controlling fishing mortality at the desired level. The  
678 overall net benefits includes the overall costs of Monitoring, Control, and Surveillance  
679 (MCS) of catches or effort, enforcement, data collection, stock assessments, and other  
680 governance issues. Including these costs in any overall assessment of catch versus effort  
681 RBM could either reinforce or tip the balance of the net benefits between the two  
682 systems. These additional costs are less readily apparent or tend to be borne by the  
683 public rather than harvesters. As such, they are typically overlooked or downplayed, and  
684 are not factored into the choice between effort and catch rights based management.

685 Catch can sometimes be more challenging to monitor than effort, especially if it  
686 is landed under “informal” circumstances, to say nothing of discards at sea. More  
687 complex multispecies and/or transboundary fisheries can be costly to monitor. In  
688 contrast, effort is sometimes easier and cheaper to monitor, through counting vessels,  
689 tracking vessels through electronic vessel monitoring systems, use of logbooks, etc.  
690 rather than at-sea observers and reconciling landings with observer records.

691 Stock assessments in catch-based programmes can be costly and for a variety of  
692 reasons. For example, stock assessments in which fishery-independent data, collected  
693 by at-sea sampling on cruises, coupled with supporting life history laboratory work, are  
694 expensive and require considerable costly scientific and logistical infrastructure.

695 In sum, when overall net benefits that include costs of management and  
696 governance are factored into the overall net-benefits in choosing between effort and  
697 catch RBM, the greater economic efficiency at the vessel level for catch systems may (or  
698 may not) be countered. The overall net benefits between catch and effort RBM should  
699 factor in all costs and benefits and are not always clear.

700 **13. Political economy**

701 There may be fisheries in which either effort or catch quota management is more  
702 suitable on the basis of biology, economic efficiency, and management costs.  
703 Nonetheless, the political economy of reaching and sustaining agreement among  
704 participants, and governance of the fishery, might favour the alternative RBM approach.  
705 Governance is likely to be easier and less expensive in effort RBM, since there are  
706 generally fewer detailed and/or less expensive management restrictions. For example,  
707 ITQs require more comprehensive and generally expensive MCS and stock assessment  
708 requirements for each TAC-regulated species, and may require at-sea observers and  
709 onshore catch-and-quota balancing. In contrast, effort MCS is more readily confined to  
710 inspections of gear and/or electronic vessel monitoring systems.

711 One reason for effort rights in the Falklands/Malvinas squid fishery is trans-  
712 shipment at sea, which can be difficult and costly to monitor and police (Maharaj 2016).  
713 A number of ITQ programmes that transitioned from ITE programmes retained many  
714 features of the ITE programmes, reflecting the dependency of current and future events  
715 upon the past, i.e. upon path dependency.

716 **14. Estimating fish stocks, total allowable catch and total allowable effort**

717  
718 Under the objective of controlling fishing mortality, the aim is to keep the stock at a  
719 productive level. Effort management then directly relates to fishing mortality, whereas  
720 catch management less directly relates to fishing mortality. On this point, Shepherd  
721 (2003, p. 2) observes, "...in adopting effort control we would be accepting that fine-  
722 tuning the management of individual stocks in a fishery is impossible, and that effective  
723 but broad-brush control would be preferable to the apparent (but actually ineffective)  
724 precision management using TACs and quotas." We now discuss this point in more  
725 detail.

726 Unless there are mechanisms present that introduce non-linearities into the  
727 relationship, effort management defaults to a constant fishing mortality rate. In the case  
728 of constant effort quotas, as the biomass fluctuates the catch realized from the effort  
729 will also change (catch increases when biomass increases and vice versa), giving  
730 automatic feedback control. Hence, when the abundance declines or increases, the  
731 catch will correspondingly decrease or increase. However, in the case of constant TACs,

732 as the biomass declines (perhaps due to an environmentally reduced series of  
733 recruitments) fishing mortality will increase, which is not desirable, since it may result in  
734 a highly depleted stock. Thus, the within-the-period self-correcting mechanism of the  
735 effort quota management reduces the risks of both under-utilization and over-  
736 exploitation. On this point, Shepherd (2003, p. 1) summarizes: "Under an effort control  
737 system it is no longer necessary to predict the fishable stock size accurately every year  
738 to fix a TAC, as the level of fishing mortality is restrained directly, irrespective of the  
739 continual fluctuations of stock size, by controlling the level of fishing effort, which need  
740 only be adjusted occasionally and progressively in order to achieve medium-term  
741 management objectives. The landings would of course continue to vary with the natural  
742 fluctuations of stock size, but this would occur automatically and they would not need  
743 to be predicted in advance." Conversely, some form of harvest control rule, which may  
744 involve estimating the abundance, is needed to modify the catch to avoid endangering  
745 the stock in the catch quota approach. There may be delays in implementing the new  
746 catch quota. These concerns strengthen with increasing stochastic variation in the stock  
747 size.

748 Both effort and catch based quotas require the estimation of TAC or TAE, so that  
749 issues arising with estimation of biomass and TACs or TAEs, and management by TAC or  
750 TAE, are an important consideration in the choice between the two RBM approaches. As  
751 we shall see, catch RBM under a TAC requires an estimate of the absolute level of  
752 biomass, while effort rights-based management under a TAE requires an estimate of the  
753 catchability coefficient. These differences can be illustrated by the simple equation that  
754 relates catch ( $C$ ) to effort ( $E$ ) and biomass ( $B$ ) through the catchability coefficient ( $q$ ):

$$755 \quad C = qEB$$

756 Here, fishing mortality ( $F$ ) is equal to the product of  $q$  and  $E$  (in this case  $F$  is used as an  
757 exploitation rate rather than an instantaneous fishing mortality to simplify the  
758 illustration).

759 Take a hypothetical case where the TAC is set using the fishing mortality  
760 corresponding to maximum sustainable yield ( $F_{msy}$ ) such that  $C = F_{msy} \times B$ . In this case  
761 both  $F_{msy}$  and  $B$  need to be determined. These are generally estimated using a stock  
762 assessment model.



763 Fmsy is determined from the assumptions about the population (e.g. form of the  
764 growth and stock-recruitment curves) and fishery (e.g. form of the selectivity curves)  
765 dynamics and the pre-determined or estimated parameters (e.g. natural mortality,  
766 growth rate, stock-recruitment steepness, selectivity) and is typically independent of  
767 absolute abundance. (The steepness of a stock recruitment curve is the fraction of the  
768 average recruitment at pristine spawning stock biomass that occurs when abundance is  
769 reduced to 20% of that pristine level.) It may not be necessary to accurately estimate  
770 Fmsy for use in management. For many species, the stock recruitment relationship is  
771 weak (the steepness of the Beverton-Holt stock-recruitment relationship is high and  
772 recruitment is virtually independent of stock size). This means that the yield curve is  
773 similar to the yield-per-recruit (YPR) curve. It is well established that the YPR curve is  
774 rather flat as a function of fishing mortality for many species, so that fishing at a rate  
775 somewhat less than (or greater than) Fmsy will produce similar equilibrium yields.  
776 However, dynamic yields may be very different.

777 Estimates of both TAC ( $C = F_{msy} \times B$ ) and TAE ( $E = F_{msy}/q$ ) require estimation of  
778 Fmsy, and therefore the difference between the two approaches lies in the accuracy of  
779 estimating the absolute level of biomass  $B$  (for catch quotas) versus the catchability  
780 coefficient  $q$  (for effort quotas). In reality, both  $B$  and  $q$  are not known exactly. Measures  
781 of absolute  $B$  are required for catch quotas and  $q$  is required for effort quotas.

782 The absolute level of abundance  $B$  (the “scaling” of the stock assessment model)  
783 is notoriously difficult in many assessments (Maunder and Piner 2015), where we note  
784 that absolute levels of biomass are more difficult to estimate than depletion relative to  
785 some target level, i.e. relative changes. Biomass estimates are a function of all the  
786 model assumptions and data, but are generally driven by the influence catch has on  
787 abundance indices and how many old fish are in the catch. In contrast, an effort quota  
788 based on Fmsy is calculated as  $E = F_{msy}/q$ , and, when applied to the stock,  
789 automatically takes the true  $B$  into account resulting in the  $C$ . The evaluation of effort-  
790 based quotas can be implemented by estimating  $F/F_{msy}$  in a stock assessment model,  
791 which may be more robust to the scaling issue. In equilibrium, error in  $F/F_{msy}$  is more  
792 robust than error in  $C/MSY$  in terms of catch due to the flat yield curve and less risky in  
793 terms of unintended depletion.

794 Difficulties arise in estimation of biomass and TACs.  $B$  and  $q$  are seldom known  
795 with great certainty. The catchability coefficient  $q$  may change over time randomly (e.g.  
796 due to environmental influences) or systematically (e.g. due to improvements in  
797 technology, giving time-varying catchability) or both. Failing to account for  
798 improvements in technology will cause the fishing mortality to increase over time. Catch  
799 may be a nonlinear function of effort or biomass,  $C = qE^aB^b$ , and may stay high even if  
800 the biomass declines because the fishery can find schools of fish ( $b < 1$ ). Competition  
801 among effort (crowding external cost) may cause increased effort to not produce the  
802 same proportional increase in catch ( $a < 1$ ) (Hannesson 1983). Conversely, with  
803 investment in physical capital that embodies new technology, there can be non-trivial  
804 knowledge external benefit as fishers learn about new technology and how to use it,  
805 which leads to increasing returns ( $a > 1$ ) (see Arrow 1962, Romer 1986).

806 There are several other reasons why a stock assessment may not be accurate:

- 807 • Estimation uncertainty (low sample size, not the right data)
- 808 • Process variability and uncertainty (e.g. in recent recruitment)
- 809 • Model misspecification (incorrect fixed parameter values or model structure)
- 810 • Biased data (e.g. under-reported catch)
- 811 • Programming/logic errors

812 The factors above can introduce bias or variance into the biomass  $B$  and  $Fmsy$   
813 estimates and hence TAC estimates. If the variance is accurately estimated, it can be  
814 taken into consideration when setting the TAC. However, some of the sources of  
815 variance are often ignored (e.g. when influential parameters such as natural mortality  
816 are pre-specified). In addition, there are errors in implementing the catch or effort  
817 limits. For example, catch may be mis-reported or vessels could add additional catching  
818 capacity.

819 Effort management may be more effective at managing fishing mortality when  
820 there is: (1) a clear and direct link between effort and fishing mortality as a result of  
821 minimal uncertainty or stochastic variation in  $q$ , and a TAE may be more effective by  
822 directly acting on  $F$ ; (2) high unpredictable annual recruitment variation and a short-  
823 lived species (i.e. few cohorts comprising the population), leading to stochastic variation  
824 in the fish stock  $B$ ; (3) low availability or low quality of data that relatively affects  
825 estimation of  $B$  more than  $q$ ; (4) uncertainty in the estimates of biomass  $B$  and the TAC

826 is more important than uncertainty in the estimates of the catchability coefficient  $q$  and  
827 the TAE; and (5), there are relatively infrequent stock assessments (relatively frequent, if  
828 not annual, assessments are required for TACs), or there are difficulties in conducting  
829 rapid, within season, stock assessments for short-lived species such as squid. These  
830 conclusions are some of the key results of the workshop.

831 TAC and catch RBM may be favoured when there are a high number of age  
832 classes and/or low recruitment variability in the fishery, since stochastic variation and  
833 uncertainty together with annual changes in the biomass are minimized. In this case, the  
834 biomass and hence TAC are comparatively stable, and there is substantially reduced  
835 uncertainty in stock assessments. TAC and catch RBM are also favoured when there is  
836 more uncertainty in  $q$  or the catch-effort relationship. TAC and catch quota  
837 management may also be favoured (if all other factors are held constant) when quotas  
838 are transferable across disparate gear types, thereby reducing the problems of  
839 standardizing effort and finding a stable unit of account for effort. These conclusions are  
840 also some of the key results of the workshop.

841 The size composition of the catch can change the effectiveness of the TAC and  
842 TAE. Catching the same tonnage of small fish has a different impact on the population  
843 than catching that tonnage of large fish. Similarly, the same effort on small fish has a  
844 different impact on the population than that effort directed at large fish. TAE has the  
845 additional complication that small and large fish may have different catchabilities.  
846 Measures that relate the catch to its impact on the population, such as spawning  
847 biomass per recruit, might be needed to transfer catch among vessels, gears, or errors.  
848 In essence, catch is not homogeneous.

#### 849 **15. Formal bioeconomic modelling perspective**

850 From the formal bioeconomics modelling perspective, no clear advantage exists for  
851 either TAC or TAE approaches that always holds under all conditions. (Danielson 2002;  
852 MRAG 2007; Kompas et al. 2008, Yamazaki et al. 2009). Rather, the use of TAE or a TAC  
853 depends critically on the source of uncertainty in these models. If there is a good deal of  
854 environmental uncertainty in abundance, an MEY target will be best achieved with a  
855 TAE. If most of the relative uncertainty is in the harvest function, a TAC is preferred.

856 Both approaches maximize economic rents, although the TAC optimum may  
857 exceed the TAE optimum if the latter's bioeconomic model accounts for the growing

858 economic inefficiency due to “effort creep”. The sources and extent of uncertainty  
859 determine which is more advantageous. The principal causes of uncertainty are: (1)  
860 unexpected realizations in terms of the stock size (including the stock-recruitment  
861 relationship), such that the TAC is set at too high or too low a level and (2) unexpected  
862 realizations in terms of the catch-effort relationship, such that the TAE is set at an  
863 inappropriate level. On this point, MRAG [2007, p. 29] states, “If environmental  
864 uncertainty is high, (or, in some contexts, where there is large variance in the stock-  
865 recruitment relationship), compared to the variance in catchability, then input controls  
866 will be preferred. If the reverse holds, output controls are the better choice (although it  
867 should be noted that this conclusion ignores the increase in estimation/implementation  
868 error that is likely with output controls)...If there is a good deal of environmental  
869 uncertainty, setting catch will likely miss the target, with lost profitability in years when  
870 abundance is especially high...”

## 871 **16. Conclusions**

872 In sum, the choice between catch or effort RBM essentially comes down to three  
873 factors: economics, biology and the political and policy climate. Table 2 summarizes the  
874 advantages and disadvantages of catch and effort systems, with some repetition due to  
875 fleshing out some of the more general conclusions, i.e. the specific conditions under  
876 which more general conclusions hold. The following discussion provides details.

877 Effort RBM may be more effective at managing fishing mortality when there is  
878 uncertainty in the estimates of biomass and TAC, and catch RBM is more effective when  
879 there is uncertainty in the catchability coefficient estimate and the relationship between  
880 catch and effort (Danielsson 2002, MRAG 2007, Kompas et al. 2008, Yamazaki et al.  
881 2009). Catch rights generate stronger incentives to reduce effort and costs and to  
882 increase price and thereby revenue through improved quality or smoothing out  
883 seasonality of production (since there is a limited catch and season length can be  
884 extended as in the British Columbia ITQ for halibut, Grafton et al. 2000). Effort rights  
885 create incentives to maximize revenue and catch, and in the process create incentives to  
886 expand input use and costs and adopt new technology to increase productivity.

887 Effort RBM may therefore require continued adjustment in the TAE and input  
888 controls to counter on-going increases in uncontrolled inputs, including vessel size,  
889 increased productivity (fishing power) due to technological change, and more efficient

890 fishers replacing less efficient ones, and monitoring increases in productivity. Effort RBM  
891 creates weak incentives to shed capacity. Catch RBM requires monitoring the  
892 population and catches, control of catches, and dealing with catches in excess of quotas  
893 (e.g. through high grading and discards).

894 In a narrow economic sense, catch RBM is superior due to the incentives it  
895 creates at the vessel level. However, once the costs of research to improve stock  
896 assessments, the associated risks of error in determining the TAC, and costs of  
897 monitoring, control, surveillance and enforcement are taken into consideration, the  
898 choice between catch and effort controls and rights becomes more complex and less  
899 clear. The results will be case specific, and depend upon the political economy and  
900 governance of the situation, including who gains and loses.

901 Hybrid systems comprised of both catch and effort rights and controls, and in  
902 some cases combined with area management, are increasingly employed to manage  
903 marine fisheries to capture the advantages of both approaches (Emery et al. 2012).  
904 These also address the multiple externalities emanating from multiple species,  
905 biodiversity conservation, and ecosystem based fisheries management, with one  
906 approach forming the dominant management system. The form of rights-based  
907 management cannot be separated from the choice of TAC or TAE management, which is  
908 a key conclusion of the workshop and this paper.

909 Effort rights-based management has clear advantages for: (1) complex  
910 multispecies fisheries in developing countries (especially with complex tropical  
911 multispecies ecosystems); (2) artisanal fisheries; (3) when TAC-based management is  
912 more difficult and expensive, and stock assessments are difficult; (4) data for stock  
913 assessments are largely unavailable or of low quality and close monitoring of catches is  
914 problematic or costly; (5) MCS costs for catch systems are prohibitive; and (6)  
915 uncertainty over biomass estimates is paramount.

916 Effort management is widely applied in pot-and-trap fisheries, where the link  
917 between effort (number of pots and soak time) and mortality is relatively direct,  
918 managing pots and traps can be more cost-effective than managing catches, and  
919 incentives can be clear to fishers given the importance of territoriality where fishers  
920 deploy their pots and traps. Pot-and-trap fisheries are typically used for benthic and  
921 demersal species. Even when pot-and-trap fisheries have transitioned to ITQs, the ITQs

922 are often denominated in units of pots and traps, so these ITQ programs are still closely  
923 linked to, and path dependent upon, ITE programs. There may also be elements of fisher  
924 territoriality in these fisheries, which favours effort management, since fishers can  
925 readily monitor and control the numbers and locations of pots and traps, and the  
926 relatively clear spatial dimension and number of gear confer a relatively strong sense of  
927 exclusivity of the right. In this case, there can be a close relationship between effort  
928 management and territorial use rights for fisheries (TURFs). (See Christy 1982 for TURFs  
929 and Acheson 1975 for a nice example of informal area rights). Effort management,  
930 perhaps in a hybrid system with territorial rights, may also be favoured for shellfish  
931 fisheries, such as molluscs, for the same fundamental reasons as for pot-and-trap  
932 fisheries.

933 Effort management has advantages in fisheries on short-lived species with highly  
934 variable stock-recruitment relationships and subsequent high stochastic variation and  
935 uncertainty in resource abundance, such as for shrimp, squid and some small pelagic  
936 species. Effort management is typically applied when escapement is important, such as  
937 for salmon. With such fisheries, where the river of origin is important, effort can be  
938 targeted at specific rivers and regions. In contrast, catch at sea is difficult to directly  
939 relate to the river of origin – unless catch quotas are allocated and applied to each river  
940 or to areas and quotas are enforced at this point.

941 In some situations it may not be possible to calculate MSY-related quantities or  
942 the current stock status, so that optimal management may not be possible. In these  
943 cases, if all stakeholders are satisfied with the current state of the fishery, it may be  
944 reasonable to keep things as they are. The use of TAEs would be less risky as they have  
945 automatic feedback with respect to changes in abundance. Management may only need  
946 to keep an eye on “effort creep” or monitor relative fishing mortality, which is easier to  
947 estimate than absolute fishing mortality.

948 Catch rights programmes provide advantages from the perspective of the  
949 microeconomics of the vessel’s production process and the law and economics of  
950 property rights. These advantages are due to the superior economic incentives they  
951 create for greater economic efficiency from vessels minimizing costs and effort and to  
952 match catches with TACs. A related factor is the difficulty in defining and measuring  
953 effort compared to catch that contributes to “effort creep”, in which effective effort

954 expands due to substitution of unregulated inputs for regulated inputs and disembodied  
955 and embodied technological change, boosted by the knowledge externality. Catch rights  
956 programs do not face the need for continued reductions in TAE and tightening of input  
957 controls, or even implementation of new input controls, to counter increased input  
958 usage and technological progress. TAC and catch rights-based management can provide  
959 advantages when there are a high number of age classes and/or low recruitment  
960 variability in the fishery for a number of reasons: (1) stochastic variation, uncertainty,  
961 and annual changes in the biomass are minimized; (2) the biomass and hence TAC are  
962 consequently comparatively stable; and (3) there is substantially reduced uncertainty in  
963 stock assessments and TAC forecasts.

964 The critical effort management issues for other fisheries outside of MCS,  
965 enforcement, stock assessment costs and political economy include the following: (1) a  
966 standardized and agreed upon measure for the relationship between fishing effort and  
967 fishing mortality. This in turn reflects the two principal sources of uncertainty: (1.a)  
968 unexpected realizations in terms of the stock size, such that the TAC is set at too high or  
969 too low a level and (1.b) unexpected realizations in terms of the catch-effort  
970 relationship such that the TAE is set at an inappropriate level), including technical  
971 change, and for effort itself; (2) the greater difficulty of effort systems to inherently  
972 address overcapacity growing through investment, input substitution, increased input  
973 utilization (fishing time) due to substantially weaker effective incentives to minimize  
974 effort and costs than catch quota systems, and increasingly productive capital and effort  
975 due to disembodied and embodied technical change and knowledge externalities; (3)  
976 discards of target species under catch quotas; (4) the feasibility of fine-tuning the  
977 management of individual stocks in a fishery and the validity; and (5), the possibility that  
978 effective but broad-brush control could be preferable to the apparent precision of  
979 management using TACs and quotas.

980 Maintaining an underlying license limitation scheme can safeguard against  
981 pressures to expand the TAE or TAC in either effort or catch based management  
982 systems.

983 Both individual and group effort or catch rights can achieve target fishing  
984 mortality, can improve economic efficiency, are clear improvements over open access  
985 and simple limited entry, but can raise associated issues of political economy and

986 governance. Transferability of either catch or effort rights enhances economic  
987 efficiency, allows matching quota holdings with catches and reduction of discarding in  
988 catch quota systems, and confers flexibility to vessels to respond to changes in  
989 environmental and market conditions. Nonetheless, several types of problems can arise.  
990 There can be concerns over quota concentration, monopoly power over pricing, and the  
991 distribution among groups in society of the net benefits over time for both systems.  
992 There can also be issues of transferability among different gears and areas and duration  
993 of the right that might lead to concentration or create barriers to entry into the fishery.

994 The emergence of a catch or effort rights programme is also path dependent.  
995 Path dependency means that the particular initial conditions, political economy, and  
996 history can play an important and ultimately idiosyncratic role in the choice and even  
997 success of one approach over another. Successful catch or effort rights programmes  
998 require that the TAC and possibly also the TAE be set according to the stock status.

999 The choice of effort or catch rights-based management depends upon the  
1000 specific fishery. Many fisheries transitioning from ITEs to ITQs rights still retain many  
1001 effort program features, forming hybrid systems. In general, hybrid systems that  
1002 address emerging ecosystems and biodiversity issues (multiple externalities) and  
1003 limitations inherent in either approach to rights-based management are emerging.  
1004 These hybrid programs combine features of catch and effort rights and/or area rights.

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**Table 1.** Global effort rights-based management programs

Fishery	Type of Effort	Additional Features	Sources
U.S. New England Groundfish	Vessel fishing days	ITE, initial overallocation of effort, eventually exchanges limited within specified intervals based on horsepower and length, limits to vessel upgrades and effort holdings, indirect effort controls (e.g. trip limits, gear restrictions, time/area closures), majority of fleet transitioned to Sector Allocation catch share program.	Demarest (2002), Thunberg and Lee (2015)
Faroe Island Demersal Gadoid	Vessel fishing days	ITE combined with area management and mesh size regulations, transitioned from	Reinert (n.d.), Thomsen (2005), Nielson et al. (2006), Løkkegaard et al.



		catch quotas to effort quotas.	(2007), Baudron (2007, 2010), Ellefsen (2015), Hoydal (2015)
European Union traditional TAC fleet capacity restrictions with sea-day restrictions.	Vessel sea days	Hybrid program of output and effort controls, transferability allowed in some countries and to varying degrees and formality.	Daan and Rijnsdorp (2006), Nielsen et al. (2007), MRAG et al. (2009), Cotter (2010), Khalilian (2010)
Iceland Demersal Trawl	Vessel fishing days	ITE introduced in 1977 and employed alongside and as an alternative to ITQs until 1990. No limited entry, annual reductions in each vessel's days.	Runolfsson and Arnason (2002), Pascoe et al. (2002)
Australian Queensland East Coast Otter Trawl Fishery	Vessel fishing and steaming days	ITE, total effort cap at 1996 less 5% and allocation, limited entry, vessel and gear restrictions, temporal and permanent closures, bycatch controls, no effort banking to the following year. Mandatory Turtle Excluder Devices and Bycatch Reduction Devices. Surrender provisions if replace vessels or license or transfer effort units. Demersal otter trawl nets, VMS.	Commonwealth of Australia (2004c), Queensland (2010), Strauss and Harte (2013)
Spanish Trawl and Longline Vessels (the Spanish "300" Fleet)	Vessel days at sea	ITE, transitioned to hybrid Individual Transferable Quota-days programme in 2007 that is de facto largely a group catch right organized around regionally oriented vessel associations.	MRAG et al. (2009), Cabellero-Miguez et al. (2014, 2015)

Estonia Coastal Fishery	Number of gear (gear-use rights) per vessel	ITE, plaice, perch, salmon and herring, fyke net and gillnet gear, formal duration of right for one year but in practice in perpetuity.	Vetemaa et al. (2002), MRAG et al. (2009), OECD (2009)
Latvian Coastal Fishery	Vessel days at sea	Supplement individual quotas, in principle non-transferable effort, but in practice limited transferability.	(MRAG <i>et al.</i> , 2009)
U.S. Atlantic Sea Scallop	Vessel fishing days	IE combined with area management.	Georgiana and Shrader (2008), Thunberg and Lee (2015)
Australian Eastern Tuna and Billfish	Number of hooks per vessel	ITE, available effort units based on hooks and location fished, five species allowed for harvesting, gear and closure controls to limit bycatch of sea turtles and sea birds, transitioned to individual transferable quotas in 2011-2012 fishing season.	Pascoe et al. (2013), Strauss and Harte (2013)
U.S. Hawaiian Pelagic Shallow Set Longline Swordfish	Number of sets per vessel	IE, sea turtle bycatch oriented, non-transferable effort; recently disbanded, and now regulated by sea turtle bycatch limits.	Gillman et al. (2007), Clarke et al. (2015)
Western and Central Pacific Ocean Purse Seine Tuna Fishery	Vessel days	IE, within EEZs of Parties to the Nauru Agreement countries for yellowfin, bigeye and skipjack tunas. Resource rent collection and stock conservation primary goals. Vessel days transferable between countries. VMS. To access EEZ, foreign vessels must	Aqorau (2009), Shanks (2010), Havice (2013, 2015)

		purchase vessel days.	
Falkland/Malvinas Islands Squid	Vessel days	IE combined with vessel license limitation program. Annual holdings adjusted by vessel horsepower and length. Vessel-specific catchability coefficient, $q$ used to adjust annual catch entitlements to vessel days for productivity growth. Resource rent collection is primary goal through auctioning and rental fees.	Barton (2002), MRAG (2007), Harte and Barton (2007ab), Maharaj (2015)
Australian Southern Squid Jig Fishery	Gear per vessel	IE, limited entry, 4000 t catch trigger for squid catch, Bycatch Action Plan, effort is squid jig gear	Commonwealth of Australia (2004b), Strauss and Harte (2013)
U.K. Salmon Netting		ITE, net mesh and size restrictions, seasonal closures.	MRAG et al. (2009)
Canada Area H Johnson Strait Chum Salmon Demonstration	Vessel days	ITE between vessels within a block but not between blocks and only between Area H vessels. Up to one-third unused vessel days could be carried from Block One to Block Two. Since 2008, effort quota stacking, unused effort banking to following year.	Pinfold (2009), DFO Canada (2012)
Swedish Gullmarsfjord Shrimp Trawl	Vessel days	IE, 100 days per year per trawler, license limitation, informal co-management and local management (allocation) of fishing days to avoid crowding and	MRAG et al. (2009)

		early fishery closure, combined with TURF.	
Australian Torres Straight Prawns	Hybrid effort per vessel	ITE, limited within season transferable effort, formerly effort was fishing days and now form of effort units and access is as a proportion of TAE in any season, ongoing access rights in the form of units of fishing capacity. Input controls restrict type of gear and vessel. Mandatory Turtle Excluder Devices and Bycatch Reduction Devices.	Commonwealth of Australia (2009)
Australian Northern Prawn	Hybrid individual gear units (headrope & footrope length) per vessel	Limited entry, vessel classes based on vessel volume and engine power, restrictive vessel replacement, vessel buybacks and compulsorily surrendering of vessels. From 1984 to 2000, effort based on engine and vessel capacity. Under effort control, spatial and temporal closures protect habitats, juveniles and pre-spawning animals. Transitioned to ITQs based on Maximum Economic Yield.	Kompas et al. (2004), Nielsen et al. (2006), MRAG (2007), Dichont et al. (2012)
U.S. Outer Cape Cod and Southern New England Lobster	Number of traps per vessel	ITE, commercial lobster fishery in Lobster Conservation Management Areas.	Massachusetts Division of Marine Fisheries (2010), Thunberg (2015)

U.S. New England American Lobster	Number of traps per vessel	ITE, federal waters (beyond 3 nm), no leasing, limits on number of license and traps per person, passive reductions in total traps by levying “conservation tax” on all trap transfers, limits on transferability.	Thunberg (2015)
U.S. Florida Commercial Spiny Lobster Trap	Number of traps per vessel	Two fisheries, ITE, Trap Certificate Program capping total effort, 25% effort reduction with transfers, minimum size, seasons, prohibition on harvest of gravid females and trap size, and construction limits.	Matthews (1995), Ehrhardt and Deleveaux (2009), Larkin and Milon, (2002), EDF (2010), Vondruska (2010), Thunberg (2015)
U.S. Florida Stone Crab Fishery	Number of traps per vessel	ITE, Trap Certificate Program capping total effort, gradual effort reduction, no leasing, biological and input controls for conservation.	Matthews and Larkin, (2002), Thunberg (2015)
Australian Southern and Northern Zones Rock Lobster	Number of traps per vessel	ITE, effort quota stacking, unused effort banked to following year, subdivided into Northern and Southern management zones, South transitioned to hybrid ITQ-effort system in 1994 and North transitioned to hybrid ITQ-effort in 2003, hybrid systems since ITQs denominated in traps (total quota/total traps), upper limits on ITQ-trap holdings.	Borg and Metzner (2001), Morgan (2001c), Sloan and Crosthwaite (2007ab), Thunberg (2015)
Western Australia	Number of	ITE, limited entry, defined fishery	Borg and Metzner

Pilbara Trap	traps per vessel	area, biological conservation controls, high value demersal scalefish.	(2001), Commonwealth of Australia (2004a)
Western Australia Rock Lobster	Number of pots per vessel	ITE, started in 1960s, transitioned to ITQs in 2010 due to economic inefficiency, gear and area restrictions, upper limit on number of traps per person.	Morgan (2001ab), de Lestang et al. (2008), de Lestang and Barker (2009), Fletcher et al. (2005), Reid et al. (2013), Thunberg (2015)
Australian Tasmanian Rock Lobster	Number of traps per vessel	ITE, started in 1972, transitioned to ITQs in 1998 due to effort creep. Under ITQ program, quota units still enumerated in terms of traps by dividing total quota by number of traps, biological conservation controls.	Phillips et al. (2002), Bradshaw et al. (2000), Bradshaw (2004), Hamon et al. (2009), Van Putten and Gardner (2010), Strauss and Harte (2013), Thunberg (2015)
Danish Blue Mussels	Formal vessel license (Permit), Voluntary fishing days per vessel	License limitation, limits on engine power and gross registered tonnage, weekly and daily quotas per vessel, minimum mussel sizes, fishers decide number of fishing days and season start and end.	Andersen et al. (2015)

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**Table 2.** Advantages and disadvantages of catch and effort based management systems

<b>Economic Advantages</b>	<b>Catch</b>	<b>Effort</b>
Incentive to minimize effort and harvest costs	✓	
Incentive to maximize catch price through catch quality	✓	
Costs of MCS, stock assessments,		✓

management		
<b>Economic Disadvantages</b>		
Incentive to increase effective effort and costs		✓
Effort creep through technological progress		✓
Effort creep through substituting unregulated inputs for regulated inputs		✓
Highgrading and quota overage discards	✓	
Continued adjustment in the TAE and input controls to counter on-going increases productivity (fishing power), i.e. "effort creep"		✓
Greater monitoring of the population and catches and control of catches are required	✓	
Incentive to maximize catch without regard to sustainability		✓
<b>Biological Advantages</b>		
Complex multispecies fisheries in developing countries		✓
Artisanal fisheries		✓
General uncertainty over biomass and TAC estimates		✓
Highly variable stock-recruitment relationships and subsequent high stochastic variation and uncertainty in resource stock		✓
Uncertainty about catchability coefficient value	✓	
Escapement is important		✓
Automatic feedback with respect to changes in abundance		✓
Data for stock assessments and close monitoring of catches are largely unavailable or of low quality		✓

Estimates of $F/F_{msy}$ are more robust than those of $C/MSY$		✓
High number of age classes and/or low recruitment variability in fishery	✓	
Quotas are transferable across disparate gear types	✓	
Heterogeneity in size composition of catch		✓
Environmental uncertainty is high compared to variance in catchability		✓
<b>Biological Disadvantages</b>		
Harvest control rules are required	✓	
Estimates of absolute biomass abundance needed	✓	
Catch may be a nonlinear function of effort or biomass	✓	
Highly unpredictable annual recruitment variation and short-lived species leading to stochastic variation in the fish stock	✓	
Relatively infrequent stock assessments	✓	

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Author