



COOPERATIVE EXTENSION SERVICE UNIVERSITY OF MARYLAND-COLLEGE PARK
UNIVERSITY OF MARYLAND-EASTERN SHORE

THE WATERMAN'S RECORD BOOK

MEP 305



A Marine Advisory Programs Publication

MDU-G-76-001

THE WATERMAN'S RECORD BOOK

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Published 1976
Revised 1979-80

Miscellaneous Extension Publication 305

A Maryland Sea Grant Publication #MDU-H-80-02.

This work is a result of research sponsored by NOAA Office of Sea Grant, Department of Commerce, under Grant NA79AA-D-00058. The U.S. Government is authorized to produce and distribute reprints for governmental purposes notwithstanding any copyright notation that may appear hereon.

Issued in furtherance of Cooperative Extension work, acts of May 8 and June 30, 1914 in cooperation with the U.S. Department of Agriculture, U.S. Department of Commerce, University of Maryland and local governments. John M. Curtis, Director of Cooperative Extension Service, University of Maryland.

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Introduction

The Waterman's Record Book is the third phase of a Waterman's Recordkeeping System developed by the Maryland Cooperative Extension Service in cooperation with the Maryland Watermen's Association. The Waterman's Recordkeeping System, which is fully explained in the Waterman's Recordkeeping Manual published by the Maryland Cooperative Extension Service, is composed of three parts or phases:

- I. Firsthand reports
- II. Catchall envelope
- III. Record book

The firsthand reports, which include cancelled checks, receipts, etc., record the data and amounts of money flowing in each business transaction in which the waterman is involved. The catchall envelopes serve as receptacles for the firsthand reports produced each month. The record book organizes the information contained in the firsthand reports so that it can be used for management purposes.

Instructions for Cash Income Pages

1. Use the "description" column to describe the product you sold or explain how you came to receive the income.
2. In the "total income" column, enter the total amount received.

3. Enter the total amount received a second time in an appropriate column on the right-hand side of the heavy line.

Instructions for Waterman's Cash Expense Pages

1. Use the "description" column to describe the nature of the expense.
2. Use the "activity code" column to indicate where the expense was applied. For example, if you bought some fuel to go oystering, put your oyster code number in the "activity code" column. Use a different number for each activity you undertake. A "1" for oystering, "2" for claming, "3" for crabbing, etc. You might also give a code number to your boats.
3. Use the "check no." column to record the number of the business check that you used to pay the indicated expense.
4. Use the "total expense" column to record the amount of the expense. Then, re-enter the expense in an appropriate expense column to the right of the heavy line.

Instructions for Annual Summary

1. Once a month, add all the columns on your cash income page and your cash expense page for that month. Then, enter the total cash income and total

cash expense for the month in the appropriate columns of the annual summary.

2. Subtract total cash expense from total cash income and enter the remainder in the "net cash income" column.
3. Enter the column totals from the cash expense page for the month into the appropriate columns of the annual summary.
4. At the end of the year, when you add the columns of the annual summary, your total cash income and all cash expenses will be summarized for tax reporting purposes.

NOTE:

For instructions on using the Depreciation Record, Profit and Loss Statement, and Financial Statement see the explanations in the *Waterman's Recordkeeping Manual*.

Date	Description	Total Income ¹ \$	Sale of:			
			Oysters \$		Clams \$	

¹If income includes sale of any items purchased for resale, capital assets or assets used in the business, check tax instructions for specific reporting.
²List specie.

Waterman's

Date	Description	Total Income ¹ \$		Sale of:			
				Oysters \$		Clams \$	

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Date	Description	Activity Code	Check Number	Total Cash Expenses ¹		Operating Expenses													
						Wages \$		Vessel Fuel \$		Truck/Auto Fuel \$		Bait and Ice \$		Dockage \$		Utilities (Bus. Share) \$			

¹Only items which are not depreciated for tax purposes. Depreciable property should be listed on the depreciation record.

²Taxes, insurance, supplies, payroll taxes (if applicable), etc.

Date	Description	Activity Code	Check Number	Total Cash Expenses ¹	Operating Expenses						
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				\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$		

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						Wages		Vessel Fuel		Truck/Auto Fuel		Bait and Ice		Dockage		Utilities (Bus. Share)							
				\$		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$		

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Profit and Loss Statement

Line Item	19____		19____		19____		19____		19____	
1 Total Income										
2 Total Expenses (from Annual Summary)										
3 Other Expenses (If already included in total expenses, leave blank)										
4 Net Cash Income (Line 1 minus Lines 2 and 3)										
5 Depreciation Expense										
6 Net Income (Line 4 minus Line 5)										
7 Return to Investment										
8 Return to Labor										
9 Return to Management										

Financial Statement

Line	19____	19____	19____	19____	19____
ASSETS					
1	Cash and Checking Accounts				
2	Savings Accounts				
3	Money Owed to You This Year				
4	Inventory				
5	Total Current Assets (sum of Lines 1 - 4)				
6	Land				
7	Buildings, Furniture				
8	Vessels and Gear				
9	Life Insurance				
10	Autos, Trucks				
11	Mortgages You Hold on Others				
12	Other Long Term Assets				
13	Total Long Term Assets (sum of Lines 6 - 12)				
14	Total Assets (sum of Lines 5 & 13)				
LIABILITIES					
15	Suppliers				
16	Banks				
17	Others				
18	Total Current Liabilities (sum of Lines 15 - 17)				
19	Mortgages				
20	Other Long Term Debt				
21	Total Long Term Liabilities (sum of Lines 19 & 20)				
22	Total Liabilities (sum of Lines 18 & 21)				
23	Net Worth (Line 14 minus Line 22)				

