NOAA Technical Memorandum NMFS-NE-164

## An Overview

of the Social and Economic Survey
Administered during Round II
of the Northeast Multispecies Fishery Disaster Assistance Program

U. S. DEPARTMENT OF COMMERCE<br>National Oceanic and Atmospheric Administration<br>National Marine Fisheries Service<br>Northeast Region<br>Northeast Fisheries Science Center<br>Woods Hole, Massachusetts

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## Contents

Abstract ..... v
Introduction ..... 1
Results ..... 1
Introductory Sketch ..... 1
Households and Communities ..... 2
Expenditure Impacts of Fishing Industry in New England ..... 3
Fishing Business Practices ..... 3
Management and Enforcement ..... 5
Capacity and the Future ..... 5
Fishing Family Assistance ..... 6
Summary and Discussion ..... 6
Acknowledgments ..... 7
References Cited ..... 7

## Tables

Table 1a. Characteristics of the 297 vessels owned by the 286 owner respondents in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 8
Table 1b. Comparative characteristics of all 3,714 vessels with a valid multispecies permit during fishing year 1999 ..... 8
Table 2a. Multispecies permit characteristics of the 297 vessels owned by the 286 owner respondents in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 9
Table 2b. Comparative permit characteristics of all 3,714 vessels with a valid multispecies permit during fishing year 1999 ..... 9
Table 3. Primary fishing gear used by the 297 vessels owned by the 286 owner respondents in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program, compared to the primary fishing gear used by all 3,714 vessels with a valid multispecies permit during fishing year 1999 ..... 10
Table 4. Distribution of large-mesh groundfish landings by gear type, by multispecies permit category, and by homeport state for all 3,714 vessels with a valid multispecies permit during calendar year 1999 ..... 11
Table 5. Permits held by the 297 vessels owned by the 286 owner respondents in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program, compared to permits held by all 3,714 vessels with a valid multispecies permit during fishing year 1999 ..... 11
Table 6. Summary of responses to selected questions and data requests on households and communities, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 12
Table 7. Summary of responses to selected data requests on family involvement, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 12
Table 8. Summary of responses to selected questions on regional impacts of expenditures, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 13
Table 9. Summary of responses to selected questions on changes in fishing business practices during past five years due to regulations, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 14
Table 10. Summary of responses to selected data requests on assistance required at sea during 1995-99, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 14
Table 11. Summary of responses to selected questions on management alternatives, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 15
Table 12. Summary of responses to selected questions on management and enforcement, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program ..... 15

# Table 13. Summary of responses to selected questions on capacity and the future, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program <br> 16 <br> Table 14. Summary of responses to selected questions on goals for fisheries, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program <br> ..... 17 <br> Table 15. Summary of responses to selected questions on fishing family assistance, asked of both owners and crew in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program <br> ..... 18 <br> Table 16. Summary of responses to selected questions on fishing family assistance, asked of owners only in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program <br> ..... 19 

Figures
Figure 1. Hometown distribution of crew survey respondents ..... 20
Figure 2. Hometown distribution of owner survey respondents ..... 21
Figure 3. "Homeport" distribution of all multispecies-permitted vessels in the NMFS Northeast Region ..... 22
Appendices
Appendix I. Social and Economic Survey (for owners) ..... 23
Appendix II. Social and Economic Survey (for crew members)
Appendix II. Social and Economic Survey (for crew members) ..... 51 ..... 51

## Acronyms

| DAS | $=$ days at sea |
| :--- | :--- |
| GRT | $=$ gross registered tons |
| NMFS | $=$ National Marine Fisheries Service |
| NOAA | $=$ National Oceanic and Atmospheric Administration |
| TAC | $=$ total allowable catch |
| VHP | $=$ vessel horsepower |


#### Abstract

This paper characterizes and summarizes responses to selected questions from the Social and Economic Survey administered in spring and summer 2000 to recipients of the second round (Round II) of financial assistance in the Northeast (Gulf of Maine) Multispecies Fishery Disaster Assistance Program. The paper indicates how these fishermen conduct their livelihood, the beliefs they have about fishing, and the social communities in which they live, and points to further research needs generated by the initial survey results. Both permit holders (vessel owners) and crew members participated in the survey which covered six broad themes: households and communities, expenditure impacts, business practices, management and enforcement, capacity and the future, and fishing family assistance. Survey results, while summarized across all respondents, illustrate both the degree of similarity and diversity within the fleet. While some survey results corroborate accepted arguments in the social sciences of fishing, others point to possible qualifications, especially notions of the "local," and of community. For many respondents, visions of the future seemed to center on notions of community and community relations as alternative spaces for institutional foundations, with promising implications for future management.


## INTRODUCTION

Congress appropriated five million dollars to the National Oceanic and Atmospheric Administration (NOAA) in late 1998 to provide emergency disaster assistance to persons or entities in the Northeast multispecies fishery who incurred losses from a commercial fishery failure due to declining groundfish stocks. (The Northeast multispecies fishery covers 15 species occurring between Maine and North Carolina: Acadian redfish, American plaice, Atlantic cod, Atlantic halibut, haddock, ocean pout, offshore hake, pollock, red hake, silver hake, white hake, windowpane, winter flounder, witch flounder, and yellowtail flounder.) The initial round of disaster assistance, initiated in October 1999, was directed towards groundfish fishermen most affected by seasonal area closures enacted in 1999 in the Gulf of Maine. Although about 200 individual permit holders (vessel owners) in the fishery received an average of about $\$ 12,500$ each, the first round of disaster assistance did not exhaust all of the appropriated funds. Therefore, NOAA Fisheries initiated a second round (Round II) of disaster assistance in March 2000. In Round II, eligibility requirements were broadened such that many more people, including both vessel owners and their crew members, became qualified to receive one-time payments of up to $\$ 7,500$ per owner and up to $\$ 1,500$ per crew member. In return for receiving compensation, participants agreed to make their vessel available for cooperative research projects and/or to respond to a survey that would provide social and economic information for fisheries management.

The Social and Economic Survey that resulted from this initiative covered six broad areas of interest to policy-makers, researchers, and stakeholders: households and communities, expenditure impacts, business practices, management and enforcement, capacity and the future, and fishing family assistance (Appendices I and II). The survey questions solicited specific information, as well as feedback for improving future surveys. Owners received surveys in March 2000, and had until the middle of the following month to complete their survey; crew received surveys in May 2000, and were given until the end of the following month to complete their survey. Completed surveys from 286 owners (holding ownership of 297 vessels) and 181 crew members (representing 135 permitted vessels) were received and processed. The response rate was $78.1 \%$ for owners eligible in both rounds, and $75.1 \%$ for crew.

This paper looks at trends across all survey respondents in order to provide a general indication of the material available in the survey results. It does not, however, examine the connections within the set of responses for any given survey respondent; further study will be needed to examine the configuration of response patterns for individual fishermen in order to better approach the interplay between meaning and practice. The eventual goal to further such study is a database maintained by the Northeast Fisheries Science Center that will be made accessible to
outside researchers, while preserving the anonymity of survey respondents.

## RESULTS

## INTRODUCTORY SKETCH

The respondents can be characterized as fishermen who predominantly fish using small- to medium-scale boats (over $80 \%$ belong to tonnage classes 1 and 2 which include boats under 50 gross registered tons), have multispecies permits in the fleet days-at-sea (DAS) permit category, and fish using bottom trawls or, to a lesser extent, gill nets (Tables 1a, 2a, and 3). Compared to all other vessels with a valid multispecies permit (hereafter the "overall groundfish fleet"), the survey respondents fish with somewhat older and less powerful vessels (in terms of vessel horsepower and gross registered tonnage); yet, the distribution of size classes in the survey population is less skewed than the overall permitted groundfish fleet (Table 1b). That is to say, both the very small and very large vessels are not represented in the survey population. This difference can be attributed, in part, to the large number of multispecies vessels in the overall groundfish fleet that are permitted in the open-access categories $\mathrm{H}-\mathrm{K}$, and that fish primarily with hand gears (Tables 2 b and 3).

Most surveyed crew members and owners live in ports along the Gulf of Maine coast (Figures 1 and 2), while the distribution of homeports for all vessels in the overall groundfish fleet implies a much wider distribution of residences, though it should be noted that the vessel homeport represents the mooring location of a vessel and cannot be taken as synonymous with residence for all fishermen (Figure 3). Moreover, because the survey was administered to people eligible for disaster relief from specific area closures, the results cannot necessarily be generalized to all fishermen in the Northeast.

Yet, while the profile of the average survey respondent may not match all of the characteristics of the average owner or crew member in the overall groundfish fleet, survey respondents seem to resemble more closely - in terms of the actual landings of groundfish - the region's active core of medium-sized, limited-access, groundfish fishermen. The 1999 landings of large-mesh groundfish were largely brought in by bottom trawl and gillnet vessels that fished in the individual and fleet DAS permit categories, and that were homeported in New England (Table 4), which is in large measure similar to characteristics of the survey respondents. Nonetheless, whatever the uniqueness or representativeness of the group which qualified for disaster assistance (Table 5), the survey responses provide a glimpse into how the members of that group conduct their livelihood, into the beliefs they have about fishing, and into the social communities in which they live.

## HOUSEHOLDS AND COMMUNITIES

Respondents were typically long-time fishermen, with owners averaging 28 yr on the water and crew averaging 18 yr (Table 6), with an analogous difference in average ages ( 47 and 38 yr old, respectively). While fewer than half of either group claimed a father or grandfather in the industry (Table 6), about $21 \%$ of owners and $13 \%$ of crew were associated with families having four or more generations in the fishing industry (see Table 15). Owner households were more than twice as likely as crew households to belong to fishing industry organizations ( 51 and $19 \%$, respectively); nonetheless, the majority of owners and crew felt that those organizations represented fishermen's interests (Table 6). While about half of all respondents had previously worked in nonfishing jobs - with crew somewhat more likely to have done so - both crew and owner households earned, on average, $83-84 \%$ of their current income from the fishing industry (Table 6). Many of these households are fishing households, in which other family members (primarily spouses, but also children and parents) are involved in various aspects of the business (Table 7).

The majority of fishermen surveyed considered the town in which they live to be a fishing community, though less than half considered their communities dependent on fishing (Table 6); this partial disconnect between community and dependence voices multiple notions of what constitutes a fishing community, and speaks to the need to consider "on-the-ground" notions of economic and social dependence when assessing communities. The fishermen who considered their communities "fishing communities" most commonly referred to the high number of boats, fishermen, or fishing businesses and infrastructure present (cited by $57 \%$ of owners and $41 \%$ of crew). Another important factor noted was a long history of ties in the community to the fishing profession ( $27 \%$ of both owners and crew). These percentages should be interpreted with some caution, as many of the same respondents who considered their town a fishing community also said their views had changed over time, voicing concern that their communities were being-or already had been-forced out of fishing. For the respondents who did not regard their port as a fishing community, the most common reasons were: a lack of fishing boats or fishing facilities, including supportive organizations ( $56 \%$ of owners and $58 \%$ of crew); living inland and fishing elsewhere ( $18 \%$ of owners and $19 \%$ of crew); and regional changes out of fishing due to tourism, development, or regulations ( $19 \%$ of owners and $11 \%$ of crew).

Yet, respondents provided more nuanced and sometimes ambiguous explanations about community in further commentary, a better sense of which can be gained from examining responses at a smaller scale (see also Hall-Arber et. al (2001) for in-depth regional and port descriptions). While the sense of not being dependent on fishing closely coincided with the sense of being a nonfishing community, this relationship showed regional differences. (With the
exception of Gloucester, Massachusetts, most communities did not have enough respondents for meaningful comparisons to be made, so discussion will be confined to the state level.) Of the 82 owner respondents from Maine, 34 said they did not live in a fishing community, 47 said they did, and 1 responded other. For those who lived in selfdeclared nonfishing communities, the overwhelming majority ( $94.1 \%$ ) also did not consider them dependent on fishing; for those who did live in self-declared fishing communities, just over two-thirds (68.1\%) also considered them dependent on fishing. Of the 33 owner respondents from New Hampshire, 21 said they did not live in a fishing community, and 12 said they did. For those who lived in selfdeclared nonfishing communities, the overwhelming majority ( $90.5 \%$ ) also did not consider them dependent on fishing; for those who did live in self-declared fishing communities, only one-fourth ( $25.0 \%$ ) also considered them dependent on fishing. Of the 106 owner respondents from Massachusetts, not including Gloucester, 45 said they did not live in a fishing community, 59 said they did, and 2 responded other. For those who lived in self-declared nonfishing communities, the overwhelming majority ( $95.6 \%$ ) also did not considered them dependent on fishing; for those who did live in self-declared fishing communities, less than half ( $44.1 \%$ ) also considered them dependent on fishing. Owner respondents from Gloucester, Massachusetts, numbered 63 , of which 62 considered Gloucester a fishing community and only 1 did not (for whom Gloucester was also not dependent on fishing). For those who called Gloucester a fishing community, nearly all ( $91.9 \%$ ) also considered it dependent on fishing.

What lies behind many of these responses is a shifting sense of what constitutes the fishing community itself, especially with respect to the respondents' views about community members who do not fish. For example, many of the Maine respondents who considered their ports to be fishing communities but not to be dependent on fishing, reasoned that what made their community a fishing community was a large number of fishermen working out of, or living in, the area - particularly if there was a history of such fisheries participation. However, what these Maine respondents regarded as the community as a whole was one which was primarily engaged in other activities; here, the notion of a fishing community was more as an enclave within a larger jurisdiction. Those who considered their fishing communities to be dependent on fishing, tended to view other occupations - such as those in the tourism industry or with seafood restaurants - as themselves dependent on fishing. It should be noted that these variations often occurred among respondents claiming the same community. Yet, the survey respondents from Gloucester, in particular, showed a remarkably consistent sense of being a fishing community, focusing on both a history of fishing and a strongly articulated sense of an entire community dependent on and supportive of fishing, in contrast to respondents from other towns who wrote of how the greater community now works against them.

Of course, it is easy to read too much into short survey answers, and understanding the differences and the representations of community lends itself better to ethnographic interviewing. But the point is not so much that one set of answers is right and the other wrong, but that one's notions of, and mutual commitments to, a community are colored precisely by the variety of relations that constitute and affect community. As one respondent explained, his community was dependent on fishing because "There are hundreds of families that live on cape year[-]round who make their living from the sea." He reasoned, nonetheless, that he didn't live in a fishing community because "The cape is [being] overrun by development. There is a fishing community here, but it[']s becoming harder to find."

## EXPENDITURE IMPACTS OF FISHING INDUSTRY IN NEW ENGLAND

The Social and Economic Survey solicited data on the flow of fishing costs and expenditures through 13 broad regions: Downeast Maine, Upper Mid-Coast Maine, Lower Mid-Coast Maine, Southern Maine, New Hampshire Coast, Gloucester/North Shore, Boston/South Shore, Cape and Islands, New Bedford Area, Rhode Island, Connecticut Coast, Non-Coastal New England, and Outside New England (Appendices I and II).

Based on all survey respondents, most captains (95.3\%) and crew $(82.3 \%)$ lived in their vessel's home region, and most vessels also purchased the majority of their fishing and vessel needs in their home region (Table 8). Of these purchases, bait (for those applicable), moorage fees, fuel, and food were more likely acquired in the home region; likewise, crew spent the majority of their income in their home regions as well. Insurance and new gear, on the other hand, were less likely to be acquired in a vessel's home region. Most respondents did not believe that recent closures or other regulations had significantly changed in which of the 13 regions they made purchases or spent their income; however, some fishermen noted that the level of their purchases had decreased, while others wrote that they were doing business in larger metropolitan areas because of, for example, port changes due to area closures, or because smaller, local businesses had closed.

## FISHING BUSINESS PRACTICES

According to the vessel owners surveyed, the most significant changes in fishing business practices due to the past 5 yr of regulations were: "decreased time spent on the water," "postponed new gear," "changed fishing location," "took on less crew," and "cut back on gear and vessel maintenance" (Table 9). These changes can have many different implications, from financial solvency to community impacts to vessel safety, to mention a few. The following subsections explore these implications further, drawing from
selected questions in this section of the survey (Appendices I and II, Section 3).

## Changes in Number and Composition of Crew

The average number of crew members working on the vessels represented in the survey decreased from 2.1 in 1994 to 1.8 in 2000 (see Table 16). The stability and composition of the crew may have also changed, for while almost all ( $93.4 \%$ ) of the crew survey respondents said that they were considered a regular crew member of one boat, almost one-third (29.8\%) also said that the crew changes during the year. The most common explanations for crew changes were that the boat was not making money ( $30 \%$ ) or that there were personal problems between the owner and the crew or within the crew ( $19 \%$ ) - neither of which are necessarily unique to the current regulatory climate. Another common explanation for lack of stability was a reduction in available crew "sites" (a term commonly used by fishermen to mean a billet or employment on a vessel) explicitly attributed to area and DAS regulations ( $21 \%$ ). Further, while $24 \%$ of crew survey respondents saw no change in the type of individuals being drawn to fishing occupations, $38 \%$ indicated that crew members overall were getting older (or that few young people were going into the profession), $13 \%$ noted that new and different ethnic groups and nationalities were entering those occupations, $12 \%$ said that reliable and knowledgeable help was becoming harder to find, and $9 \%$ said that the crew was in fact getting younger.

Despite these differences, what many of these responses seemed to share was a concern that fishing was increasingly seen as an unreliable source of income, and that a strong outside economy was both drawing away its core and changing a traditional family and life cycle of crew to owner. To what extent these changes vary regionally, affect already existing differences among ports in the crew-to-owner cycle (see Smith and Peterson 1977), or themselves engender significantly different social relations, bears greater attention in future studies.

## Time at Sea

Another possible indication of changing social relations - within the boat, family, and community - can be inferred from practices such as time away at sea. Over half ( $58.1 \%$ ) of crew respondents stated that the amount of time they spent away from home had changed compared to 5 yr ago: $44.8 \%$ said that time away at sea had increased (primarily due to moving farther offshore, or taking longer trips to find fish), $39.0 \%$ said that time away at sea had decreased (primarily due to increasingly stringent regulatory changes such as DAS cuts), and $3.8 \%$ said it had both increased and decreased in that they were at sea less often, but when they were gone the trips had become considerably longer. (The remaining $12.4 \%$ of respondents gave no answer.)

## Vessel Safety

Slightly over half (54.2\%) of owners responded that their vessel had needed help either while fishing at sea or in returning to port at least once during the past 5 yr , of which those required help on average 2.9 times (range of 1-32) during the 1995-99 period. The average number of times for vessels needing help in any given year was relatively constant (between 1.4 and 1.6 times a year), although the number of vessels that needed help did vary annually (Table 10). Of those owners who had not required any assistance at sea during this $5-\mathrm{yr}$ period, they still had delayed trips due to mechanical or electrical problems during the last 12 mo of the period, on average 2.5 times (range of 0-52). By contrast, those who had required assistance at sea had a slightly higher number of delayed trips during the last 12 mo, on average 2.9 times (range of 0-20). However, respondents claimed that most ( $84 \%$ for owners and $86 \%$ for crew) of the fishermen they knew had all the required safety equipment in good operating order on their vessels.

Recent studies have indicated that the probability of vessel accidents decreased in the decade prior to the time period of the survey (Jin et. al [in review]); yet, whether assistance at sea varies inversely or directly with the documented accident rate, and how assistance needs may interact with and be influenced by risk-taking, deferred maintenance, and regulatory inducements, require future study.

## Income Effects

Owners were also asked what factors have affected their ability to make a living, and both owners and crew members were asked how changing regulations have affected their household finances. The factors cited most commonly by owners as having a "very negative effect" on their livelihood included "increased marine fishery regulation" (83.6\%), "increased costs of harvesting fish" ( $45.1 \%$ ), and "loss of habitat" ( $42.7 \%$ ). Other factors cited by owners less commonly as having a "very negative effect" were "coastal development" (18.9\%), "increased number of recreational fishers" (20.3\%), and "loss of markets for harvested fish" ( $24.5 \%$ ). Only $5.2 \%$ of owners and $5.0 \%$ of crew listed no changes in their household finances; the most common changes, similar for both groups (Table 9), were reducing or eliminating savings, cutting back or eliminating vacations, and postponing the purchase of new vehicles. Owners ( $40.6 \%$ ) also cut back on insurance in general (including vessel, home, auto, health, life, and/or unspecified insurances), while almost one-quarter ( $23.8 \%$ ) specified they had no health insurance at all (see Table 15). The insurance situation was more acute for crew, with almost half (49.2\%) indicating that they had reduced or eliminated insurance in general (including auto, health, life, and/or unspecified insurances), while over half ( $55.2 \%$ ) of crew respondents specified that they had no health insurance whatsoever.

With respect to nonfishing income, $44.4 \%$ of owners reported some increase or a major increase ( 25.2 and 19.1\%, respectively [note that totals may differ from sums of components due to rounding error of components]) in their dependence on nonfishing income during the past 5 yr , while a nearly equal percentage of owners (46.5\%) reported no change. Many of the owner respondents incurred an increased debt load to cover reduced fishing income, with $59.5 \%$ of owners reporting some increase or a major increase (31.5 and $28.0 \%$, respectively) in the use of loans and other credit during 1995-99; 29.0\% of owner respondents, however, saw no change in debt load during this time period. In terms of changing labor practices-which both reflect and further impact these changes $-30.1 \%$ of owners experienced some decrease or a major decrease ( 12.9 and $17.2 \%$, respectively) in the use of nonfamily hired labor or crew ( $47.2 \%$ saw no change); $41.9 \%$ reported some increase or a major increase ( 27.6 and $14.3 \%$, respectively) in the use of family labor ( $49.0 \%$ saw no change); and $50.4 \%$ indicated some increase or a major increase ( 30.8 and $19.6 \%$, respectively) in the need for family members in more roles ( $40.9 \%$ saw no change). To what extent these changes indicate permanent structural changes in labor relations warrants further study.

## Responses to Closures

Owners were specifically asked how their fishing practices change when one of their traditional fishing grounds is closed. The most common answers were: "fish in the closest area to the closed area, if there is a reasonable chance of success for the same species" ( $67.8 \%$ ), "go to the next area that has a reasonable chance for the species I'm allowed to fish" (59.8\%), "try several areas around the closed area" (49.7\%), and "depending on length/size of closure, might switch target species" $(45.5 \%)$. Other responses less commonly cited by owners were "depending on length/size of the closure, might move to a different port altogether" $(22.0 \%)$, and "fish in closed area with exempted gear" (21.3\%). The fact that fishermen seem less likely to move to a different port is good news for those concerned about community disruption due to closures, though other factors in maintaining sustainable communities need to be examined.

## Marketing Changes

Most fishermen (60.5\%) indicated that they chose a dealer trip by trip, basing decisions according to the particular species they were selling ( $31.8 \%$ ) or by shopping around for the best price (28.7\%). Other fishermen had dealers prearranged before their trip ( $27.6 \%$ ) or sold to an organization to which they belonged (15.1\%). A number of owners ( $15.4 \%$ ) indicated that they also sold their catch at
an auction. When specifically asked to compare auction to nonauction sales, auctions came out on top in 11 of 12 possible categories, for example, "speed of sale," "treated well," "quality is rewarded," "speed of payment," and "firm prices"; only "personal contact" received a higher rating under nonauction sales. About 5\% of owners, however, commented that they had no options for their sales and marketing practices: that there was only one dealer or auction in town, or that local businesses were closing down and forcing them to go to larger towns. Thus, regional stability implied in the results of the Section 3 of the survey ("Expenditure Impacts of Fishing Industry in New England") does not preclude the possibility of microlevel changes and impacts, and reiterates the need for local-level studies.

## MANAGEMENT AND ENFORCEMENT

Mesh-size regulations were the management measures considered by both owners and crew to most effectively reduce fishing mortality, and least negatively impact income and family life (Table 11). Large, long-term closures were deemed hardest on families and finances, while trip limits and overall quotas (total allowable catches or TACs) were seen as least effective in reducing fishing mortality. The strength and consistency of these responses echo views expressed by others in the fishing industry, and may indicate that these views are generally shared by many fishermen.

Responses to questions about management processes (Table 12) reveal that more public outreach and involvement are needed. Most respondents ( $71.4 \%$ of owners and $87.3 \%$ of crew) had either never or seldom attended a Council or Committee meeting. A little more than half of the owners ( $59.1 \%$ ) and crew ( $51.4 \%$ ) felt that they understood the Council/Committee management system; $65.0 \%$ of owners and $56.9 \%$ of crew felt that they knew the important laws that guide the fisheries management process. At the same time, a little more than half of owners (53.9\%) indicated they needed more information about regulations to conduct their businesses better, a need second only to more information about gear technology (cited by 62.6\%). About three-quarters of both groups felt that they understood fish population dynamics, but only about one-third of owners and onefourth of crew felt that they knew how economic information was used in the management process, and fewer of these fishermen said they understood how social and cultural information was used (55\% of owners, however, felt they knew why such information was important). Moreover, $73.4 \%$ of owner respondents and $54.7 \%$ of crew respondents felt that their views do not get expressed in the formal Council/Committee management process, and a number of respondents who answered that their views were expressed, tempered that sentiment by explaining that they still were not listened to. These responses speak to a feeling, among some owners and crew, of disenfranchisement in the management process.

Most respondents ( $92.3 \%$ of owners and $90.1 \%$ of crew), nonetheless, indicated that fishermen generally want to comply with regulations. Almost all respondents ( $95.8 \%$ of owners and $97.8 \%$ of crew) believed that at least $50 \%$ of commercial fishermen usually or always complied with groundfish laws and regulations, and over half of respondents ( $55.2 \%$ of owners and $50.8 \%$ of crew) believed that $95-100 \%$ of fishermen did so. The majority of respondents also felt that there was adequate enforcement both at sea ( $84.6 \%$ of owners and $85.1 \%$ of crew) and on the dock ( $81.1 \%$ of owners and $86.7 \%$ of crew).

Compliance and enforcement are not limited to just federal and state regulations, however, for the responses to a question asking owners which "local, informal, traditional fishing rules or codes or agreements (not federal or state regulations) affect how you fish," indicated a vital system of local practices. Most commonly cited were: "rules or traditions for avoiding gear damage to other gears" ( $61.2 \%$ ), "rules that limit where I fish" (54.9\%), "rules or traditions to minimize waste and discards and encourage conservation" (53.9\%), "rules that designate areas for different gears" (52.8\%), "rules that limit when I fish" (52.8\%), and "rules for cooperation among same gear vessels" (45.5\%). These findings are consistent with the literature on community-based management (see McGoodwin 1990 for an overview), which has documented the many possible and extant forms of regulation and resource management, and the disenchantment of many fishermen with institutional arrangements of "top-down" management.

## CAPACITY AND THE FUTURE

Many stakeholders have become increasingly concerned about the future of fishermen and fishing communities. Fishermen's associations, special partnerships, and vision statements have been created - in part - in the past 5 yr in response to changing management regulations. Economists, anthropologists, and other social scientists working in fisheries have also been concerned with how individuals and communities are reacting to and planning for these changes. The survey revealed that many of the respondents neither see the need for much change in fleet structure or fishing practices, nor are optimistic about effective changes in future management strategies. Most respondents believe that current levels of fishing capacity (number of vessels, total effort, etc.) are reasonable for current stock conditions, and do not believe there will be too much active fishing capacity for a rebuilt biomass to sustain. The majority had no plans to reduce their own effort when stocks rebuild; almost half had made investments, mostly in gear, to increase their current catch per day.

Most respondents also plan to continue fishing themselves (see next section on "Fishing Family Assistance"), and $63.5 \%$ of crew still want to own their own vessel, even though $55.8 \%$ have changed their expectations of doing so over the past 5 yr. Nonetheless, only one-quarter of re-
spondents would advise young people to go into fishing (Table 13). The majority of respondents ( $86.7 \%$ of owners and $79.0 \%$ of crew) believe that the current permit system reduces flexibility for fishermen, but only just over one-half think that system could be changed without increasing fishing pressure on stocks (Table 13). Similarly, only $26.5 \%$ of the crew respondents think that crew members should be licensed. About one-third thought there could be advantages to a system of localized control of fishing capacity such as the Maine lobster management zones (primarily because it would take into account area characteristics and allow fishermen a more direct responsibility), but $28.0 \%$ of owners, and even more crew ( $44.8 \%$ ), thought such a system would ultimately not work.

Both owners and crew were presented with a list of possible goals for fisheries in the Northeast region, and showed very similar tendencies in the ranking of the different objectives (Table 14). The goals with which respondents most "strongly agreed" or "agreed" were: "maximum benefits to the community" ( $83.3 \%$ of owners and $74.1 \%$ of crew), "secure places for existing fishermen with opportunities not reduced by new entrants" ( $76.2 \%$ of owners and $75.2 \%$ of crew), "maximum possible number of fishing jobs the resource can support" ( $60.5 \%$ of owners and $64.1 \%$ of crew), "harvest capacity matched to resources" ( $72.7 \%$ of owners and $60.7 \%$ of crew), "new entrants limited to numbers exiting" ( $55.9 \%$ of owners and $49.2 \%$ of crew), and "maximum economic benefits to the nation" ( $61.5 \%$ of owners and $47.0 \%$ of crew). The only goal that was evenly split in interpretation - and evenly split for both owners and crew - was "maximum possible number of fishermen." Finally, the only goal with which respondents most "strongly disagreed" or "disagreed" was "unlimited entry in any fishery" ( $68.5 \%$ of owners and $57.5 \%$ of crew). These responses speak to an accordance with notions of both ecological and social sustainability.

## FISHING FAMILY ASSISTANCE

The Social and Economic Survey also solicited views on the fishing family assistance programs that have been available over the past 5 yr (Appendix I and II, section 6). About three-fourths of the respondents were aware of these programs, though almost as many had never used them (Table 15). Less than one-third (31.8\%) of the owners expressed interest in using free computer and Internet access at the fishing family assistance centers, and even fewer owners ( $18.9 \%$ ) were interested in attending career orientation workshops; the vast majority ( $93.7 \%$ ) were committed to staying in fishing. Among crew however, there was more interest in both using the centers and in career workshops, despite a strong commitment to continue fishing.

While the surveyed fishermen as a whole do not wish to leave the industry, they are considering other, at least temporary, options to their normal fishing patterns. Almost
half of the owners surveyed (46.2\%) were interested in a vessel buyback program, and $71.0 \%$ were interested in using their vessel in additional ways such as research, charter, day-hire, and training (Table 16). Over half (61.5\%) of the owners indicated they would like more information on gear technology, and almost half were interested in additional information on grants and regulations. Finally, while a minority of crew and owner respondents cited a need for assistance in, for example, applying for loans or setting up a new business (Table 15), crew respondents were somewhat more likely than owners to say they did need such assistance. Overall, most respondents expressed satisfaction with the opportunities available at the fishing family assistance centers, although the responses may also indicate that a need exists for greater outreach to crew members.

## SUMMARY AND DISCUSSION

Stakeholder surveys can begin to give fishery analysts and managers a better sense of the knowledge, practices, and beliefs of fishing participants, in order to move toward better-informed management and policy planning. This paper has presented results from the Social and Economic Survey that, while summarized across all respondents, have illustrated both the degree of similarity and diversity within the overall groundfish fleet. For example, while the effects from regulatory changes were consistently acknowledged by respondents, the particular kinds of effects, and their distribution, often varied: some respondents saw crew members getting younger, others saw them getting older; some respondents saw trips getting longer, others saw them getting shorter. This diversity may hinge on any number of considerations - from sociotechnological factors such as gear and vessel size, to regional and port differences - which this paper has only begun to explore. Indeed, while some survey results corroborate accepted arguments in the social sciences of fishing, other survey results seem to point to possible divergences. As one example, active participation in informal management practices that exist outside the federal and state regulatory framework is consistent with the literature on community-based management; yet, the general rejection as workable of attempts at local areas of control such as the Maine lobster zones suggests some qualification of what "local" means for mobile gear types. As another example, many social science studies of fishing have focused on the role of kinship, family, and history in constituting fishing practices and businesses; yet, here we see the average respondent often being the first generation to fish, but one whose community - if not immediate family - may be centrally involved in fishing activities.

While these observations invite further exploration and research, the survey results themselves point in a number of directions. These survey results project an image of a group of fishermen who feel disenfranchised from the fed-
eral management process; yet, these results also show promise for future management direction. For many respondents, visions of the future seemed to center on notions of community and community relations as alternative spaces for institutional foundations; that is to say, communities were seen by many as the most appropriate level at which to incorporate fishermen's knowledge and to negotiate decisions. Yet, such notions again raise questions about the relations among communities, localities, and fishing grounds, and about the differing modes of, and relations involved in, resource management (see also Pálsson 1991; McCay 2000). In answering questions about capacity and the future, neither owners nor crew saw any signs of excess capacity in the fleet as currently constituted; yet, the most clearly stated goals for the future were a strong position against unlimited entry and a strong agreement for securing maximum benefits to the community. At the same time, while flows of resources and personnel across a regional level bespoke a relative stability, other answers indicated instability and anxiety at the port level, particularly for smaller ones and those faced with forces other than fishing and fisheries management, such as tourism and waterfront development. Here again, we face the dissonance among definitions of fishing community, definitions of community, and notions of dependence on fishing, where "community" may encompass various meanings and varying degrees of exclusion and inclusion. What communities can become and can do, for these very reasons, may serve as a "key symbol" that coalesces the concerns and practices of future fisheries management. It is hoped, therefore, that these summaries of responses to selected questions not only assist in the refinement of other such surveys in the future, but also inspire greater cooperative research on, and attention to, the patterns of responses and the sociocultural configurations underlying stakeholder beliefs and practices.

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Table 1a. Characteristics of the 297 vessels owned by the 286 owner respondents in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program. (Data based on 1999 permit data, representing the last valid permit at the end of fishing year 1999.)

| Year <br> Built | Percentage of vessels | Hull <br> Material | Percentage of Vessels | Vessel <br> Horsepower | Percentage of Vessels | Gross Registered Tons | Percentage of Vessels | Length <br> (ft) | Percentage of Vessels |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pre-1950 | 6.7 | Fiberglass | 47.5 | <200 | 10.4 | $<25$ | 46.8 | $<40$ | 27.3 |
| 1950-69 | 14.1 | Wood | 33.7 | 200-249 | 14.1 | 25-49 | 34.7 | 40-44 | 25.6 |
| 1970-76 | 15.8 | Steel | 17.5 | 250-299 | 20.9 | 50-74 | 11.4 | 45-49 | 15.2 |
| 1977-83 | 32.7 | Other | 1.3 | 300-399 | 35.4 | 75-99 | 4.0 | 50-59 | 20.2 |
| 1984-89 | 22.9 |  |  | $\geq 400$ | 19.2 | $\geq 100$ | 3.0 | $\geq 60$ | 11.8 |
| 1990+ | 7.7 |  |  |  |  |  |  |  |  |
| Average |  |  |  | 324.4 |  | 33.2 |  | 46.6 |  |

Table 1b. Comparative characteristics of all 3,714 vessels with a valid multispecies permit during fishing year 1999. (Data based on 1999 permit data, representing the last valid permit at the end of fishing year 1999.)

| Year <br> Built | Percentage of vessels | Hull <br> Material | Percentage of Vessels | Vessel Horsepower | Percentage of Vessels | Gross Registered Tons | Percentage of Vessels | Length <br> (ft) | Percentage of Vessels |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pre-1950 | 2.6 | Fiberglass | 58.4 | $<200$ | 17.0 | $<25$ | 63.0 | $<40$ | 53.2 |
| 1950-69 | 11.7 | Wood | 20.9 | 200-249 | 14.9 | 25-49 | 13.8 | 40-44 | 13.7 |
| 1970-76 | 15.9 | Steel | 18.4 | 250-299 | 9.3 | 50-74 | 5.3 | 45-49 | 5.3 |
| 1977-83 | 28.4 | Other | 2.2 | 300-399 | 24.7 | 75-99 | 4.4 | 50-59 | 6.7 |
| 1984-89 | 24.7 |  |  | $\geq 400$ | 34.0 | $\geq 100$ | 13.2 | $\geq 60$ | 21.2 |
| 1990+ | 16.6 |  |  |  |  |  |  |  |  |
| Average |  |  |  | 391.9 |  | 38.2 |  | 44.0 |  |

Table 2a. Multispecies permit characteristics of the 297 vessels owned by the 286 owner respondents in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program. (Data based on 1999 permit data, representing the last valid multispecies permit at the end of fishing year 1999; DAS = days at sea.)

|  | Multispecies <br> Permit Category | Number <br> of Vessels | Percentage <br> of Vessels | Average <br> Allocated DAS |
| :--- | :--- | :---: | :---: | :---: |
| A | (Individual DAS) | 31 | 10.4 | 122.6 |
| B | (Fleet DAS) | 255 | 85.9 | 88.0 |
| D | (Hook gear) | 6 | 2.0 | 88.0 |
| G | (Large-mesh fleet DAS) | 3 | 1.0 | 120.0 |
| K | (Nonregulated) | 2 | 0.7 | N/A |

Table 2b. Comparative permit characteristics of all 3,714 vessels with a valid multispecies permit during fishing year 1999. (Data based on 1999 permit data, representing the last valid multispecies permit at the end of fishing year 1999; DAS = days at sea.)

|  | Multispecies <br> Permit Category | Number <br> of Vessels | Percentage <br> of Vessels | Average <br> Allocated DAS |
| :--- | :--- | :---: | :---: | :---: |
| A | (Individual DAS) | 137 | 3.7 | 126.8 |
| B | (Fleet DAS) | 1,269 | 34.2 | 88.0 |
| C | (Small vessel exemption) | 14 | 0.4 | N/A |
| D | (Hook gear) | 197 | 5.3 | 88.0 |
| E | (Combination vessel) | 42 | 1.1 | 45.2 |
| G | (Large-mesh fleet DAS) | 17 | 0.5 | 120.0 |
| H | (Hand gear) | 895 | 24.1 | N/A |
| I | (Charter/party boat) | 406 | 10.9 | N/A |
| J | (Scallop possession limit) | 158 | 4.3 | N/A |
| K | (Nonregulated) | 579 | 15.6 | N/A |

Table 3. Primary fishing gear used by the 297 vessels owned by the 286 owner respondents in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program, compared to the primary fishing gear used by all 3,714 vessels with a valid multispecies permit during fishing year 1999. (Data based on 1999 permit data, representing the last valid multispecies permit at the end of fishing year 1999.)

| Gear Type | Vessels Owned by Survey Respondents |  | All Vessels with Permits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Vessels | Percentage of Vessels ${ }^{\text {a }}$ | Number of Vessels | Percentage of Vessels ${ }^{\text {a }}$ |
| Bottom trawl | 185 | 62.3 | 1,043 | 28.1 |
| Gill net | 78 | 26.3 | 364 | 9.8 |
| Longline or setline | 19 | 6.4 | 311 | 8.4 |
| Handline | 6 | 2 | 692 | 18.6 |
| Other trawl | 3 | 1 | 18 | 0.5 |
| Rod and reel | 3 | 1 | 1,120 | 30.2 |
| Purse seine | 1 | 0.3 | 5 | 0.1 |
| Boat seine | 1 | 0.3 | 2 | 0.1 |
| Boat dredge | 1 | 0.3 | 100 | 2.7 |
| Pots and traps | 0 | 0 | 46 | 1.2 |
| Midwater trawl | 0 | 0 | 7 | 0.2 |
| Unknown | 0 | 0 | 6 | 0.2 |
| Total | 297 | 100 | 3,714 | 100 |

${ }^{a}$ Totals may differ from sums of components due to rounding error of components.

Table 4. Distribution of large-mesh groundfish landings by gear type, by multispecies permit category, and by homeport state for all 3,714 vessels with a valid multispecies permit during calendar year 1999. (Data based on logbooks and permits. Only values of $2.5 \%$ or more are shown. Large-mesh groundfish include all of the species in the Northeast multispecies fishery complex except ocean pout, offshore hake, and silver hake.)

| Gear <br> Type | Landings <br> (lb) | Percentage <br> of total | Permit <br> Category | Landings <br> (lb) | Percentage <br> of total | Homeport <br> State | Landings <br> (lb) | Percentage <br> of total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bottom trawl | $47,407,740$ | 73.7 | B | $30,444,151$ | 47.3 | MA | $37,563,794$ | 58.4 |
| Sink gill net | $10,993,992$ | 17.1 | A | $29,666,838$ | 46.1 | ME | $11,700,584$ | 18.2 |
| Bottom longline | $3,171,839$ | 4.9 | E | $1,589,261$ | 2.5 | RI | $5,689,393$ | 8.8 |
|  |  |  |  |  | NH | $3,076,254$ | 4.8 |  |
|  |  |  |  | NY | $2,610,770$ | 4.1 |  |  |

Table 5. Permits held by the 297 vessels owned by the 286 owner respondents in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program, compared to permits held by all 3,714 vessels with a valid multispecies permit during fishing year 1999. (Data based on 1999 permit data, representing the last valid permit at the end of fishing year 1999.)

|  | Vessels Owned <br> by Survey Respondents |  | All Vessels with Permits |  |
| :---: | :---: | :---: | :---: | :---: |
| Permits | Number of Vessels | Percentage of Vessels | Number of Vessels | Percentage of Vessels |

By Individual Fishery Management Plan

| Multispecies | ${ }^{\text {a } 290}$ | 97.6 | 3,714 | 100.0 |
| :--- | :---: | :---: | :---: | :---: |
| Scallop-general (open access) | 266 | 89.6 | 1,891 | 50.9 |
| Dogfish | 261 | 87.9 | 2,182 | 58.8 |
| Monkfish | 245 | 82.5 | 1,909 | 51.4 |
| Lobster | 243 | 81.8 | 1,915 | 51.6 |
| Squid-Mackerel-Butterfish | 205 | 69.0 | 2,491 | 67.1 |
| Surf Clam | 128 | 43.1 | 1,252 | 33.7 |
| Ocean Quahog | 122 | 41.1 | 1,166 | 31.4 |
| Summer Flounder | 84 | 28.3 | 1,413 | 38.0 |
| Scup | 64 | 21.5 | 1,264 | 34.0 |
| Black Sea Bass | 24 | 8.1 | 1,224 | 33.0 |
| Scallop-limited access | 0 | 0.0 | 256 | 7.9 |

## By Combination (5\% or more of vessels) of Fishery Management Plans

$\begin{array}{lllll}\text { Dogfish, Lobster, Monkfish, Multispecies, Scallop -- general, } & 34 & 11.4 & 71 & 1.9\end{array}$ and Squid-Mackerel-Butterfish

| Dogfish, Lobster, Monkfish, Multispecies, and Scallop <br> -- general | 19 | 6.4 | 44 | 1.2 |
| :--- | :---: | :---: | :---: | :---: |
| Dogfish, Lobster, Monkfish, Multispecies, Ocean Quahog, <br> Scallop -- general, Squid-Mackerel-Butterfish, and Surf Clam | 15 | 5.1 | 94 | 2.5 |
| Multispecies only | 1 | 0.3 | 259 | 7.0 |

[^0]Table 6. Summary of responses to selected questions and data requests on households and communities, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Question Asked / Data Requested | Survey |  |
| :---: | :---: | :---: |
|  | Owner Only | Crew Only |
| How long have you been in commercial fishing? | Avg.: 28.0 yr <br> Range: 7-60 | Avg. 17.8 yr <br> Range: 0-53 |
| Average age of respondent: | Avg.: 46.8 yr | Avg.: 38.3 yr |
| Was your father a commercial fisherman? | 44.1\% Yes | 44.8\% Yes |
| Was your grandfather a commercial fisherman? | 40.9\% Yes | 38.7\% Yes |
| If applicable, does your spouse come from a fishing family? | $\begin{aligned} & 19.9 \% \mathrm{Yes} \\ & 10.1 \% \mathrm{~N} / \mathrm{A} \end{aligned}$ | $\begin{aligned} & 13.8 \% \text { Yes } \\ & 26.0 \% \text { N/A } \end{aligned}$ |
| Have the fishermen in your household ever worked outside the fishing industry? | 45.8\% Yes | 54.7\% Yes |
| What percent of your household's total annual income comes from all aspects of the fishing industry? | Avg.: 83.9\% <br> Range: 0-100 | Avg.: 82.7\% <br> Range: 0-100 |
| Number of persons who live in your household: | Avg.: 3.2 <br> Range: 1-8 | Avg.: 2.7 <br> Range: 1-6 |
| Do any members of your household belong to any fishing-related organizations? | 51.4\% Yes | 19.3\% Yes |
| Do you feel these groups represent fishermen's interests? | 62.2\% Yes | 58.0\% Yes |
| How long have you lived in the town you live in now? | Avg.: 31.0 yr <br> Range: 1-70 | Avg.: 22.0 yr <br> Range: 1-62 |
| Do you consider this town a fishing community? | 62.9\% Yes | 58.0\% Yes |
| Do you consider this town a community that is dependent on the fishing industry? | 43.4\% Yes | 43.6\% Yes |

Table 7. Summary of responses to selected data requests on family involvement, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

|  | Fishermen (owners only) |  |  | Spouse or Other (not including hired help) |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Average Hours per <br> Week (if hours $>\mathbf{0}$ ) | Percentage with <br> Hours $>\mathbf{0}$ |  | Average Hours per <br> Week (if hours $>\mathbf{0}$ ) | Percentage with <br> Hours $>\mathbf{0}$ |  |
| Data Requested | 47.9 | 5.7 | 71.3 |  |  |
| Operating the boat | 3.0 | 81.8 | 24.0 | 4.2 |  |
| Record keeping | 68.5 | 69.9 | 6.1 | 48.6 |  |
| Supervising crew | 4.4 | 61.2 | 4.9 | 2.8 |  |
| Sales | 43.9 | 60.1 | 6.2 | 8.7 |  |
| Repair and maintenance | 14.2 | 85.3 | 10.0 | 7.0 |  |
| Nonfishing employment | 21.6 | 9.8 | 33.4 | 35.3 |  |

Table 8. Summary of responses to selected questions on regional impacts of expenditures, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Question Asked | Percent of Yes Answers |
| :---: | :---: |
| Trip needs purchased in vessel home region?: |  |
| Fuel | 92.2 |
| Ice | 87.7 |
| Food | 92.0 |
| Bait | 95.2 |
| New gear | 66.3 |
| Repair needs purchased in vessel home region?: |  |
| Hull | 80.3 |
| Engine | 75.8 |
| Gear | 73.0 |
| Electronics | 76.5 |
| Fixed needs purchased in vessel home region?: |  |
| Insurance | 55.4 |
| Accounting | 87.1 |
| Legal | 88.1 |
| Moorage | 92.9 |
| Captains live in vessel home region? | 95.3 |
| Crew members live in vessel home region? | 82.3 |
| Crew income spent in home region? | a89.0-90.0 |
| Owner survey: Area closures shifted where purchases made? | 19.9 |
| Owner survey: Other regulations shifted where purchases made? | 15.0 |
| Crew survey: Area closures or other regulations changed where income spent? | 22.7 |
| ${ }^{a}$ Crew whose own home region was the same as their vessel home region spent on average $89.0 \%$ of their income in that region. Crew whose own home region differed from their vessel home region spent on average $90.0 \%$ of their income between the two regions ( $41.6 \%$ in the vessel home region and $48.4 \%$ in their home region). |  |

Table 9. Summary of responses to selected questions on changes in fishing business practices during the past five years due to regulations, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Question Asked | Percent of Yes Answers |  |
| :--- | :--- | :--- |
| Owners | Crew |  |
| Changes in fishing practices?: |  |  |
| Spent less time on water | 73.1 | $\mathrm{~N} / \mathrm{A}$ |
| Postponed new gear | 71.3 | $\mathrm{~N} / \mathrm{A}$ |
| Changed fishing location | 68.5 | $\mathrm{~N} / \mathrm{A}$ |
| Took on less crew | 67.5 | $\mathrm{~N} / \mathrm{A}$ |
| Cut back on maintenance | 66.1 | $\mathrm{~N} / \mathrm{A}$ |
| Switched gears | 57.3 | $\mathrm{~N} / \mathrm{A}$ |
| Engaged in less exploratory fishing | 49.7 | $\mathrm{~N} / \mathrm{A}$ |
| Fished more species | 47.2 | $\mathrm{~N} / \mathrm{A}$ |
| Postponed new motor | 43.0 | $\mathrm{~N} / \mathrm{A}$ |
| Changes in household finances (for at least $10 \%$ of respondents)?: |  |  |
| Cut back on savings | 56.3 | 70.2 |
| Cut back on vacations | 54.2 | 53.0 |
| Postponed new car/truck | 44.1 | 51.4 |
| Cut back on insurance | 40.6 | 49.2 |
| Cut back on clothes | 21.3 | 25.4 |
| Cut back on repairs | 21.0 | $<10$ |
| Reduced spending overall | 19.9 | 16.0 |
| Postponed or sold home | 17.8 | 31.5 |

Table 10. Summary of responses to selected data requests on assistance required at sea during 1995-99, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Year | Number of Vessels <br> Requiring Assistance | Average Number <br> of Times a Vessel <br> Required Assistance |
| :---: | :---: | :---: |
| 1995 | 45 | 1.5 |
| 1996 | 54 | 1.6 |
| 1997 | 72 | 1.5 |
| 1998 | 73 | 1.5 |
| 1999 | 64 | 1.4 |

Table 11. Summary of responses to selected questions on management alternatives, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program. (Responses were ranked scores, where 1 $=$ most and $6=$ least; table values are average ranks of scores.)

| Alternative | Effective in Reducing Fishing Mortality? |  | Difficult for a Family$\qquad$ to Adjust To? |  | Hard on Net Income$\qquad$ or Profits? |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Owner | Crew | Owner | Crew | Owner | Crew |
| DAS limits | 2.8 | 2.9 | 3.1 | 2.7 | 2.8 | 2.8 |
| Large, long-term closed areas | 3.3 | 3.4 | 1.8 | 2.2 | 1.8 | 2.2 |
|  |  |  | (Most difficult) |  | (Most impact) |  |
| Short-term closed areas | 3.4 | 3.4 | 3.3 | 3.4 | 3.2 | 3.3 |
| Mesh-size regulations | 1.7 | 1.9 | 4.9 | 4.6 | 4.3 | 4.3 |
|  | (Most effective) |  | (Least difficult) |  | (Least impact) |  |
| Trip limits | 3.8 | 3.9 | 2.9 | 2.8 | 2.7 | 2.6 |
| Overall quotas (TACs) | 4.5 | 4.2 | 2.9 | 2.9 | 3.0 | 2.9 |
|  | (Least effective) |  |  |  |  |  |

Table 12. Summary of responses to selected questions on management and enforcement, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Question Asked | Survey |  |
| :--- | :--- | :--- |
|  | Owner Only | Crew Only |
| Do you feel you understand the Council/Committee management system? | $59.1 \%$ Yes | $51.4 \%$ Yes |
| How often do you express your views to the Council or a Committee of <br> the Council in person or in writing over a year? | $23.1 \%$ Never <br> Do you think you have a basic understanding about fish population dynamics? | $48.3 \%$ Seldom |
| Do you feel you know the important laws (like the Magnuson Act) <br> that guide the fisheries management process? | $72.4 \%$ Yes | $37.0 \%$ Never |
| Do you think you know how economic information is used in the |  | $75.1 \%$ Yes |
| management process? | $65.0 \%$ Yes | $56.9 \%$ Yes |
| Do you know how social/cultural information is used in the management process? |  |  |

Table 13. Summary of responses to selected questions on capacity and the future, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Question Asked |  | Survey |
| :--- | :--- | :--- |
|  | Owner Only | Crew Only |
| Do you think the current permit system reduces flexibility for <br> fishermen? | $86.7 \%$ Yes | $79.0 \%$ Yes |
| Do you think the permit system could be changed to increase <br> flexibility without increasing pressure on stocks? | $56.0 \%$ Yes | $52.5 \%$ Yes |
| Do you see advantages to more local control of fishing capacity <br> and/or effort such as with lobster management by zones in Maine? | $35.8 \%$ Yes |  |
| Can you think of any existing groups or organizations that could <br> play that role, or would new groups and organizations need to be <br> started? | $23.1 \%$ Existing group | $48.3 \%$ Need new group |
| Do you think there is too much active capacity now for stocks to |  |  |
| recover without more regulations? |  |  |

Table 14. Summary of responses to selected questions on goals for fisheries, asked in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Goal | Respondent Category | Percentage of Agreement |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { Strongly } \\ \text { Agree } \end{gathered}$ | Agree | Neutral | Disagree | Strongly Disagree |
| Maximum economic benefits to the nation | Owner | 24.8 | 36.7 | 24.1 | 6.3 | 4.5 |
|  | Crew | 15.5 | 31.5 | 37.6 | 9.9 | 2.2 |
| Harvest capacity matched to resources | Owner | 27.6 | 45.1 | 16.1 | 6.6 | 2.4 |
|  | Crew | 17.1 | 43.6 | 22.7 | 9.4 | 4.4 |
| Unlimited entry in any fishery | Owner | 7.3 | 9.1 | 12.6 | 19.2 | 49.3 |
|  | Crew | 9.4 | 11.0 | 18.2 | 22.7 | 34.8 |
| New entrants limited to numbers exiting | Owner | 24.1 | 31.8 | 16.1 | 10.5 | 12.6 |
|  | Crew | 13.3 | 35.9 | 28.2 | 13.3 | 5.5 |
| Secure places for existing fishermen with opportunities not reduced by new entrants | Owner | 44.4 | 31.8 | 11.5 | 5.2 | 4.5 |
|  | Crew | 39.8 | 35.4 | 16.0 | 3.9 | 2.2 |
| Maximum benefits to the community | Owner | 39.2 | 44.1 | 10.8 | 2.4 | 1.0 |
|  | Crew | 34.3 | 39.8 | 20.4 | 2.8 | 0.0 |
| Maximum possible number of fishermen | Owner | 13.6 | 19.2 | 30.4 | 19.2 | 15.0 |
|  | Crew | 13.3 | 20.4 | 33.1 | 19.3 | 8.8 |
| Maximum possible number of fishing jobs the resource can support | Owner | 26.9 | 33.6 | 23.8 | 7.7 | 5.9 |
|  | Crew | 22.7 | 41.4 | 22.7 | 6.1 | 4.4 |

Table 15. Summary of responses to selected questions on fishing family assistance asked of both owners and crew in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Question Asked | Survey |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Owner Only |  | Crew Only |  |
| Are you aware of Fishing Family Assistance type programs? | 82.2\% Yes |  | 71.8\% Yes |  |
| Have you ever used any of these programs? | 22.0\% Yes |  | 21.5\% Yes |  |
| Would you use a center that provided free Internet access, computer use for resumes, want ads, etc.? | 31.8\% Yes |  | 60.8\% Yes |  |
| Are you planning to stay in fishing? | 93.7\% Yes |  | 87.3\% Yes |  |
| How many generations of your family have been involved in the fishing industry? | Avg.: 2.5 <br> Distribution: |  | Avg.: 2.2 Distribution: |  |
|  | N/A: | 8\% | N/A: | 12\% |
|  |  | 6\% | 0 : | 9\% |
|  |  | 25\% |  | 29\% |
|  |  | 20\% | 2: | 17\% |
|  |  | 19\% | 3: | 20\% |
|  |  | 21\% | 4+: | 13\% |
| Would you be interested in participating in a fishermen's round-table on gear conflict, new gear and technology, or some other topic? | 57.7\% Yes |  | 54.1\% Yes |  |
| Would you be interested in attending a career orientation workshop? | 18.9\% Yes |  | 37.6\% Yes |  |
| Do you have health insurance? | 76.2\% Yes |  | 44.8\% Yes |  |
| Were you fishing in 1994? | 96.9\% Yes |  | 89.5\% Yes |  |
| Do you need assistance in preparing any of the following?: |  |  |  |  |
| Loan/credit availability | 21.3\% Yes |  | 29.3\% Yes |  |
| Bankruptcy/foreclosure | 5.6\% Yes |  | 6.1\% Yes |  |
| Setting up new business | 11.5\% Yes |  | 22.1\% Yes |  |
| Other | 8.0\% Yes |  | 9.4\% Yes |  |

Table 16. Summary of responses to selected questions on fishing family assistance asked of only owners in the Social and Economic Survey administered during Round II of the Northeast Multispecies Fishery Disaster Assistance Program

| Question Asked | Owner Survey |
| :--- | :--- |
| Do you fish alone? | $26.9 \%$ Yes |
| If not, how many crew members do you have now? | Avg:. 1.8 |
|  | Range: $1-5$ |
| If you were fishing in 1994, how many others were on the boat with you back then? | Avg.: 2.1 |
|  | Range: 1-9 |
| Are you interested in a boat buy back? |  |
|  | $46.2 \%$ Yes |
| Are you interested in using your boat for research, charter, day hire, training, |  |
| or other uses? | $71.0 \%$ Yes, of which: |
|  |  |
|  | Charter: 29.0\% Yes |
|  | Research: 62.2\% Yes |
|  | Day-hire: $39.5 \%$ Yes |
| Training: 25.9\% Yes |  |
| What additional information do you need to better conduct your business?: |  |
| Regulations | $47.6 \%$ Yes |
| Export markets | $26.6 \%$ Yes |
| Local markets | $28.7 \%$ Yes |
| Harvest techniques | $37.1 \%$ Yes |
| Grants | $48.3 \%$ Yes |
| Gear technology | $61.5 \%$ Yes |
| Buy backs | $32.9 \%$ Yes |

Page 20




Page 22


# Social and Economic Survey 

## Instructions

Thank you very much for taking the time to fill out this survey. Included in this package you will find:

1) A set of Social and Economic Survey Questions designed for Northeast fishermen.
2) A stamped and addressed envelope for returning the completed questionnaire.

This is a sample set of questions from a variety of surveys that researchers have used in the past in order to learn more about how management affects fishermen and their communities. Many of the question that follow ask you how to get good information from fishermen and ask you for your ideas for better questions. Other questions ask your opinion on topics that are important to you. Your collaboration in this research is appreciated. All information you provide will be kept confidential. Any public release of results, for example, to fishermen, will be in only a very summarized form, making it impossible for you to be identified. The survey is divided into six sections:

1. Households and Communities
2. Expenditure Impacts of Fishing Industry in New England
3. Fishing Business Practices
4. Management and Enforcement
5. Capacity and the Future
6. Fishing Family Assistance

NOTE: This questionnaire should be completed by the person to whom payment will be sent. Where the vessel is under corporate ownership, the principal owner or primary stockholder should complete the survey. Agents for vessels should not complete the survey.

Multiple vessel owners should answer vessel-specific questions with the vessel which produces the most groundfish revenue in mind.

If you would like to speak to someone about how to complete the survey call
$\qquad$ at $\qquad$ in the Northeast Regional Office.

If you have any questions for Italian language interpretation please call Angela Sanfilippo or Nina Groppo at the Gloucester Fishing Family Assistance Center - (978) 283-2504.

If you have any questions for Portuguese language interpretation please call Rodney Avila at the New Bedford Fishing Family Assistance Center - (508) 979-1791.

Please Print your Name: $\qquad$
Please sign your name here: $\qquad$
Corporate Name (if applicable): $\qquad$
Your position in corporation (if applicable)
Your Address:
(corporate address if applicable)
$\qquad$
$\qquad$
$\qquad$
Telephone Number: $\qquad$

## Vessel \#1 Name

Vessel \#1 Multispecies Groundfish Permit Number:


Vessel \#1 US Coast Guard Documentation Number, or State Registration Number.


Vessel \#2 Name

Vessel \#2 Multispecies Groundfish Permit Number:


Vessel \#2 US Coast Guard Documentation Number or State Registration Number


Vessel \#3 Name
Vessel \#3 Multispecies Groundfish Permit Number:


Vessel \#3 US Coast Guard Documentation Number or State Registration Number
$\square$

If you need more room for answering questions, please use the other side of the page.

Please enter your Multispecies Groundfish Permit number in the space provided at the bottom of each answer page.

Please return all of the answered pages which contain your permit number using the stamped and addressed envelope - thank you!

## Households and Communities

Section 1 asks questions about household and community topics, and also some direct questions about how different fishermen and fishing families go about fishing. By looking for patterns across all fishermen, we can see how different communities or other groups may be impacted by management decisions. Please use check marks and fill in with more information if appropriate. We appreciate you sharing your expertise and knowledge.

1a. Many surveys ask you to identify your race/ethnicity (e.g. Italian, Norwegian, Portugese, etc). This information can be important, since crews and work patterns are often based on ethnicity. Would a question about your ethnicity be too personal to ask in person in an interview setting?
a.__ N (please go to question 2) b .__ Y (please continue to 1 b )

1b. If yes, could such a question be improved by:
a. ___ Providing an explanation such as the one above
b. ___ Wording the question in a different way. Please give an example of a question you would feel comfortable with
c. __ Deleting the question entirely
d. $\qquad$ Other (please explain)

2a. Social researchers often ask you questions about what school grade you finished. This helps us know more about your background, in order for us to better understand the different people who live from fishing. Would asking for your education be too personal in an interview setting?
a.__ N (please go to question 3) b .__ Y (please continue to 2 b )
$2 b$. If yes, could such a question be improved by:
a. ___ Providing an explanation such as the one above
b. __ Wording the question in a different way. Please give an example of a question you would feel comfortable with
c. __ Deleting the question entirely
d. ___ Other (please explain)

Questions 3 through 7 are aimed at understanding you and your family's involvement in the fishing industry, since this helps us get a sense of your experience in fishing.
3. How long have you been in commercial fishing (including the recreational for-hire sector)?
$\qquad$ years
$\square$
4. What has your career history in fishing been? (for example, began as deck hand for ten years, currently captain/owner for last two....) Please include your present position on the boat.

5a. Was your father a commercial fishermen? Please check and fill in appropriate information.
a. $\mathrm{N} \quad \mathrm{b}$. $\qquad$ Y (If so, where did your parents live? $\qquad$ )

5b. Was your grandfather a commercial fishermen? Please check and fill in appropriate information.
a. $\qquad$ N b. __ Y (If so, where did he live? $\qquad$ )

5c.. (If you're married) Does your spouse come from a fishing family? Please check and fill in appropriate information.
a. $\mathrm{N} \quad \mathrm{b}$. b. __ Y (If so, where did they live? $\qquad$ )
c. $\qquad$ Not married, question doesn't apply
6. Please list all persons who live in your household, noting whether they are involved in the fishing industry or fishing-related work. Please start with yourself in the first row. Please write "minor" in the occupation column for children in your household if they are unemployed.

| Relation <br> to you | Gender | Age | Involved <br> in fishing <br> work? | What type of <br> fishing-related <br> work? | Occupation (or as <br> applicable: student, <br> retiree, unemployed) |
| :--- | :--- | :---: | :---: | :---: | :---: |
| SELF |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |



7a. Regarding questions 3-6 above, do you have any other connections to the fishing industry ?

7b. Do these questions adequately capture your family's involvement and historical ties to fishing?
8.This question focuses on work relations within your family because, for example, in many places wives traditionally handle most of the finances. Please fill out the following table, answering how many hours during a typical week are spent doing the following activities:

|  | Fisherman | Spouse | Other (specify) |
| :--- | :--- | :--- | :--- |
| household finances |  |  |  |
| operating the boat |  |  |  |
| record keeping |  |  |  |
| supervising crew |  |  |  |
| sales |  |  |  |
| repair and maintenance |  |  |  |
| non-fishing employment |  |  |  |

9a. Do you think this question captures the way fishing duties are organized in your family?
a.___Y b.___ N If No please explain $\qquad$
$9 b$. Do you think it generally captures the way other fishermen organize their businesses?
a._ $\quad \mathrm{Y}$ b $\qquad$ N If No please explain $\qquad$

10a. This question looks at how communities are informally organized; this can help predict social impacts, if for example some groups are under-represented. Do any members of your household belong to any fishing-related organizations? Please check one and fill in more information if appropriate.
a. $\qquad$ N. b. $\qquad$ Y. If yes, which fishery-related organizations, and what is their function/purpose? $\qquad$
$\qquad$


10b. Have you participated in any of the organizations activities or meetings on a regular basis?
a. ___ N (If not, what are the reasons? $\qquad$
b. ___ (If so, what activities have you participated in? $\qquad$

10c. Do you feel these groups represent you or other stakeholders (e.g. crew members or wives)?
a. $\qquad$ N (If not, why not? $\qquad$
b.
._ Y (If so, do they do it well? $\qquad$
11. Do you think questions 10a through 10c capture how you feel about fishery-related organizations?

12a. Surveys often ask for income level in order to determine whether or not a management measure has the same impact on fishermen of different means or socioeconomic status. Would asking you for your income be too personal in an interview setting?
a. __ N (please go to question 13) b. $\qquad$ Y (please continue to 12b)

12b. If yes, could such a question be improved by:
a. ___ Providing an explanation such as the one above
b. __ Wording the question in a different way. Please give an example of a question you would feel comfortable with $\qquad$
c. __ Deleting the question entirely
d. $\qquad$ Other (please explain)

The following questions look at how dependent you and your family are on a particular fishery or the fishing industry in general (i.e. harvest and no-harvest sectors). This helps show how regulations may impact household and small businesses.
13. Have the fishermen in your household ever worked outside the fishing industry?
a.__ $\mathrm{N} \quad \mathrm{b} . \_\mathrm{Y}$
14. What percent of your household's annual income comes from all aspects of the fishing industry? \%


15a. Would a question about the level of your household indebtedness (for example, as a percentage of your household income) be too personal to ask in an interview setting?
a. N (please go to question 16) b . $\qquad$ Y (please continue to 15 b )

15b. If yes, could such a question be improved by:
a. ___ Providing an explanation such as the one above
b. ___ Wording the question in a different way. Please give an example of a question you would feel comfortable with
c. __ Deleting the question entirely
d. ___ Other (please explain) $\qquad$
16a. Would a question about whether your home mortgage is tied to your vessel be too personal to ask in an interview setting?
a. $\qquad$ N (please go to question 17) b. $\qquad$ Y (please continue to 16b)

16b. If yes, could such a question be improved by:
a. ___ Providing an explanation such as the one above
b. ___ Wording the question in a different way. Please give an example of a question you would feel comfortable with
c. $\qquad$ Deleting the question entirely
d. $\qquad$ Other (please explain) $\qquad$

The next questions look at the links between community membership, and the fishing industry, and the kinds of practices that strengthen these links. The questions attempt to understand the different kinds of communities that may be important to fishermen and their families.
17. What town do you live in? $\qquad$
18. How long have you lived here? $\qquad$ years

19a. Do you consider this town a fishing community?
a.__
$\mathrm{N} \quad \mathrm{b}$.
b.

19b. Why or why not? $\qquad$

19c. Has your view about this changed in the past few years?
a.__ $\mathrm{N} \quad \mathrm{b} . \_\mathrm{Y}$ Please explain $\qquad$


20a. Is this community dependent on the fishing industry?
a. $\qquad$ N
b. $\qquad$ Y

20b. If Yes why is it dependent? $\qquad$
$\qquad$
20c. Has your view about this changed in the past few years?
a $\qquad$ N
b. $\qquad$ Y
Please explain
$\qquad$
21. Would you have to move out of your town if fishing became more difficult because of more regulations?
a. $\qquad$ N
b.
Y What else might you be able to do in your town? $\qquad$
$\qquad$
22. Do you or your vessel participate in a Blessing of the Fleet ceremony?
a. N
b. Y

Why or why not? $\qquad$
23. Do you or any household members participate in other community organizations?
a. N
b. $\qquad$ If so, can you describe further? $\qquad$
$\qquad$
24. Do you have relatives who are fishermen and live in other towns than you?
a. $\qquad$ N
b. $\qquad$ Y (If so, what town(s)?
$\qquad$
25. Who (e.g. friends, relatives, co-workers) do you go to when you need advice:

About fishing?
About equipment? $\qquad$
About regulations or any other such issues? $\qquad$
26. We would like to know if the questions 17-25 let you identify your community and adequately characterize it. Are there any issues which you think are missing? $\qquad$
$\qquad$
$\qquad$
$\qquad$


## Expenditure Impacts of Fishing Industry in New England

The fishing industry is not isolated from the rest of the New England economy. Commercial fishermen purchase fuel, ice, bait, insurance and other products and services from businesses that help make fishing possible. How fishermen and coastal communities are impacted by fishery regulation requires information about what fishermen buy, where they buy it and where captain and crew income is spent.

Information on what fishing businesses buy helps us understand what other types of shore-side businesses may be affected when fishing conditions change. Knowing where these businesses are located and where captain and crew live helps us understand how economic impacts are spread throughout the New England coastal region.

On the next page you will find a map of New England with several different coastal subregions identified along with towns and cities for reference. Each subregion has been identified with a number and a name. For example, subregion 2 has been called the "Upper Mid-Coast region of Maine." Altogether there are 11 coastal subregions for New England, one non-coastal region for the entire inshore part of New England (region 12), and one region for everything outside New England (region 13).

Following the map are tables for recording where you make purchases. Table 1 is for trip costs, annual repair and maintenance costs, and fixed costs. Table 2 asks for the home region of your vessel, your current crew and, if not yourself, your current captain.

If you buy goods and services from more than one region, try to give approximately what percent you purchase in each region. For example, if you operate out of Portland, Maine, then in 1999 you may have purchased $50 \%$ of your fuel within the Lower Mid-Coast region, $25 \%$ from Southern Maine and the remaining $25 \%$ from the Gloucester/North Shore region (the percentages should sum to 100). Please use a best guess - do not go through your records. For any listed item that you did not purchase over the course of 1999, please write a zero in the Total column for that item..


| Table 1 <br> Annual <br> Expenses |  | $\text { әu!éN } \ddagger \text { sco }$ | Lower Mid-Coast Maine | $\begin{aligned} & \text { O. } \\ & \sum_{0}^{0} \\ & \text { E } \\ & \text { I } \\ & 0 \\ & 0 \end{aligned}$ |  |  |  |  | $\begin{aligned} & \mathscr{0} \\ & \dot{Q} \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & Z \\ & 0 \end{aligned}$ | $\begin{aligned} & \text { 믐 } \\ & \text { ज } \\ & \text { 0 } \\ & \frac{0}{2} \end{aligned}$ | प 0 0 0 0 0 0 0 0 0 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region Number | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |  |
|  | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | Total |
| Example |  |  | 50 | 25 |  | 25 |  |  |  |  |  |  |  | 100 |

Trip Needs (where bought)

| Fuel |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Ice |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Food |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bait |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| New Gear |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Repair Needs (where bought)

| Hull |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Engine |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gear |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electronics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Fixed Needs (where bought)

| Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Accounting |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Legal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Moorage |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Table 2 <br> Home <br> Region of Current Captain and Crew |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region <br> Number | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| Check One <br> Region For <br> Each <br> Person | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Example |  |  |  | $\checkmark$ |  |  |  |  |  |  |  |  |  |
| Vessel Home |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current Captain |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Current } \\ & \text { Crew } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Member \#2 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Member \#3 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Member \#4 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Member \#5 |  |  |  |  |  |  |  |  |  |  |  |  |  |

Please enter your Multispecies Groundfish Permit Number

3. Compared to the way you would prefer to operate, have area closures shifted where you make purchases? (Check one)
a.__N b.__ Y

If yes, what changes in your purchasing pattern have you made?
$\qquad$
$\qquad$
$\qquad$
$\qquad$
4. Besides area closures, are there any other regulations that have shifted where you make purchases? (Check one)
a. N
b.__Y

If yes, what are these regulations and what changes have you made?
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
5. Are there better ways of asking fishermen about where they make their purchases?
(Check one)
a.
$\mathrm{N} \quad \mathrm{b}$.
b. $\quad \mathrm{Y}$

If yes, what improvements do you suggest? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
6. Are there any other questions you think fishermen want to be asked about their industry's impact on the broader New England Economy or on the economy of the Town or Port?
(Check one)
a.__ $\mathrm{N} \quad \mathrm{b} . \quad \mathrm{Y}$

If yes, what questions do you recommend?
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Please enter your Multispecies Groundfish Permit Number


## Fishing Business Practices

Over the past five years fishery regulations have significantly impacted fishing practices. This section seeks to find out what adjustments fishermen have made to their fishing activities and business practices because of these regulations and because of changes in the industry as a whole. Some questions look at how these changes impact the family as well. Please use check marks and fill in with more information if appropriate.

1. Please list the most significant changes that you have made in your fishing practices in the last five years because of regulations. Put a check beside ones that apply to you:
a. __ Switched to different gears
i. $\qquad$ Spent less time in exploratory fishing
b. ___ Cut back on gear/vessel maintenance j. $\qquad$ Increased time on water
c. __ Decreased time on water
k. $\qquad$ Changed fishing location
d. ___ Changed fish dealer
2. $\qquad$ Fished more species
e. _Took on less crew
m. $\qquad$ Postponed purchases of new gear
f. __ Postponed new motor
n. $\qquad$ Took longer trips.
g. $\qquad$ Other (specify) o. $\qquad$
h. $\qquad$ p. $\qquad$
3. Please list the most significant changes in your household finances that you have seen over the last five years because of regulations. Some examples are: Cut back on insurance, Cut back on family vacations, Cut back on new clothes, Cut back on savings, Postpone new car, truck, house, etc.
a. $\qquad$ d.
b. $\qquad$ e.
$\qquad$
c. $\qquad$ f. $\qquad$
4. How do you decide which fish dealer to sell to? (Check more than 1 if appropriate)
a. __ Belong to organization
b. __ Decide where while at sea
f. Shop around for best price
g. $\qquad$ Tied into buyer through contract/loan
c. _ Call Market News
h. $\qquad$ Pre-arranged before trip
d. ___ Call contacts in ports
i. $\qquad$ Depends on species
e. ___ Other $\qquad$ j. $\qquad$

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4. Do you think you have good price information going into a sale?
a. $\qquad$ N
b. $\qquad$ Y
5. Do you pay for price information now?
a. $\qquad$ N
b. $\qquad$ Y
6. What kind of price information service would be best for you? What kind of Technology -phone, fax, computer, etc? What would you wan to know? When would you want to know it, and how frequently would you use it? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
7. How do auctions compare to non-auction sales of your fish. Check which is better for Traditional Auction
a. Speed of sale $\qquad$
$\qquad$
b. Firm prices
c. Price reflects broad market

8. Have you needed help while at sea or in getting back to port over the last five years?
a. $\qquad$ N b. $\qquad$ Y
9. How many times in $\qquad$ 1995, $\qquad$ 1996, $\qquad$ 1997, $\qquad$ 1998, $\qquad$ $1999 ?$
10. How many times have you delayed leaving on a trip because of mechanical/electrical problems in the last 12 months? $\qquad$ times. (Please keep primary groundfish vessel in mind)

11.What percentage of the fishermen that you know well have all of the required safety equipment in good operating order on board their vessels? $\qquad$ \%.
12. What additional information do you need to better conduct your business? Please check any of the following types of information that you could use
a.
. _ More about regulations
h.
$\qquad$ Gear technology
b. Local markets
i. __ Buybacks
c. $\qquad$ Export markets
j. __ Research survey results
d.
__ Harvest techniques
k. ___ Onboard processing
e. ___ Aquaculture

1. Advanced license opportunities
f. ___ Value Added Handling
m. $\qquad$ Retraining
g. ___ Other management approaches
n. $\qquad$ Other (specify $\qquad$
o. $\qquad$
2. Do you get the services of professionals (whether in the family or coop or organization) to handle the following for you? Please check any of the following for which you use a professional
a.
b.
$\qquad$ Accounting/Bookkeeping services
f. $\qquad$ Vessel electronics

- Settlement
g. $\qquad$ Office automation
c. Insurance
h. $\qquad$
$\qquad$
d. $\qquad$ Fish stock information
i. $\qquad$
e. $\qquad$ Selling
j. $\qquad$

14. How much have the following things changed over the last five years?

| Major | Some No Some Major |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Decrease | Decrease Change | Increase | Increase |

a. Dependence on non-fishing income
b. Record keeping needs
c. Amount of time in sales/marketing
d. Use of non-family, hired labor or crew
e. Time spent in trade association meetings
f. Use of loans and other credit
g. Use of family labor
h. Need for family members in more roles
i. What else?
j.
k $\qquad$

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15. How much have the following affected your ability to make a living fishing?

| No | Moderately | Very |
| :---: | :---: | :---: |
| Effect | Negative Effect | Negative |

a. Loss of habitat
b. Increased number of recreational fishers
c. Increased seafood imports
d. Increased marine fishery regulation
e. Coastal development
f. Loss of markets for harvested fish
g. Increased costs of harvesting fish
h. Imports
i. ___ Other $\qquad$
j. $\qquad$
$\qquad$
16. What do you do when your regular grounds are closed for a period? (Choose all that apply)
a. __ Fish in the closest area to closed area, if there is a reasonable chance of success for the same species
b. ___ Depending on length/size of closure, might move to a different port altogether
c. __ Try several areas around the closed area
d. __ Depending on length/size of closure, might switch target species
e. ___ Go to the next area that has a reasonable chance of success for any species I'm allowed to fish
f. ___ Fish in closed area with exempted gear
g. $\qquad$ Other
$\qquad$
$\qquad$
$\qquad$
$\qquad$


## Management and Enforcement

The following questions ask for your perspective, as a fisherman, on the fisheries management process, the use of economic information in that process, the role of fishermen in the process, and on enforcement issues. Besides getting these perspectives, we also want to know what information you feel is important for managers to understand about fishermen's roles in enforcement and fisheries management, and which management measures you view as effective. Please use check marks and fill in with more information if appropriate.

1. What local, informal, traditional fishing rules or codes or agreements (not federal or state regulations) affect how you fish? (Check all that apply)
a. ___ Rules that designate areas for different gears
b. __ Rules for cooperation among same gear vessels
c. ___ Rules for first establishing a fishing area
d. ___ Rules for accommodating same gear vessel from somewhere else
e. __ Rules or traditions for avoiding gear damage to other gears
f. ___ Rules or traditions to minimize waste and discards and encourage conservation
g. ___ Rules that limit my total effort
h. __ Rules that limit when I fish
i. Rules that limit where I fish
j. ___ Other rules (please list)
k.
2. 

m.
2. What other questions do fishermen want to be asked in order to tell their story of how they selfregulate? (Please list) $\qquad$
$\qquad$
$\qquad$
$\qquad$
3. Do you feel your views get expressed (if not adopted) in the Formal Council/Committee management process?
a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$. $\qquad$
4. If no, then why not? $\qquad$

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5. Do you feel you understand the Council/Committee management system?
a. $\qquad$ N (go to 6.)
b. $\qquad$ Y (go to 7.)
6. If no, what isn't clear? $\qquad$
$\qquad$
$\qquad$
7. How often do you express your views to the Council or a Committee of the Council in person or in writing over a year?
a. ___ Never b $\qquad$ Seldom c. $\qquad$ Frequently
8. Do you think you understand the basics of fish population dynamics?
a. $\qquad$
b. $\qquad$ Y
9. What do you think fishermen want to know about fish population dynamics/biology that they don't already know? $\qquad$
$\qquad$
$\qquad$
10. Do you feel you know the important laws (like the Magnuson Act) that guide fisheries management?
a. $\qquad$ N
b. $\qquad$
11. What do you think fishermen want to know about the laws that apply to fisheries management?
12. Do you feel you know how economic information is used in the management process?
a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$. $\qquad$ Y
13. What do you think fishermen want to know about how economic information is used?
14. Do you feel you know why social/cultural information is needed in the management process?
a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$.
b. ___
15. Do you know how social/cultural information is used in the management process?
a. $\qquad$ N
b. __Y

16. What questions do fishermen have about how social/cultural information is used?
17. Is it your feeling that fishermen generally want to comply with regulations?
a. $\qquad$ N
b. __
18. Do you think most fishermen know how to improve enforcement?
a. $\qquad$ N
b. $\qquad$ Y
19. What questions should be asked to fishermen to give them a chance to tell how to improve enforcement? $\qquad$
$\qquad$
$\qquad$
$\qquad$
20. Do you feel there is adequate fisheries enforcement at sea in the areas where you fish?
a. $\qquad$ N
b. $\qquad$ Y
21. Do you feel there is adequate fisheries enforcement at the dock where you land your catch?
a. $\qquad$ N
b. $\qquad$ Y
22. What percentage of the enforcement in the groundfish fishery is carried out by fishermen themselves without the help or knowledge of enforcement officers? (Check the one that most applies)
a. ___ None
b. $\qquad$ c. $26-50 \%$
d. _ $51-75 \%$
e. $\qquad$ 76-100\%
23. Please estimate to the best of your ability, what percent of commercial fishermen usually or always COMPLY with the groundfish laws and regulations? (Check the ONE category that is closest to your answer)
a. Zero \%
f. __ $50-74 \%$
b. _ $1-4 \%$
g. 75-89\%
c. $5-9 \%$
h. _ $90-94 \%$
d. - $10-24 \%$
i. - $95-98 \%$
e. _- $25-49 \%$
j. 99-100\%

24. Please estimate as best you can, what percent of commercial fishermen frequently VIOLATE the groundfish laws and regulations? (Check the ONE category that is closest to your answer)
a. Zero \%
f. $50-74 \%$
b. $1-4 \%$
g. _ $75-89 \%$
c. $5-9 \%$
h. _ $90-94 \%$
d. $10-24 \%$
i. $95-98 \%$
e. $25-49 \%$
j. _- $99-100 \%$
25. What percent of the management meetings (Council or Committee or Advisors' meetings) that you would like to attend are you able to get to? $\qquad$ \%
26. Which of the following general tools of fisheries management do you feel are most effective in reducing fishing mortality? Please Rank: Most effective = 1, Least effective $=\mathbf{6}$.
a. $\qquad$ Days At Sea (DAS) limits
d. $\qquad$ Mesh size regulations
b. $\qquad$ Large and long closed areas
e.
$\qquad$ Trip Limits
c. $\qquad$ Short term closed areas
f. Overall TAC
27. Which of the following general tools of fisheries management do you feel are most difficult for a family to adjust to? Please Rank: Most difficult to adjust to = 1, Easiest = 6 .
a. $\qquad$ Days At Sea (DAS) limits
d. $\qquad$ Mesh size regulations
b. $\qquad$ Large, long-time closed areas
e. $\qquad$ Trip Limits
c. $\qquad$ Short term closed areas
f. $\qquad$ Overall Quota (TAC)
28. Which of the same tools are hardest on net income or profits? Please Rank: Most impact on net income $=1$, Least impact on net income-profits $=6$.
a. $\qquad$ Days At Sea (DAS) limits
d. $\qquad$ Mesh size regulations
b. __ Large and long closed areas
e. $\qquad$ Trip Limits
c. $\qquad$ Short term closed areas
f. $\qquad$ Overall TAC
29. What questions should fishermen be asked so that others understand the impacts of different kinds of regulations on their businesses? $\qquad$
30. What questions should fishermen be asked so that others understand the impacts of different kinds of regulations on their families and family life? $\qquad$
$\qquad$
$\qquad$

Please enter your Multispecies Groundfish Permit Number


## Capacity and the Future

Recently, there has been an increased focus on how fisheries managers should assess and manage the fleet's fishing capacity (number of vessels, total effort, etc). These questions ask for your views on fishing capacity and its impact and ask for your ideas about the future of fishing. Please use check marks and fill in with more information if appropriate.

1. Do you think the current system of permits reduces flexibility for fishermen?
a. $\square$ b. $\qquad$ Y
2. Do you think the permit system could be changed to increase flexibility without increasing the pressure on stocks?
a. $\qquad$ N (go to 4)
b.__Y (go to 3)
3. If Yes, how do you think it could be done? $\qquad$
4. Do you see advantages to more local control of fishing capacity and/or effort as with lobster management by zones in Maine?
a. $\qquad$ N (go to 6)
b.__Y (go to 5)
5. If yes, what are the advantages? $\qquad$
$\qquad$
$\qquad$
6. If no, why do you think there would be no advantage? $\qquad$
$\qquad$
$\qquad$
7. Can you think of any existing groups or organizations that could play that kind of role, or would new groups or organizations need to be started?
a. ___
Existing group
b. ___ Need new group
c. __ Won't work anyway
(Go to 8) (Go to 9)
8. What group or kind of group? $\qquad$

9. If you answered (b) a new group, what would it look like? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
10. Have you invested in equipment to increase your catch per day as your days at sea have been reduced?
a. ___ N
b. __ Y
11. If yes, what have you invested in? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
12. When stocks recover will you reduce your fishing effort?
a.
a. __ N
b. __Y
13. Can you think of a way to "bank" capacity until stocks recover?
a. $\qquad$ b. $\qquad$

14 . If yes, how? $\qquad$
$\qquad$
15. Do you think there is too much active capacity now for stocks to recover without more regulations?
a.
_ N
b. __ Y
18. Do you think there will be too much active capacity for stocks to stay recovered when they do come back?
a. $\qquad$ b. __ Y
19. What questions do fishermen want to be asked about capacity? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

20. If you were not fishing, what do you think you could be earning?
a. Much less $\qquad$ b. Less $\qquad$ c. Same $\qquad$ d. More $\qquad$ e. Much more $\qquad$
21. What would that job be? $\qquad$
$\qquad$
22. Would you advise young people to go into the fishing industry?
a. $\qquad$ b. __Y
23. If yes, what job in the industry? $\qquad$
24. What other questions do you think fishermen want to be asked about their vision of the future for themselves, their family's role in fishing, or the industry? $\qquad$
25. Please indicate if you agree or disagree with the following list of possible goals for fisheries in this region in the future:
Strongly Agree
Agree
a. Max. economic benefits to the nation
b. Harvest capacity matched to resources
c. Unlimited entry in any fishery
d. New entrants limited to numbers exiting
e. Secure places for existing fishermen with opportunities not reduced by new entrants $\qquad$ $\begin{array}{llll}- & - & - & - \\ - & - & - \\ - & - & - \\ - & - & - \\ - & - & - \\ - & - & - \\ - & - & - \\ - & - & - \\ - & - & - \\ - & - & - \\ - & - & \end{array}$
f. Maximum benefits to the community
g. Maximum possible number of fishermen
h. Maximum possible number of fishing jobs the resource can support
26. What other goals do you strongly support?
$\qquad$
$\qquad$
$\qquad$
$\qquad$


## Fishing Family Assistance

These questions ask about your involvement and views on Fishing Family Assistance Programs in general and about other programs aimed at helping fishermen and their families. Your suggestions for making these programs as useful as possible is invited. Please use check marks and fill in with more information if appropriate.

1. Are you aware of Fishing Family Assistance type Programs?
a. $\qquad$ N
b. $\qquad$ Y
2. If yes, how did you become aware?
3. Have you ever used any of these programs?
a. $\qquad$ b. $\qquad$
4. If yes, what is your opinion of them?
$\qquad$
$\qquad$
5. If no, why haven't you used them? $\qquad$
$\qquad$
$\qquad$
6. What do you think are the best ways to inform fishermen about the kinds of job training programs available to them? $\qquad$
$\qquad$
7. What type of training/services would you like to see offered through these centers to fishermen experiencing a decline in fishing activity/income? $\qquad$
$\qquad$
$\qquad$
8. What kind of employment/career would interest you if fishing couldn't support you and your family? $\qquad$
$\qquad$
$\qquad$

9. What services could Centers like this offer to fishermen who want to continue to fish?
$\qquad$
$\qquad$
$\qquad$
10. Would you use a Center that provided free Internet access, computer use for resumes, want ads, and so on?
a. $\qquad$ N
b. $\qquad$ Y
11. Are you planning to stay in fishing?
a. $\qquad$ N
b. $\qquad$
12. How many generations of your family have been involved in the fishing industry? $\qquad$
13. Do you fish alone?
a. $\qquad$ N
b. $\qquad$
14. If no, how many crew members do you have now? $\qquad$
15. Were you fishing in 1994 ?
a. $\qquad$ N
b. $\qquad$ Y
16. If yes, how many others were on the boat with you back then? $\qquad$
17. Are you interested in a boat buy back?
a. $\qquad$ N
b. $\qquad$ Y
18. If yes, what should the buy back program do? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
19. Are you interested in using your boat for research, charter, day hire, training or other uses?
a. $\qquad$ N b. $\qquad$ Y
20. If yes, check one or more:
a. ___ Charter b. $\qquad$ Research c. $\qquad$ Day-hire d. $\qquad$ Training e. $\qquad$ Other

21. Would you be interested in participating in a fishermen's round-table (discussion group, meeting) on gear conflict, new gear and technology, or some other topic?
a. $\qquad$ N
b. $\qquad$ Y
22. If yes, what topics? $\qquad$
$\qquad$
23. What additional information do you need to better conduct your business? Check any that apply
a. More about regulations
g. $\qquad$ Local markets
b. ___ Export markets
c. __ Harvest techniques
h. __ Gear technology
d. - Grants
e. ___ Aquaculture
i. Buy backs
.
f. ___ Other $\qquad$
k. $\qquad$ j. __ On-board processing
$\qquad$ 1. $\qquad$
24. Would you be interested in attending a career orientation workshop?
a. $\qquad$ N
b. $\qquad$ Y
25. Do you have health insurance?
a. $\qquad$ N
b. $\qquad$ Y
26. Do you need assistance in preparing any of the following? Check any that apply
a. $\qquad$ Loans or credit availability
c. $\qquad$ Setting up a new business
b. $\qquad$ Bankruptcy/ foreclosure
d. $\square$ Other $\qquad$
27. What other kinds of assistance or training programs do you think fishermen should be asked about? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

## Thank you very much for your time and effort! Please return the answer sheets by using the stamped and addressed envelope.

Please enter your Multispecies Groundfish Permit Number


# Social and Economic Survey 

## Introduction

Thank you very much for taking the time to fill out this survey. Included in this package you will find:

1) A set of Social and Economic Survey Questions designed for Northeast fishermen.
2) A stamped and addressed envelope for returning the completed questionnaire.

This is a sample set of questions from a variety of surveys that researchers have used in the past in order to learn more about how management affects fishermen and their communities. Many of the questions that follow ask you how to get better information from fishermen and ask you for your ideas for better questions. Other questions ask your opinion on topics that are important to you. Your collaboration in this research is appreciated. All information you provide will be kept confidential. Any public release of results, for example, to fishermen, will be in only a very summarized form, making it impossible for you to be identified. The survey is divided into six sections:

1. Households and Communities
2. Expenditure Impacts of Fishing Industry in New England
3. Fishing Business Practices
4. Management and Enforcement
5. Capacity and the Future
6. Fishing Family Assistance

NOTE: This questionnaire should be completed only by a person identified by the owner of a vessel which participated in the first or second round of the Disaster Relief program.

If you would like to speak to someone about how to complete the survey call the following number at the Northeast Regional Office. (978) 2819399.

If you have any questions for Italian language interpretation please call Angela Sanfilippo or Nina Groppo at the Gloucester Fishing Family Assistance Center - (978) 283-2504.

If you have any questions for Portuguese language interpretation please call Rodney Avila at the New Bedford Fishing Family Assistance Center - (508) 979-1791.

Please enter your Multispecies Groundfish Permit Number


Please Print your Name:
Please sign your name here: $\qquad$
Your Address: $\qquad$
$\qquad$
$\qquad$
$\qquad$
Telephone Number:

Name of Vessel whose owner identified you as a crew member (Captain or Mate, etc.)

What is this Vessel's Multispecies Groundfish Permit Number?

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Instructions

Please enter the Multispecies Groundfish Permit number of the vessel whose owner identified you as a crew member in the space provided at the bottom of each answer page.

Please return all of the answered pages which contain that permit number. Please use the stamped and addressed envelope - thank you!


## Households and Communities

Section 1 asks questions about household and community topics. By looking for patterns across all fishermen, we can see how different communities or other groups may be affected by management decisions. Please use check marks and fill in with more information if appropriate. We appreciate your sharing your knowledge and experience.

1a. Many surveys ask fishermen to identify your race/ethnicity (e.g. Italian, Norwegian, Portugese, etc). This information can be important, since crews and work patterns are often based on ethnicity. Would a question about your ethnicity be too personal to ask in an interview?
a. $\qquad$ N (please go to \#2)
b. $\qquad$ Y (please go to \#1b)

1b. If yes, how could such a question be improved?
a. ___ By providing an explanation like the one above
b. ___ By wording the question in a different way. Please give an example of a question you would feel comfortable with $\qquad$
c. ___ By omitting the question completely
d. $\qquad$ Other (please explain)

2a. Social researchers often ask fishermen questions about what school grade they finished. This helps us know more about your background and let's us better understand the people who make their living from fishing. Would asking for your education level be too personal in an interview setting?
a. $\qquad$ N (please go to \# 3)
b. $\qquad$ Y (please go to \#2b)

2b. If yes, how could such a question be improved?
a. ___ By providing an explanation such as the one above
b. __ By wording the question in a different way. Please give an example of a question you would feel comfortable with $\qquad$
c. ___ By deleting the question entirely
d. $\qquad$ Other (please explain)
3. How long have you been in commercial fishing (including party/charter)?
$\qquad$ years
4. What has your career history in fishing been? (for example, began as deck hand for ten years, currently first mate for last two....) Please include your present position on the boat.


5a. Was your father a commercial fishermen? a.__ $\mathrm{N} \quad \mathrm{b} . \quad$ __ Y If so, where does/did he live? $\qquad$
5 b . Was your grandfather a commercial fishermen? a. $\qquad$ N
b. $\qquad$
If so, where does/did he live? $\qquad$
5c. (If you're married) Does your spouse come from a fishing family? a.__ $\mathrm{N} \quad \mathrm{b} . \quad \mathrm{Y}$ If so, where do/did they live? c. $\qquad$ Doesn't apply.
6. Please list all persons who live in your household, noting whether they are involved in the fishing industry or fishing-related work. Please start with yourself in the first row. Please write "minor" in the occupation column for children in your household if they are unemployed.

| Relation <br> to you | Gender | Age | Involved <br> in fishing <br> work? | What type of <br> fishing-related <br> work? | Or other Occupation <br> (or retiree, student <br> unemployed, etc) |
| :--- | :--- | :---: | :---: | :---: | :---: |
| SELF |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |
|  |  |  | Y or N |  |  |

7a. Do you have any other connections to the fishing industry? a. $\qquad$ N. b $\qquad$ Y. If so what?

7b. Do these questions adequately capture your family's involvement and historical ties to fishing? a. $\qquad$ Y b. $\qquad$ N If No, please explain further $\qquad$

8a. Do any members of your household belong to any fishing-related organizations?
a. $\qquad$ N
b. ___ Y If so, which ones and what do these groups do?
$\qquad$
$\qquad$
$\qquad$


8b. Have you participated in any fishing organizations' activities or meetings on a regular basis?
a. $\qquad$ N $\qquad$ Y. If so, what activities have you participated in? $\qquad$

8c. Do you feel these groups represent fishermen's interests?
a. $\qquad$ N If not, why not?
b. ___ Y If so, do they do it well? $\qquad$

8d. Do you feel these groups represent your interests as a crew member?
a. $\qquad$ N If not, why not? $\qquad$
b. ___ Y If so, do they do it well? $\qquad$

9a. Surveys often ask about earnings in order to determine whether or not a management measure has the same impact on fishermen of different income levels. Would asking you for your income be too personal in an interview setting?
a. __ N (please go to \# 10) b.__ Y (please go to \# 9b)

9 . If yes, how could such a question be improved?
a. __ By providing an explanation such as the one above
b. __ By wording the question in a different way. Please give an example of a question you would feel comfortable with
c. __ By deleting the question entirely
d. $\qquad$ Other (please explain)
10. Have the fishermen in your household ever worked outside the fishing industry?
a. $\qquad$ N
b.__Y
11. What percent of your household's total annual income comes from all aspects of the fishing industry? $\qquad$ \%

12a. Would a question about the level of your household indebtedness (for example, as a percentage of your household income) be too personal to ask in an interview setting?
a. $\qquad$ N (please go to \# 13.) b.
.__ Y (please go to \#12b)


12b. If yes, could such a question be improved by:
a. ___ Providing an explanation such as the one above
b. ___ Wording the question in a different way. Please give an example of a question you would feel comfortable with
c. __ Deleting the question entirely
d. ___ Other (please explain)
$\qquad$
13. How long have you lived in the town you live in now? $\qquad$ years

14a. Do you consider this town a fishing community?
a. $\qquad$ N
b. $\qquad$ Y

14 b . Why or why not? $\qquad$

15a. Do you consider this town a community which is dependent on the fishing industry?
a. $\qquad$ b. $\qquad$ Y

15 b . Why or why not? $\qquad$
16. Would you have to move out of your town if fishing became more difficult because of more regulations? a.__N b.__Y
17. What else might you be able to do in your town if you were not fishing?
18. Do you or any household members participate in community organizations? a. __ $\mathrm{N} \quad \mathrm{b} . \quad \mathrm{Y} \quad$ If yes, can you describe them and what you do with them?
$\qquad$
$\qquad$
$\qquad$
$\qquad$
19. We would like to know if the questions above gave you a chance to identify your community and describe its relation to the fishing industry. Are there other questions we should have asked? $\qquad$
$\qquad$
$\qquad$
$\qquad$

Please enter Vessel's Multispecies Groundfish Permit Number


## Expenditure Impacts of Fishing Industry in New England

The fishing industry is not isolated from the rest of the New England economy. How fishermen and coastal communities are impacted by fishery regulation requires information about where captain and crew income is spent.

Information on what fishing businesses buy helps us understand what other types of shore-side businesses may be affected when fishing conditions change. Knowing where these businesses are located and where captain and crew live helps us understand how economic impacts are spread throughout the New England coastal region.

On the next page you will find a map of New England with several different coastal subregions identified along with towns and cities for reference. Each subregion has been identified with a number and a name. For example, subregion 2 has been called the "Upper Mid-Coast region of Maine." Altogether there are 11 coastal subregions for New England, one non-coastal region for the entire inshore part of New England (region 12), and one region for everything outside New England (region 13).

Following the map is a table for recording the home region of your vessel, where you live, and where you spent whatever you didn't save of your 1999 income. If you spent your money in several regions, try to give approximately what percent you spent in each. For example, if you operate out of Portland, Maine, then in 1999, $50 \%$ of whatever you spent of your income may have been spent within the Lower Mid-Coast region, $25 \%$ in Southern Maine, $15 \%$ in the Gloucester/North Shore region and $10 \%$ perhaps in Culebra, Puerto Rico (the percentages should sum to 100). Please use a best guess.

# Fishing Regions of New England 

with Major Fishing Ports



Fishing Regions by State
Counties within Each Region are Listed
Maine
1: Washington
2: Hancock, Knox, Waldo
3: Cumberland, Lincoln, Sagadahoc
4. York

New Hampshire
5: Hillsborough, Rockingham, Strafford

Massachusetts
6: Essex
7: Norfolk, Plymouth, Suffolk
8: Barnstable, Dukes, Nantucket
9: Bristol

| Table 1 |  |  |  |  |  | 0 0.0 0 $⿹ \zh26 灬$ |  |  |  |  | $\begin{aligned} & \stackrel{\rightharpoonup}{0} \\ & 0 \\ & 0 \\ & \stackrel{U}{U} \\ & \stackrel{\rightharpoonup}{0} \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region <br> Number | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| Check regions for next questions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Example |  |  |  | $\checkmark$ |  |  |  |  |  |  |  |  |  |
| 1. <br> Vessel Home Port |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2. Your Home |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Percent breakdown of spending |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Example |  |  | 50 | 25 |  | 15 |  |  |  |  |  |  | 10 |
| 3. Of 1999 Income spent, it went here. |  |  |  |  |  |  |  |  |  |  |  |  |  |

4. Have area closures or other regulations changed where you spend your income?
a. $\qquad$ N
b. $\qquad$ Y If yes, what regulations and what have you changed? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Please enter Vessel's Multispecies Groundfish Permit Number


## Fishing Business Practices

Over the past five years fishery regulations have significantly impacted fishing practices. This section seeks to find out what adjustments fishermen have made. Some questions look at how these changes impact the family as well. Please use check marks and fill in with more information if appropriate.

1. Please list the most significant changes in your household finances that you have seen over the last five years because of regulations. Some examples are: Cut back on life and or health insurance, Cut back on family vacations, Cut back on new clothes, Cut back on savings, Postpone new car, truck, house, etc.
a. $\qquad$
b. $\qquad$
c. $\qquad$ f.
d. $\qquad$ e. $\qquad$
$\qquad$
2. What percentage of the fishermen that you know well work on or own vessels which have all of the required safety equipment in good operating order on board their vessels? $\qquad$ \%.
3. How many boats did you worked on in 1999 ? $\qquad$ boats

4a. Is this about the same number of boats you usually work on in a year?
a.
_ Same
b. $\qquad$ More than usual. Up by $\qquad$ (please fill in)
c. $\qquad$ Went down by $\qquad$ (please fill in)
$4 b$. Are you considered a regular crew member of one boat? a. $\qquad$ N b. $\qquad$ Y
5. Are you usually able to get on the boat that you want to crew on? a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$. b.__ Y
6. How did you get your site on this boat? $\qquad$
$\qquad$
$\qquad$
7. What makes a boat the kind you would like to work for (e.g. one that catches a particular species of fish, one where you know the captain or owner, one with a good safety record etc.)?
$\qquad$
$\qquad$


8a. Looking at a typical boat you have worked on, do you think the crew generally stays about the same for the whole year?
a. $\qquad$ N (If not, what causes the crew to change?) $\qquad$
b. ___ Y (If so, what accounts for the loyalty of crew to that particular boat?) $\qquad$ )
$\qquad$

8b. Do you think crew members generally come from families with a history of fishing?
a. $\qquad$ N (If not, why?) $\qquad$
b. __ Y (If so, why?) $\qquad$ )

8c. Do you think that crew members ought to come from families with a history of fishing?
a. $\qquad$ N (If not, why?) $\qquad$
b. ___ Y (If so, why?) $\qquad$
$\qquad$
9. Is your experience of other crew members changing (for example, do you see them getting older or younger than they used to be, are they coming from different ethnic groups or nationalities now, etc.)? $\qquad$
$\qquad$
$\qquad$
10a. How often are you away from home on a fishing trip, and for how long at a time?
$\qquad$
$\qquad$
10b. Do you have any say in how long your boat stays out fishing?
a. $\qquad$ N
b. $\qquad$ Y

10c. Is this amount of time away from home different than it was five years ago?
a. Nb . $\qquad$ Y (If so, please indicate whether time away from home has increased or decreased, and the impact on you $\qquad$
$\qquad$
$\qquad$
$\qquad$

11. How have you been affected by regulations such as Days at Sea?
$\qquad$
$\qquad$
$\qquad$
12a. How are you paid for your work on the boat (for example, lay system, hourly wages, piece rate)? $\qquad$
12b. Has this changed at all from the way it was five years ago? has it changed? $\qquad$
a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$. $\qquad$ Y (If so, how

13a. Do you want to own your own boat in the future?
a. $\qquad$ Y
b. $\qquad$ N

13b. Do you think you would be able to able to own your own boat if you wanted to? a. $\qquad$ Y b. $\qquad$ N. If no, why not? $\qquad$
$\qquad$
$\qquad$
13c. Have your expectations about owning a boat in the future changed over the past 5 years? a.___ $\mathrm{N} \quad \mathrm{b}$ ___ $\quad \mathrm{Y}$ If yes, why? $\qquad$
$\qquad$
$\qquad$
14. What other questions should crew be asked to get at how regulations have affected them?
$\qquad$
$\qquad$
$\qquad$
15. What other questions should crew members be asked to show the differences between being a crew member and being a vessel owner? $\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
16. Do you think crew members should be licensed?
a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$. b.___Y. If yes, what requirements would you make for getting a license? $\qquad$
$\qquad$ , requren would
$\qquad$
$\qquad$
$\qquad$


## Management \& Enforcement

The following questions ask what you think, as a fisherman, about the fisheries management process, about the use of social, biological and economic information in that process, about the role of fishermen in the process, and about enforcement issues. We also want to know what information you feel is important for managers to understand about fishermen's roles in enforcement and fisheries management, and which management measures you view as effective.
Please use check marks and fill in with more information if appropriate.

1. Do you feel you understand the Council/Committee management system?
a. __ N b. __ Y . If no, what isn't clear? $\qquad$
2. Do you feel your views get expressed or represented (if not adopted) in the Council and Committee management process? a. __ Y b. __ N . If no, why don't they get represented?
$\qquad$
$\qquad$
3. How often do you express your views to the Council or a Committee of the Council in person or in writing over a year?
a. $\qquad$ Never b. $\qquad$ Seldom c. $\qquad$ Frequently
4. Do you think you have a basic understanding about fish population dynamics?
a. $\qquad$ N
b. __Y
5. What do you think fishermen want to know about fish population dynamics/biology that they don't already know? $\qquad$
$\qquad$
6. Do you feel you know the important laws (like the Magnuson Act) that guide the fisheries management process? a. $\qquad$ N b. __ Y
7. What do you think fishermen want to know about the laws that apply to fisheries management? $\qquad$
$\qquad$

8. Do you think you know how economic information is used in the management process?
a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$. $\qquad$ Y
9. What do you think fishermen want to know about how economic information is used?
10. Do you know how social/cultural information is used in the management process?
a. $\qquad$ N
b. $\qquad$ Y
11. What questions do fishermen have about how social/cultural information is used?
$\qquad$
$\qquad$
$\qquad$
12. Do you think fishermen generally want to comply with regulations? a. $\qquad$ Nb . $\qquad$
13. Do you think most fishermen know how to improve enforcement? a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$. $\qquad$ Y
14. What questions should be asked to fishermen to give them a chance to tell how to improve enforcement? $\qquad$
$\qquad$
$\qquad$
15. Do you feel there is adequate fisheries enforcement at sea in the areas where you fish?
a. $\qquad$ N
b. $\qquad$ Y
16. Do you feel there is adequate fisheries enforcement at the dock where you land your catch?
a. $\qquad$ N
b. $\qquad$ Y
17. What percentage of the enforcement in the groundfish fishery is carried out by fishermen themselves without the help or knowledge of enforcement officers? (Check the one that most applies)
a. ___ None
b.
. 1-25\%
c. $\qquad$ 26-50\%
d. $51-75 \%$
e. $\qquad$ 76-100\%

18. Please estimate to the best of your ability, what percent of commercial fishermen usually or always COMPLY with the groundfish laws and regulations? (Check the ONE category that is closest to your answer)
a. __ Zero \% $\qquad$ 1-4\%
c. $\quad 5-9 \%$
d. $\quad 10-24 \%$
e. $25-49 \%$
f. $\quad 50-74 \%$
g.
h. $\qquad$ 90-94\%
i. $\qquad$ 95-98\%
j. $\qquad$ 99-100\%
19. Please estimate as best you can, what percent of commercial fishermen frequently VIOLATE the groundfish laws and regulations? (Check the ONE category that is closest to your answer)
a. __ Zero \%
e. $\quad 25-49 \%$
b. $1-4 \%$
c.
5-9\%
d.
10-24\%
i. $\quad 95-98 \%$
f. $\quad 50-74 \%$
g. _- $75-89 \%$
h. $\quad 90-94 \%$
$\qquad$
j. $\qquad$ 99-100\%
20. What percent of the management meetings (Council or Committee or Advisors' meetings) that you would like to attend are you able to get to? $\qquad$ \%
21. Which of the following general tools of fisheries management do you feel are most effective in reducing fishing mortality? Please Rank: Most effective = 1, Least effective = $\mathbf{6}$.
a. $\qquad$ Days At Sea (DAS) limits
d. $\qquad$ Mesh size regulations
b. __ Large and long closed areas
e. $\qquad$ Trip Limits
c. $\qquad$ Short term closed areas
f. $\qquad$ Overall TAC
22. Which of the following general tools of fisheries management do you feel are most difficult for a family to adjust to? Please Rank: Most difficult to adjust to = 1, Easiest =6.
a. ___ Days At Sea (DAS) limits
d. $\qquad$ Mesh size regulations
b. $\qquad$ Large, long-time closed areas
e. $\qquad$ Trip Limits
c. $\qquad$ Short term closed areas
f. $\square$ Overall Quota (TAC)
23. Which of the same tools are hardest on income? Please Rank: Most impact on net income = 1, Least impact on net income $=6$.
a. $\qquad$ Days At Sea (DAS) limits
d. ___ Mesh size regulations
b. $\qquad$ Large and long closed areas
e. $\square$ Trip Limits
c. $\qquad$ Short term closed areas
f. ___ Overall TAC
24. If you could manage fisheries, what would you do differently and why?
$\qquad$
$\qquad$
$\qquad$


## Capacity and the Future

These questions ask for your views on fishing capacity and its impact and ask for your ideas about the future of fishing. Please use check marks and fill in with more information.

1. Do you think the current permit system reduces flexibility for fishermen? a. $\qquad$ N
b. $\qquad$ Y
2. Do you think the permit system could be changed to increase flexibility without increasing the pressure on stocks? a. $\qquad$ $\mathrm{N} \quad \mathrm{b}$. $\qquad$ Y If Yes, how do you think it could be done?
3. Do you see advantages to more local control of fishing capacity and/or effort such as with lobster management by zones in Maine? a. ___ N (go to \#4) b. ___ Y If yes, what are the advantages? $\qquad$
4. If no, why do you think there would be no advantage? $\qquad$
5. Can you think of any existing groups or organizations that could play that kind of role, or would new groups or organizations need to be started?
a. $\qquad$ Existing group(go to \#6)
b. $\qquad$ Need new group (please go to \#7) $\qquad$ Won't work anyway.
6. What group or kind of group? $\qquad$
7. If you answered (b) a new group, what would it look like? $\qquad$
$\qquad$
$\qquad$
8. Can you think of a way to "bank" capacity until stocks recover? a. ___ N b.__Y If yes, how? $\qquad$
9. Do you think there is too much active capacity now for stocks to recover without more regulations? a. $\qquad$ N
b. $\qquad$ Y
10. Do you think there will be too much active capacity for stocks to stay recovered when they do come back? a. $\qquad$ Nb . $\qquad$ Y

11. What questions do fishermen want to be asked about capacity? $\qquad$
$\qquad$
$\qquad$
12. If you were not fishing, what do you think you could be earning?
a. Much less $\qquad$ b. Less $\qquad$ c. Same $\qquad$ d. More $\qquad$ e. Much more $\qquad$
13. What would that job be? $\qquad$
14. Would you advise young people to go into the fishing industry? a. $\qquad$ N
b. $\qquad$ Y
15. If yes, what job in the industry? $\qquad$
16. What other questions do you think fishermen want to be asked about their vision of the future for themselves, their family's role in fishing, or the industry? $\qquad$
$\qquad$
$\qquad$
$\qquad$
17. Please indicate if you agree or disagree with the following list of possible goals for fisheries in this region in the future:
Strongly
Agree
a. Most economic benefits to the nation
b. Harvest capacity matched to resources
c. Unlimited entry in any fishery
d. New entrants limited to numbers exiting $\qquad$
e. Secure places for existing fishermen with opportunities not reduced by new entrants $\qquad$
$\qquad$
f. Maximum benefits to the community
g. Maximum possible number of fishermen $\qquad$
h. Maximum possible number of fishing jobs the resource can support $\qquad$
18. What other goals do you strongly support? $\qquad$
$\qquad$
$\qquad$
$\qquad$

Please enter Vessel's Multispecies Groundfish Permit Number


## Fishing Family Assistance

These questions ask about your involvement and views on Fishing Family Assistance Programs in general and about other programs aimed at helping fishermen and their families. Your suggestions for making these programs as useful as possible is invited. Please use check marks and fill in with more information if appropriate.

1. Are you aware of Fishing Family Assistance type Programs?
a. $\qquad$ N
b. $\qquad$
2. If yes, how did you become aware?
3. Have you ever used any of these programs?
a. $\qquad$ N
b. $\qquad$ Y
4. If yes, what is your opinion of them? $\qquad$
5. If no, why haven't you used them? $\qquad$
$\qquad$
6. What do you think are the best ways to inform fishermen about the kinds of job training programs available to them? $\qquad$
7. What type of training/services would you like to see offered through these centers to fishermen experiencing a decline in fishing activity/income? $\qquad$
8. What kind of employment/career would interest you if fishing couldn't support you and your family? $\qquad$
$\qquad$
9. What services could Centers like this offer to fishermen who want to continue to fish?
$\qquad$
$\qquad$

10. Would you use a Center that provided free Internet access, free computer use for resumes, and want ads, etc?
a. $\qquad$ N
b. $\qquad$ Y
11. Are you planning to stay in fishing?
a. $\qquad$ N
b. $\qquad$ Y
12. How many generations of your family have been involved in the fishing industry? $\qquad$
13. Were you fishing in 1994 ?
a. $\qquad$ N
b. $\qquad$
14. Would you be interested in participating in a fishermen's round-table (discussion group, meeting) on gear conflict, new gear and technology, or some other topic?
a. $\qquad$ N
b. $\qquad$ Y
15. If yes, what topics? $\qquad$
16. Would you be interested in attending a career orientation workshop?
a. $\qquad$ N
b. $\qquad$ Y
17. Do you have health insurance?
a. $\qquad$ N
b. $\qquad$ Y
18. Do you need assistance in preparing any of the following? Check any that apply
a.
. Loans or credit availability
c. $\qquad$ Setting up a new business
b. $\qquad$ Bankruptcy/ foreclosure
d. $\qquad$ Other $\qquad$
19. What other kinds of assistance or training programs do you think fishermen should be asked about? $\qquad$
$\qquad$

# Thank you very much for your time and effort! Please return the answer sheets by using the stamped and addressed envelope. 



# Publishing in NOAA Technical Memorandum NMFS-NE 

## Manuscript Qualification

This series represents a secondary level of scientific publishing in the National Marine Fisheries Service (NMFS). For all issues, the series employs thorough internal scientific review, but not necessarily external scientific review. For most issues, the series employs rigorous technical and copy editing. Manuscripts that may warrant a primary level of scientific publishing should be initially submitted to one of NMFS's primary series (i.e., Fishery Bulletin, NOAA Technical Report NMFS, or Marine Fisheries Review).

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For spelling of scientific and common names of fishes, mollusks, and decapod crustaceans from the United States and Canada, use Special Publications No. 20 (fishes), 26 (mollusks), and 17 (decapod crustaceans) of the American Fisheries Society (Bethesda, MD). For spelling of scientific and common names of marine mammals, use Special Publication No. 4 of the Society for Marine Mammalogy (Lawrence, KS). For spelling in general, use the most recent edition of Webster's Third New International Dictionary of the English Language Unabridged (Springfield, MA: G.\&C. Merriam).

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Each figure should be supplied both on paper and on disk, unless there is no digital file of a given figure. Except under extraordinary circumstances, color will not be used in illustrations.

## Manuscript Submission

Authors must submit one paper copy of the double-spaced manuscript, one disk copy, and original figures (if applicable). NEFSC authors must include a completely signed-off "NEFSC Manuscript/Abstract/Webpage Review Form." Non-NEFSC authors who are not federal employees will be required to sign a "Release of Copyright" form.

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## Publications and Reports of the Northeast Fisheries Science Center

The mission of NOAA's National Marine Fisheries Service (NMFS) is "stewardship of living marine resources for the benefit of the nation through their science-based conservation and management and promotion of the health of their environment." As the research arm of the NMFS's Northeast Region, the Northeast Fisheries Science Center (NEFSC) supports the NMFS mission by "planning, developing, and managing multidisciplinary programs of basic and applied research to: 1) better understand the living marine resources (including marine mammals) of the Northwest Atlantic, and the environmental quality essential for their existence and continued productivity; and 2) describe and provide to management, industry, and the public, options for the utilization and conservation of living marine resources and maintenance of environmental quality which are consistent with national and regional goals and needs, and with international commitments." Results of NEFSC research are largely reported in primary scientific media (e.g., anonymously-peer-reviewed scientific journals). However, to assist itself in providing data, information, and advice to its constituents, the NEFSC occasionally releases its results in its own media. Those media are in four categories:

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Fishermen's Report -- This information report is a quick-turnaround report on the distribution and relative abundance of commercial fisheries resources as derived from each of the NEFSC's periodic research vessel surveys of the Northeast's continental shelf. There is no scientific review, nor any technical or copy editing, of this report.

The Shark Tagger -- This newsletter is an annual summary of tagging and recapture data on large pelagic sharks as derived from the NMFS's Cooperative Shark Tagging Program; it also presents information on the biology (movement, growth, reproduction, etc.) of these sharks as subsequently derived from the tagging and recapture data. There is internal scientific review, but no technical or copy editing, of this newsletter.

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[^0]:    ${ }^{a}$ All 297 vessels had a multispecies permit at some point during fishing year 1999. For the seven vessels that no longer retained their multispecies permit as their last valid permit during fishing year 1999: five canceled due to "transfer" or "vessel owner changed", one due to "permitted fisheries changed," and one due to "permit sanction."

