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Farmed mussels in the northeastern U.S. Exclusive Economic Zone: An Opportunity Too Good to Ignore

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Abstract

The United States is the top seafood importer in the world. Nevertheless, opportunities to expand national seafood production, such as offshore aquaculture, are restricted by unclear frameworks for licensing, permitting, and regulating new enterprises. Currently, domestic mussel demand is reliant upon international trade but demand could be met by aquaculture within the Exclusive Economic Zone, especially in suitable areas off the northeast coast. With national public seafood preferences pointing towards the need for a larger mussel farming industry, science-based efforts to develop offshore farming will contribute to local economies and domestic supply of high-quality, traceable seafood. Beyond a scientific foundation,

perceptions that offshore farming represents environmental and privatization threats instead **This is the author manuscript accepted for publication and has undergone full peer review but has not been through the copyediting, typesetting, pagination and proofreading process, which may lead to differences between this version and the [Version of Record](#). Please cite this article as [doi: 10.1002/FSH.10365](https://doi.org/10.1002/FSH.10365)**

25 of a national economic development and sustainable opportunity, will have to be addressed.
26 The situation will only change when managers decide to include offshore aquaculture as one of
27 the many legitimate activities for New England's ocean waters, so that spatial planning can be
28 done and conservation measures and offshore farming develop in tandem.

29

30 **American Progress Toward Offshore Aquaculture**

31 Historically, the northeastern United States is a region known as a hub of fishery activities,
32 where a variety of shellfish species are both harvested and cultured. The main harvested
33 species include the sea scallops *Placopecten magellanicus*, Atlantic surfclams *Spisula*
34 *solidissima*, ocean quahogs *Artica islandica* and hard clams and quahogs *Mercenaria*
35 *mercenaria* (National Marine Fisheries Service 2018). Eastern oysters *Crassostrea virginica*, hard
36 clam and quahogs, softshell clams *Mya arenaria*, blue mussels *Mytilus edulis* and bay scallops
37 *Argopecten iraniensis* are the main cultured species (Fairchild et al. 2017), with aquaculture
38 production playing an increasing role in local seafood economies (NOAA 2015). Traditionally
39 performed in coastal areas, shellfish aquaculture has been shifting towards offshore areas, a
40 trend that started internationally.

41 Research on offshore aquaculture, defined here as aquaculture performed within the
42 federal Exclusive Economic Zone (EEZ; 3 to 200 nautical mi offshore), has recently regained
43 momentum in the northeastern USA fueled by new, *in situ* farming trials and improvement of
44 farming gear. In the midst of discussions about sustainable development of the offshore
45 aquaculture industry in the United States, there is still considerable skepticism, not only among
46 the general public but also within the academic community about the need for a local offshore
47 shellfish industry. Lacking streamlined and objective policy framework for permitting and
48 regulation of offshore aquaculture (Knapp and Rubino 2016; Lester et al. 2018), the United
49 States falls behind other countries that have long implemented exploratory offshore farming
50 activities, some that developed into successful commercial operations (Buck et al. 2017a; Lester
51 et al. 2018).

52 Public acceptance of offshore aquaculture in the USA is debatable. Different from the
53 coastal aquaculture that is opposed by coastal property owners based upon undesirable visual
54 aspects, offshore aquaculture is performed in the open ocean. Thus, conflicts of use are less
55 likely to come from the public and more often from fishermen against privatization of marine
56 resources. Additionally, the public and environmental groups have expressed concern about
57 interaction between farming practices and wildlife, citing the lack of knowledge and limited
58 experience involving this new activity (Upton and Buck 2010; Fairbanks 2016; Froehlich et al.
59 2017). Froehlich et al. (2017) stated that the sentiment towards offshore aquaculture was
60 deemed specifically negative in the United States, according to analysis of journal headlines and
61 public comments in the media. A more recent evaluation (Changing Tastes 2019), however,
62 showed a positive perception of offshore aquaculture. This latter study used direct
63 questionnaires with U.S. residents representative of the demographic census (consumers) and a
64 group of food industry purchasers, such as menu and decision makers who choose what to
65 offer consumers (operators). The research showed that Americans perceive farming seafood in
66 the open ocean as the second best practice for the environment. It was thought to produce
67 “cleaner” products than land-based or coastal aquaculture (Changing Tastes 2019).
68 Additionally, the report stated both groups already believed a substantial share (> 5%) of
69 seafood is farmed in open ocean and has already accepted that type of aquaculture.

70 Nevertheless, discussions among researchers and managers about the still incipient
71 development of this type of aquaculture seem to intensify when the candidate species is the
72 blue mussel (see Mizuta et al. 2019; Mizuta and Wikfors 2019, for discussion about species
73 suitability for offshore aquaculture), a shellfish of *perceived* low economic value, which raises
74 concerns about cost-benefit trade-offs between farming and the uncertainty of risks of
75 interaction with marine life (Price et al. 2017). In the meantime, mussel import trade, fueled by
76 national demand, contributes over US\$102 million to the American seafood deficit (National
77 Marine Fisheries Service 2018).

78

79 **The Real Value of a Prospective Mussel Industry**

80 In 2016, the U.S. seafood trade deficit, considering all traded species, was \$14 billion, and
81 that accounted for approximately 90% of quantity of what Americans demanded. The deficit
82 was even higher in 2017, increasing up to \$16 billion (National Marine Fisheries Service 2018).
83 In particular, American demand for mussels challenges national production and trade.
84 International statistics show that among bivalve shellfish imported to the USA, mussels were
85 the top species in quantity, in 2016 reaching 35,878 metric tons, of which a considerable
86 amount (13,844 metric tons) is comprised of live, fresh, and chilled products (FAO 2019; Figure
87 1). In that same year, the national aquaculture production and fisheries landings of mussels
88 supplied together approximately 3,329 metric tons (406 and 2,923 metric tons, respectively),
89 which is a small contribution to the domestic demand (National Marine Fisheries Service 2018).
90 Despite the fact that the import value of mussels is less than other shellfish species, the trade
91 represents a solid “cost,” adding to the negative American seafood trade imbalance;
92 particularly because the monetary value of mussels imported is second only to the higher-
93 priced scallops.

94 Data on the species of mussels arriving in the internal market are scarce, but two genera,
95 *Mytilus* spp. and *Perna* spp., appear in FAO trade statistics (FishStatJ 2019). Among those, blue
96 mussels *M. edulis* and *M. trossulus*, the Mediterranean mussel *M. galloprovincialis*, the Chilean
97 mussel *M. chilensis*, and the Green Lipped Mussel *Perna canaliculus* appear to make up the
98 main species.

99 Imported mussel products include: fresh and live mussels; frozen; dried; salted and in brine;
100 prepared and preserved; and already prepared dinners. There are differences in product
101 preferences between regions, with New England importing mostly live and fresh mussels, the
102 Mid-Atlantic, south Atlantic, Gulf Coast, and Pacific importing mainly frozen mussels, and inland
103 regions preferring prepared dinners (NOAA 2019). A general overview of the main
104 characteristics of mussel imports are: farmed (especially from Canada); live, namely fresh; and
105 sold mainly in the New England, in the northeastern USA. Wild-caught mussels also are
106 imported, but to a minor extent, and come mainly from New Zealand to be sold to states along
107 the Pacific coast. When different regions of the country are considered, the main import

108 epicenters are the northeastern USA, New England region, followed by the Pacific area (Figure
109 2).

110 Most of the imported mussels enter the United States through the northeastern New
111 England region, imported mainly from Canada (NOAA 2019). The proximity of the northeastern
112 USA to Canada's main blue mussel farming region (roughly 80% of the national production) of
113 Prince Edward Island contributes to the ease of this foreign trade (Canadian Aquaculture
114 Industry Alliance 2018). This trade is important because the U.S. mussel farming industry has
115 not grown at the same pace as demand in the northeastern United States. Mussel farming
116 started regionally in the early 1970s (Morse and Rice 2010) and has involved mainly off-bottom
117 culture based upon wild spat collection. In 2013 there were only 6 farms in New England (5 in
118 Maine and 1 in Rhode Island) that contributed to the national total of 32 farms, most of which
119 are located in the state of Washington (13 farms). In terms of production value, mussel farming
120 is the third most valuable bivalve aquaculture activity, behind the farming of oysters and the
121 farming of clams, both characterized by a relatively higher number of farms nationally (483 and
122 375, respectively) and in New England (177 and 52, respectively; USDA 2014).

123

124 **Regulatory Hurdles to Offshore Aquaculture**

125 The New England area has experience with offshore development of both aquaculture,
126 including attempts with finfish and shellfish farming (Fairbanks 2016) and wind energy (Oteri et
127 al. 2018). On a global scale, much research has been done evaluating co-location of energy
128 production and aquaculture, including suspension culture of seaweed, shellfish, finfish, and
129 multi-trophic projects involving several species (Lapointe 2013; Buck et al. 2017a). Although
130 current offshore mussel farming technology is advanced enough to support the siting and
131 development of a stand-alone aquaculture industry offshore (for a detailed state of art of the
132 offshore aquaculture technology see Buck et al. 2017a), the co-location approach with wind-
133 energy infrastructure would optimize ocean space use by harmonious multiple usage of the
134 same space consistent with both endeavors (see Stenberg et al. 2010; Buck et al. 2017b).
135 Whereas Block Island Wind Farm, the first offshore farm in the United States and located 3.8 mi

136 off Block Island in the state of Rhode Island, promoted interest in the construction of similar
137 infrastructures, incentives for co-locating aquaculture and energy production have not
138 emerged. This is mainly because the arrangement is considered as a one-sided advantage for
139 the mussel farmer, whilst an additional concern to the wind energy operator. Therefore, to
140 date, co-location of energy production and aquaculture has not materialized (Griffen 2011).

141 For the past 20 years, the New England area has been host to experimental offshore
142 aquaculture research trials that targeted aspects related to the feasibility of mussel culture
143 offshore, such as local spat collection, growth rates, mortality, equipment selection, and
144 longline mooring design (Hoagland et al. 1998; Langan and Horton 2003; Maney et al. 2010).
145 Still, after much investment of governmental funds, initial mussel farming trials in exposed
146 oceanic areas, such as the Open Ocean Aquaculture Project by the University of New
147 Hampshire and community-scale farming initiatives in Rhode Island Sound and Martha's
148 Vineyard (Langan and Horton 2003; Karney et al. 2009; Lindell et al. 2012; Buck et al. 2017a)
149 were concluded with little commercial follow through.

150 Despite the fact that environmental, market, and aforementioned technical conditions are
151 perceived as good or manageable for offshore farming, the regulatory situation is identified by
152 ocean users and policy actors as a constraint (see Fairbanks 2016). As offshore farming activity
153 in federal waters is new, there are several different agencies in charge of permitting and
154 regulating the activity, such as, but not restricted to: the Army of Corps of Engineers, the
155 National Oceanic and Atmospheric Administration, and the Environmental Protection Agency.
156 Agencies act under different mandates, ranging from water quality, right of use of marine
157 waters, and protected species management, making the legal process difficult for a prospective
158 farmer (Knapp and Rubino 2016).

159 Recently, new farming trials emerged in the area, such as the Salem State University
160 offshore experimental mussel farm located offshore of Cape Ann in Massachusetts. The
161 experimental farm is to be expanded in size and new scientific approaches are to be performed
162 to collect data for management agencies to facilitate decisions about similar aquaculture
163 permitting in the future. Legal Sea Foods, a major corporation in the food sector, has expressed

164 interest in the commercialization of mussel production, but current permitting does not allow
165 for sufficient profitable expansion.

166 By contrast, the Catalina Sea Ranch offshore farm located in California, which applied for a
167 permit at the same year as Salem State University (2012; Environmental Law Institute 2015), is
168 currently commercializing mussel production and has plans to expand with other species.
169 Offshore aquaculture in the Atlantic coast of the United States clearly lags behind the Pacific
170 coast in terms of providing a regional product to the national market, an outcome not only
171 attributable to differences in initial project funds but also of considerations in the permitting
172 and regulatory processes. Considering that a national, comprehensive framework for offshore
173 aquaculture has not been established, the process of permitting depends upon different
174 agencies, offices, and consultants, not only at federal, but also regional levels (Fairbanks 2018),
175 and has resulted in distinctly different outcomes.

176 Previous articles have discussed the regulatory constraints to offshore aquaculture
177 development (Knapp and Rubino 2016; Fairbanks 2016, 2018; Lester et al. 2018) and concluded
178 that offshore aquaculture would be hindered indefinitely if: regulatory frameworks were not
179 clearly defined; fear of negative outcomes continued to overshadow the acknowledgement of
180 positive gains, despite favorable scientific findings (Lester et al. 2018); and initiatives were not
181 allowed to start for adaptive knowledge to be gained (Knapp and Rubino 2016). Spatial planning
182 is sufficient to resolve conflicts of use that could emerge with fisherman, ship traffic and other
183 human users (Tlustý et al. 2018). Nevertheless, offshore farming development in New England
184 seems to be mainly stalled by the uncertainty of farm–wildlife interactions, as the area is used
185 by several species protected under the Endangered Species Act, such as whales and turtles that
186 could potentially become entangled if they approach the submerged mussel ropes in the open
187 ocean (Price et al. 2017). Of pressing concern is the north Atlantic right whale *Eubalaena*
188 *glacialis* that has a population comprised of a low number of individuals and is not recovering
189 (Pace et al. 2017). Additional obstacles to regulatory language enabling offshore aquaculture
190 development are based upon perceived risk of injuries and entanglements of protected species,
191 but these expectations are based upon fisheries gear (Howle et al. 2018) and extrapolated to
192 mussel offshore aquaculture gear, even when design, area use, operation, and management (of

193 the area/facility) are very different. In contrast, fisheries activities are separately characterized
194 and approached individually in the regulatory context. For instance, recent jury verdicts about
195 the Gulf Aquaculture Plan in the Gulf of Mexico considered “farming activity” as not a “fishing
196 activity,” in conflict with an earlier “fisheries” interpretation based upon the Magnuson-Stevens
197 Fishery Conservation and Management Act (Fairbanks 2018), which is the primary law
198 governing fisheries in U.S. federal waters. In summary, only a clear and streamlined regulatory
199 framework created for offshore farming would simultaneously enable explicit guidelines for
200 marine conservation through existing policies and legislation in the northeastern USA.

201

202 **Addressing Food Security by Diversifying Food Sources**

203 The seafood consumption footprint of a country, for which a country should be held
204 accountable, is based upon its domestic seafood production and international trade (Guillen et
205 al. 2018). Especially for countries characterized by a trade deficit, sustainability of consumption
206 is dependent upon production beyond national borders and therefore vulnerable to
207 unsustainable practices on a global scale (Guillen et al. 2018). Food security is a flexible concept
208 that encompasses food availability, access, utilization, and stability, the latter accounting for
209 the risks of losing access to food in consequence of sudden transient shocks such as
210 environmental disasters, diseases, and pollution. The concept of food security conveys
211 important messages regarding reliance upon international trade. For instance, Guillen et al.
212 (2018) stressed that increasing income power within developing nations may impose higher
213 demand on seafood, leading to higher prices and decreasing benefits to seafood importing
214 countries, thus promoting shifts in current seafood trading. McClanahan et al. (2013) state that
215 sensitivity (of countries, communities) is measured by the degree of human dependence on
216 marine resources for food, revenue and income and is directly linked to “vulnerability.” In the
217 context of food security, sensitivity may be affected by dependence upon trade at the national
218 level; whereas, at the local level, sensitivity is related to dependence upon resources, such as
219 production and profitability of local fisheries. If aforementioned external shifts in trade are a
220 possibility, a high demand for seafood supported by international trade increases the countries

221 sensitivity and the national food security risk; then precautionary approaches towards
222 diversifying options of seafood sources is a reasonable, if not fundamental, step in
223 management. In that respect, and applying the same line of thought for ‘geographic area’
224 instead of ‘country’, New England should be more responsible for what it demands of seafood
225 and for food security from a national perspective by, for example, increasing its local
226 production and helping to reduce the national trade deficit.

227 Although the import of processed mussels, such as preserved, canned, or ready meals, are
228 not likely to be replaced by a national processing industry in the foreseeable future, the
229 products that make up a high percentage of imports, as fresh or live mussels, could be met by a
230 competitive home-based farming industry. To illustrate, a recent survey of northeastern U.S.
231 residents showed that participants were willing to pay more for “fresh” and “local” seafood
232 (Atlantic Corporation 2019). This supports the idea behind the logic of using nearby federal
233 waters for mussel culture.

234 As demand for seafood continues to increase and fisheries are held to maximal sustainable
235 yield, the only way to meet increasing seafood demand, without dependency upon foreign
236 production, is through aquaculture. Nearshore areas of the northeastern USA host
237 predominantly a robust oyster farming industry, but nearshore sites are subjected to increasing
238 conflicts of use (Fairbanks 2016), concerns of potentially degrading environmental quality, and
239 visual impact. By contrast, local federal waters are more spatially available, are environmentally
240 suitable, and can accommodate farming practices to sustain good shellfish productivity and
241 high quality of final product (Langan and Horton 2003; Cheney et al. 2010; Lester et al. 2018).
242 Additionally, mussels, as suspension-feeding bivalves, do not require artificial feeding, and only
243 produce biodeposits resulting from feces and pseudofeces that have minimal effects upon local
244 sediment (Crawford et al. 2003), especially in the high-energy, low-water-residency
245 environment as the open ocean. In this context, it is only a logical and reasonable consequence
246 for the fisheries industry to try to supply demand for mussels by farming where space is
247 available and favorable—that is offshore.

248

249 **Conclusion**

250 Supported by the increased local demand for mussels, offshore farming in the northeastern
251 United States has good market prospects. It is unquestionable that planning for open ocean
252 farming areas should be performed concomitantly with efforts to safeguard endangered
253 species. Also indisputable is the fact that mussel offshore aquaculture represents an
254 underexplored economic opportunity for American marine farmers. To not develop the
255 offshore mussel industry would mean to neglect the opportunity to create jobs and supply the
256 internal market with traceable, non-fed, domestic seafood (i.e., produced in accordance with
257 the country's sustainability and quality criteria). As a country should ideally produce most of its
258 required food internally, thus contributing to the principles of conscientious local production
259 and consumption and small footprint, it is not reasonable for the USA, with evident potential
260 for offshore aquaculture growth (Kapetsky et al. 2013), to continue to rely upon external
261 sources for commercial mussels. Accordingly, researchers and managers should not linger at
262 continuous discussions about whether or not a regional offshore aquaculture industry is a
263 necessity. On the contrary, they should seek a result-oriented and problem-solving approach on
264 how to accommodate the activity while defining clear frameworks to foster and validate the
265 activity in accordance to existent laws and policies. This will facilitate trust and enable
266 transparency between managers and commercial investors interested in putting the efforts for
267 realizing the nationwide benefits of mussel offshore farming.

268

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270 *those of the author(s) and do not necessarily reflect those of NOAA or the Department of*
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272

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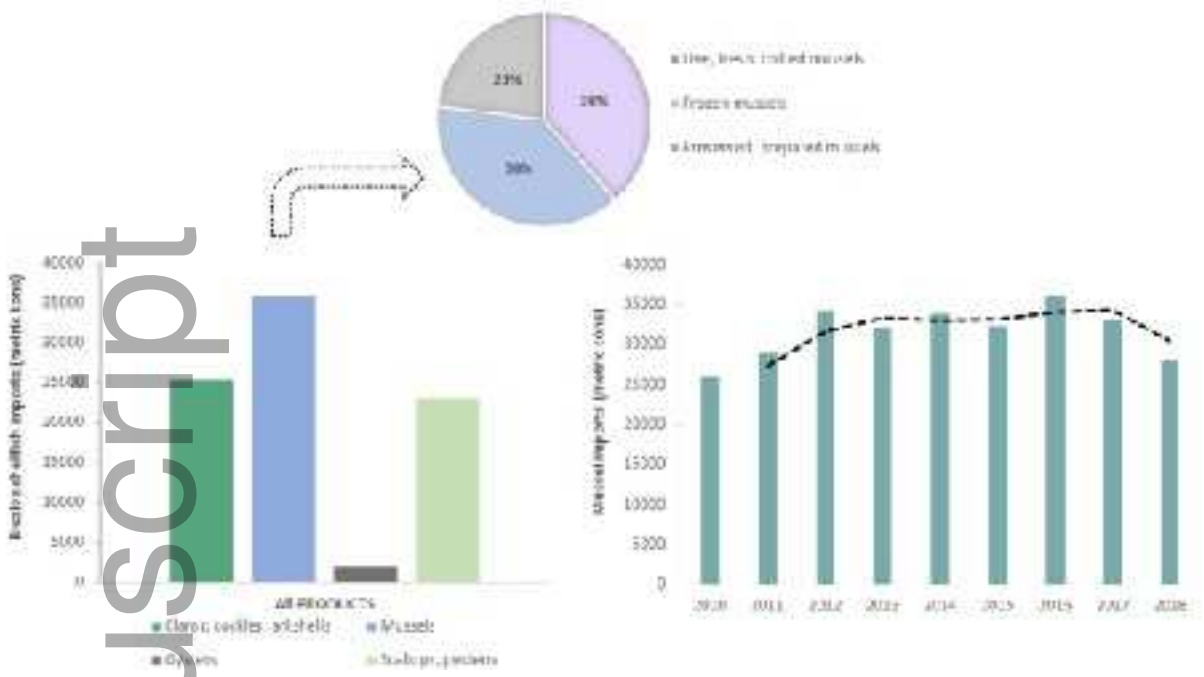
404 **Figure Legends**

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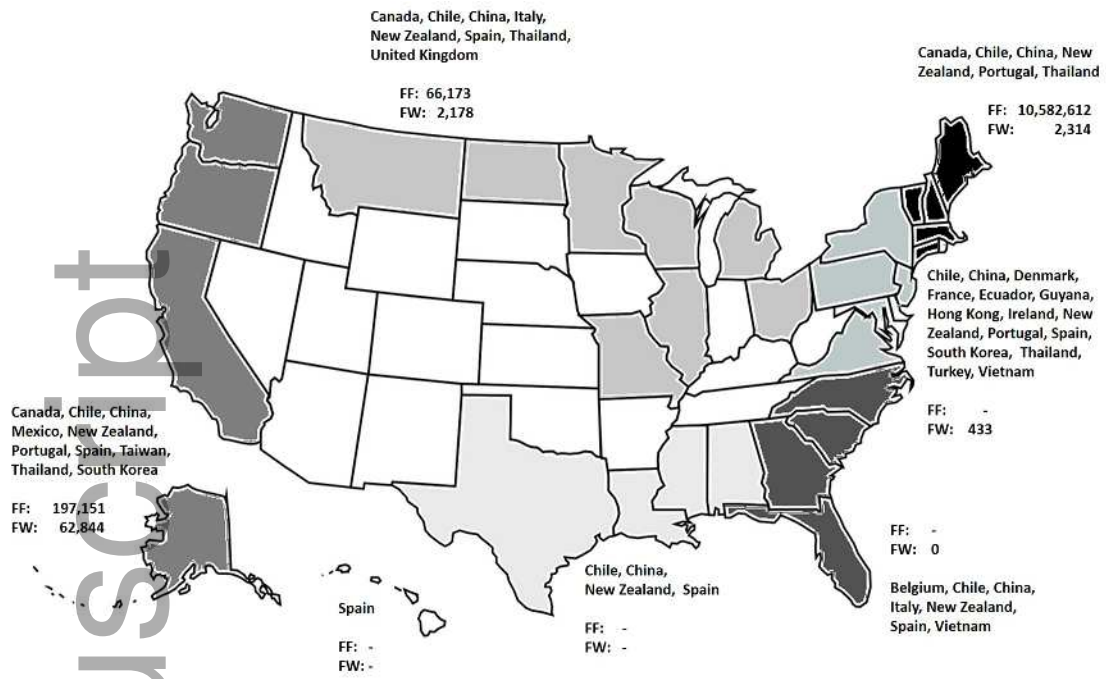
406 **Figure 1:** Breakdown of American imports by main bivalve shellfish group in 2016, types of
407 mussel product imported, and trends in mussel imports in recent years (line indicates moving
408 average per 2 years). Data from FAO (2019).

409 **Figure 2:** Imports (kg) of fresh farmed mussels (FF) and fresh wild caught mussel (FW) by the
410 different customs in the United States in 2018. Listed countries represent source of mussel
411 products (including both farmed and wild caught mussels as fresh, frozen, processed, or canned
412 products) imported by custom district. Currently data is cumulative of January through
413 November 2018. Data from NOAA (2019).

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